

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966		All Digital Technology Attn: Gerry Jeffries/Tim Fitzpatrick 5750 Zip Drive Fort Myers, FL 33905			Commercial Electrical Systems Company Attn: James Dilaranto 4415 Independence Court Sarasota, FL 34234			Integrated Fire & Security Solutions, Inc. Attn: Justin Peterson 1970 Diana Drive, Suite 1 Fort Myers, FL 33907			Iowa Fire Equipment Company Attn: Brett Pruitt 16461-B Old US-41 Fort Myers, FL 33912			
ITN NO. N217403ES		Phone:	(239) 278-4111		Phone:	(941) 358-3303		Phone:	(239) 415-4374		Phone:	(239) 594-0592		
FIRE ALARM SYSTEMS - MAINTENANCE AND REPAIRS		Fax:	(239) 278-4192		Fax:			Fax:			Fax:	(239) 476-9631		
OPENING DATE: WEDNESDAY, SEPTEMBER 29, 2021 AT 2:00 PM REVISED: November 27, 2023 REVISED: November 17, 2024		Email:	gjeffries@alldigitaltechnology.com tfitzpatrick@alldigitaltechnology.com		Email:	jamesd@ces-co.com		Email:	jpeterson@ihssi.com		Email:	office@iifire.com		
ITEM NO.	DESCRIPTION	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	
<b>REPAIR TECHNICIAN</b>														
1.	Repair Technician (Hourly Rate)	All Systems	N/A	\$75.00			\$120.00	Notifier Fire-Lite	Yes No	\$75.00		Varies	No	\$95.00
2.	Repair Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8 am - 5 pm (Excluding District Observed Holidays) ***	All Systems	N/A	\$110.00			\$120.00	Notifier Fire-Lite	Yes No	\$112.50		Varies	No	\$142.50
<b>PROGRAMMING TECHNICIAN</b>														
3.	Programming Technician (Hourly Rate)	EST Silent Knight Fire Lite	EST - Yes	\$80.00			\$120.00	Notifier Fire-Lite	Yes No	\$75.00		Varies	No	\$95.00
4.	Programming Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One-Hour Outside the Hours of M-F, 8 am - 5 pm (Excluding District Observed Holidays) ***	EST Silent Knight Fire Lite	EST - Yes	\$110.00			\$120.00	Notifier Fire-Lite	Yes No	\$112.50		Varies	No	\$142.50
5.	Percentage Mark-Up or Discount on Parts (Not to Exceed 5%)	Markup 0% Discount 5%			Markup 0% Discount 10%			Markup 0% Discount 30%			Markup 5% Discount 0%			
<b>INSTALLATION - FIRE ALARM SYSTEMS</b>														
6.	Supervisor (Hourly Rate)	EST/Silent Knight, Fire Lite	Yes/No	\$110.00				Notifier Fire-Lite Silent Knight	Yes / No	\$100.00				
7.	Repair Technician (Hourly Rate)	EST/Silent Knight, Fire Lite	Yes/No	\$100.00				Notifier Fire-Lite Silent Knight	Yes / No	\$75.00				
8.	Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One-Hour Outside the Hours of M-F, 8 am - 5 pm (Excluding District Observed Holidays) ***	EST/Silent Knight, Fire Lite	Yes/No	\$165.00				Notifier Fire-Lite Silent Knight	Yes / No	\$112.50				
9.	Programming Technician (Hourly Rate)	EST/Silent Knight, Fire Lite	Yes/No	\$100.00				Notifier Fire-Lite Silent Knight	Yes / No	\$85.00				
10.	Laborer (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8 am - 5 pm (Excluding District Observed Holidays) ***	EST/Silent Knight, Fire Lite	Yes/No	\$165.00				Notifier Fire-Lite Silent Knight	Yes / No	\$127.50				
I understand and have the ability to accept Credit Cards for payments as specified on Page 16 - Section 5. (Yes or No)		YES						YES			YES			
<b>PROPOSAL</b>														
Proposer Information Sheet		Yes			Yes			Yes			Yes			
Letter of Transmittal		Yes			Yes			Yes			Yes			
Current copy of Certificate of Competency as an Electrical Master/Journey person or an Electrical Specialty Master/Journey person in the Fire Alarm Category OR		Florida Electrical Contractor License was provided			Florida Electrical Contractor License was provided			Florida Electrical Contractor License was provided			Florida Electrical Contractor License was provided			
Current copy of Florida EF or EC license as a Fire Alarm Contractor		Yes			Yes			Yes			Yes			
Current copy of Certificate in Engineering Technologies (NICET) Alarm Level II or higher in Fire Alarms. A factory certification will satisfy this requirement.		Yes			Yes			Yes			Yes			
Current copy of Fire Alarm Systems Agent Certification (FASA) and badge		Yes			Yes			Yes			Yes			
Letter from each manufacturer bid stating your company is the proprietary vendor for that brand		Yes			Yes			Yes			Yes			
Sample copy of company service ticket		Yes			Yes			Yes			Yes			
Copy of business license or SunBiz webpage (5 years)		Yes			Yes			Yes			Yes			
Corporate Overview		Yes			Yes			Yes			Yes			
Project Approach		Yes			Yes			Yes			Yes			
Related Experience		Yes			Yes			Yes			Yes			
Account Representation		Yes			Yes			Yes			Yes			
RESPONSE FORM														
Proposal Response Form		Yes			Yes			Yes			Yes			
FILLABLE FORMS														
Required Submittal Checklist		Yes			Yes			Yes			Yes			
Attachment A - Insurance Requirements Form		Yes			Yes			Yes			Yes			
Attachment B - Addenda Acknowledgement Form		Yes			Yes			Yes			Yes			
Attachment C - Debarment Form		Yes			Yes			Yes			Yes			
Attachment D - Drug Free Workplace Certificate		Yes			Yes			Yes			Yes			
Attachment E - Public Entity Crimes Form		Yes			Yes			Yes			Yes			
Attachment F - Emergency/Storm Related Catastrophe Agreement		Yes			Yes			Yes			Yes			
Attachment G - Scrutinized Company Certification Form		Yes			Yes			Yes			Yes			
Attachment H - Reference Request Form		Yes			Yes			Yes			Yes			
Attachment I - Guarantee/Warranty/Compliance Forms		Yes			Yes			Yes			Yes			

53 VENDORS WERE NOTIFIED  
 7 VENDORS SUBMITTED A RESPONSIVE PROPOSAL  
 2 VENDORS SUBMITTED A NON-RESPONSIVE PROPOSAL  
 44 VENDORS DID NOT RESPOND

AWARDED VENDOR

APPROVED BY: EDITH STILLER  
 PROCUREMENT AGENT  
 TABULATION ONLY. THIS IS NOT A PURCHASE ORDER. ITN NUMBER, ITEM NUMBER AND DESCRIPTION MUST BE ENTERED ON REQUISITION

11/18/2021  
 DATE:

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966				Johnson Controls Fire Protection Attn: Effiom Wilson 9450 Metroplex Drive Fort Myers, FL 33966			Naples Fire Protection, Inc. Attn: Joe Bronco/Jason Miner 28741 South Diesel Drive Bonita Springs, FL 34135			Sprinklermatic Fire Protection Systems, Inc. Attn: Robin Collier/Clint Reed 1945 Ortiz Avenue Fort Myers, FL 33905			Summit Fire & Security, LLC Attn: Jennifer Stanley/Rich King 12320 Crystal Commerce Loop Fort Myers, FL 33966			Total Fire Protection, Inc. d/b/a Total Fire Protection of Michigan Attn: Ryan Goossens/Donald Skaggs 5610 Zip Drive Fort Myers, FL 33905		
ITN NO. N217403ES				Phone: (239) 939-4456	Phone: (239) 514-7155	Phone: (239) 299-0100	Phone: (239) 337-4142	Phone: (239) 208-8424					Phone: (239) 208-8424					
FIRE ALARM SYSTEMS - MAINTENANCE AND REPAIRS				Fax: (239) 939-7537	Fax: (239) 514-7154	Fax:	Fax:	Fax:					Fax: (239) 789-1131					
OPENING DATE: WEDNESDAY, SEPTEMBER 29, 2021 AT 2:00 PM REVISED: November 27, 2023 REVISED: November 17, 2024				Email: <a href="mailto:effiom.wilson@jci.com">effiom.wilson@jci.com</a>	Email: <a href="mailto:JoeR@naplesfireprotection.com">JoeR@naplesfireprotection.com</a> <a href="mailto:JasonM@naplesfireprotection.com">JasonM@naplesfireprotection.com</a>	Email: <a href="mailto:robin@sprinklermatic.net">robin@sprinklermatic.net</a> <a href="mailto:clint@sprinklermatic.net">clint@sprinklermatic.net</a>	Email: <a href="mailto:Rking@summitfiresecurity.com">Rking@summitfiresecurity.com</a>	Email: <a href="mailto:rgoossens@totalfire.biz">rgoossens@totalfire.biz</a> <a href="mailto:dskaggs@totalfire.biz">dskaggs@totalfire.biz</a>										
ITEM NO.	DESCRIPTION	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)		
<b>REPAIR TECHNICIAN</b>																		
1.	Repair Technician (Hourly Rate)	Simplex	Yes	\$148.00										Silent Knight Fire Lite, Notifier, Potter	Notifier & Potter	\$80.00		
2.	Repair Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) ***	Simplex	Yes	\$148.00										All Systems		\$110.00		
<b>PROGRAMMING TECHNICIAN</b>																		
3.	Programming Technician (Hourly Rate)	Simplex	Yes	\$148.00										Silent Knight Fire Lite, Notifier, Potter	Notifier & Potter	\$80.00		
4.	Programming Technician (Overtime Hourly Rate) *** On-Site Service Exceeding One-Hour Outside the Hours of M-F, 8 am - 5 pm (Excluding District Observed Holidays) ***	Simplex	Yes	\$148.00										Silent Knight Fire Lite, Notifier, Potter		\$110.00		
5.	Percentage Mark-Up or Discount on Parts (Not to Exceed 5%)		Markup 0% Discount 30%												Markup 0% Discount 5%			
<b>INSTALLATION - FIRE ALARM SYSTEMS</b>																		
6.	Supervisor (Hourly Rate)	NO BID	NO BID	NO BID										FireLite/Silent Knight/Potter	NO	\$85.00		
7.	Repair Technician (Hourly Rate)	NO BID	NO BID	NO BID										FireLite/Silent Knight/Potter	NO	\$75.00		
8.	Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) ***	NO BID	NO BID	NO BID										FireLite/Silent Knight/Potter	NO	\$105.00		
9.	Programming Technician (Hourly Rate)	NO BID	NO BID	NO BID										FireLite/Silent Knight/Potter	NO	\$85.00		
10.	Laborer (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) ***	NO BID	NO BID	NO BID										FireLite/Silent Knight/Potter	NO	\$95.00		
I understand and have the ability to accept Credit Cards for payments as specified on Page 16 - Section 5. (Yes or No)				YES										YES				
<b>PROPOSAL</b>																		
Proposer Information Sheet				Yes										Yes				
Letter of Transmittal				Yes										Yes				
Current copy of Certificate of Competency as an Electrical Master/Journey person or an Electrical Specialty Master/Journey person in the Fire Alarm Category OR				Florida Electrical Contractor License was provided										Florida Alarm System Contractor License was provided				
Current copy of Florida EF or EC license as a Fire Alarm Contractor				Yes										Yes				
Current copy of Certificate in Engineering Technologies (NICET) Alarm Level II or higher in Fire Alarms. A factory certification will satisfy this requirement.				Yes										Yes				
Current copy of Fire Alarm Systems Agent Certification (FASA) and badge				Yes										Yes				
Letter from each manufacturer bid stating your company is the proprietary vendor for that brand				Yes										Yes				
Sample copy of company service ticket				Yes										Yes				
Copy of business license or SunBiz webpage (5 years)				Yes										Yes				
Corporate Overview				Yes										Yes				
Project Approach				Yes										Yes				
Related Experience				Yes										Yes				
Account Representation				Yes										Yes				
<b>RESPONSE FORM</b>																		
Proposal Response Form				Yes										Yes				
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Required Submittal Checklist				Yes										Yes				
Attachment A - Insurance Requirements Form				Yes										Yes				
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Attachment D - Drug Free Workplace Certificate				Yes										Yes				
Attachment E - Public Entity Crimes Form				Yes										Yes				
Attachment F - Emergency/Storm Related Catastrophe Agreement				Yes										Yes				
Attachment G - Scrutinized Company Certification Form				Yes										Yes				
Attachment H - Reference Request Form				Yes										Yes				
Attachment I - Guarantee/Warranty/Compliance Forms				Yes										Yes				

NO BID

NO BID

DID NOT RENEW

53	VENDORS WERE NOTIFIED	AWARDED VENDOR
7	VENDORS SUBMITTED A RESPONSIVE PROPOSAL	
2	VENDORS SUBMITTED A NO - BID	
44	VENDORS DID NOT RESPOND	

APPROVED BY: EDITH STYLLER DATE: 11/18/2021  
 PROCUREMENT AGENT

TABULATION ONLY. THIS IS NOT A PURCHASE ORDER. ITN NUMBER, ITEM NUMBER AND DESCRIPTION MUST BE ENTERED ON REQUISITION