

<p style="text-align: center;"><b>THE SCHOOL DISTRICT OF LEE COUNTY</b>  <b>DEPARTMENT OF PROCUREMENT SERVICES</b>  2855 COLONIAL BLVD.  FORT MYERS, FLORIDA 33966</p> <p style="text-align: center;"><b>Gutters, Fascia, Soffit, and Roof Repair/Replacement</b>  ITN No. N227418LA</p> <p style="text-align: center;"><b>OPENING DATE: WEDNESDAY, MARCH 9, 2022</b></p> <p style="text-align: center;"><b>REVISED: June 15, 2023</b></p>			<p style="text-align: center;"><b>Advanced Roofing &amp; Sheet Metal, LLC</b>  2320 Bruner Lane  Fort Myers, FL 33912</p>	<p style="text-align: center;"><b>Crowther Roofing &amp; Sheet Metal of Florida, Inc.</b>  2543 Rockfill Road  Fort Myers, FL 33916</p>	<p style="text-align: center;"><b>Tobler Construction Inc.</b>  3071 Dr. Martin Luther King Jr. Blvd.  Fort Myers, FL 33916</p>	<p style="text-align: center;"><b>Atlas Apex Roofing, LLC</b>  281 NE 32nd Street  Fort Lauderdale, FL 33334</p>	<p style="text-align: center;"><b>CFS Roofing Services LLC</b>  16100 Lee Road  Fort Myers, FL 33912</p>	<p style="text-align: center;"><b>Crown Roofing &amp; Waterproofing LLC</b>  240 Field End Street  Sarasota, FL 34240</p>	<p style="text-align: center;"><b>Integrity Builders of SWFL</b>  3820 Colonial Blvd. #200  Fort Myers, FL 33966</p>	<p style="text-align: center;"><b>Sutter Roofing Company of Florida</b>  8284 Vico Court  Sarasota, FL 34240</p>
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<b>ITEM NO.</b>	<b>DESCRIPTION</b>	<b>UOM</b>								
	<b>GUTTERS REPAIRS/REPLACEMENT Labor Rates</b>		<b>BEST AND FINAL OFFER</b>	<b>BEST AND FINAL OFFER</b>	<b>BEST AND FINAL OFFER</b>	<b>BEST AND FINAL OFFER</b>	<b>BEST AND FINAL OFFER</b>	<b>ORIGINAL OFFER</b>	<b>BEST AND FINAL OFFER</b>	<b>BEST AND FINAL OFFER</b>
1	Operator - Routine Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$70.00	\$74.00	\$125.00	\$57.00	\$65.00
2	Operator -Emergency After Hours	Hourly rate	\$52.75	\$80.00	\$75.00	\$90.00	\$90.00	\$150.00	\$69.00	\$75.00
3	Project Manager - Emergency After Hours	Hourly rate	\$52.75	\$125.00	\$100.00	\$95.00	\$124.00	\$95.00	\$69.00	\$65.00
4	Project Manager - Routine Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$80.00	\$99.00	\$85.00	\$57.00	\$75.00
5	Safety - Emergency After Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$75.00	\$119.00	\$95.00	\$69.00	\$75.00
6	Safety - Routine Hours	Hourly rate	\$52.75	\$85.00	\$75.00	\$60.00	\$94.00	\$75.00	\$57.00	\$65.00
7	Sheet Metal Technician - Emergency After Hours	Hourly rate	\$52.75	\$70.00	\$65.00	\$58.00	\$90.00	\$95.00	\$69.00	\$75.00
8	Sheet Metal Technician - Routine Hours	Hourly rate	\$52.75	\$55.00	\$50.00	\$53.00	\$74.00	\$75.00	\$57.00	\$65.00
9	Sheet Metal Helper - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$50.00	\$74.00	\$95.00	\$69.00	\$70.00
10	Sheet Metal Helper- Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	\$59.00	\$85.00	\$57.00	\$60.00
11	Supervisor - Emergency After Hours	Hourly rate	\$52.75	\$105.00	\$80.00	\$85.00	\$119.00	\$95.00	\$69.00	\$75.00
12	Supervisor - Routine Hours	Hourly rate	\$52.75	\$90.00	\$75.00	\$70.00	\$94.00	\$85.00	\$57.00	\$65.00
13	General Laborer - Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	\$55.00	\$75.00	\$57.00	\$60.00
14	General Laborer - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$55.00	\$69.00	\$95.00	\$69.00	\$70.00
	<b>FASCIA/SOFFIT REPAIRS/REPLACEMENT Labor Rates</b>									
14	Operator - Routine Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$75.00	N/A	\$125.00	\$57.00	\$65.00
15	Operator -Emergency After Hours	Hourly rate	\$52.75	\$80.00	\$75.00	\$90.00	N/A	\$150.00	\$69.00	\$75.00
16	Project Manager - Emergency After Hours	Hourly rate	\$52.75	\$125.00	\$100.00	\$95.00	N/A	\$95.00	\$69.00	\$65.00
17	Project Manager - Routine Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$80.00	N/A	\$85.00	\$57.00	\$75.00
18	Safety - Emergency After Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$75.00	N/A	\$95.00	\$69.00	\$75.00
19	Safety - Routine Hours	Hourly rate	\$52.75	\$85.00	\$75.00	\$60.00	N/A	\$75.00	\$57.00	\$65.00
20	Sheet Metal Technician - Emergency After Hours	Hourly rate	\$52.75	\$70.00	\$60.00	\$58.00	N/A	\$95.00	\$69.00	\$75.00
21	Sheet Metal Helper- Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$53.00	N/A	\$75.00	\$57.00	\$65.00
22	Sheet Metal Helper - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$50.00	N/A	\$95.00	\$69.00	\$70.00
23	Sheet Metal Helper - Routine Hours	Hourly rate	\$52.75	\$50.00	\$40.00	\$45.00	N/A	\$75.00	\$57.00	\$60.00
24	Supervisor - Emergency After Hours	Hourly rate	\$52.75	\$105.00	\$75.00	\$85.00	N/A	\$95.00	\$69.00	\$75.00
25	Supervisor - Routine Hours	Hourly rate	\$52.75	\$90.00	\$80.00	\$70.00	N/A	\$85.00	\$57.00	\$65.00
26	General Laborer - Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	N/A	\$75.00	\$57.00	\$60.00
27	General Laborer - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$55.00	N/A	\$95.00	\$69.00	\$70.00
	<b>ROOF REPAIRS/REPLACEMENT Labor Rates</b>									
28	Operator - Routine Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$75.00	\$74.00	\$125.00	\$57.00	\$65.00
29	Operator -Emergency After Hours	Hourly rate	\$52.75	\$80.00	\$75.00	\$90.00	\$90.00	\$150.00	\$69.00	\$75.00
30	Project Manager - Emergency After Hours	Hourly rate	\$52.75	\$125.00	\$100.00	\$95.00	\$124.00	\$95.00	\$69.00	\$65.00
31	Project Manager - Routine Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$80.00	\$99.00	\$85.00	\$57.00	\$75.00
32	Safety - Emergency After Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$75.00	\$119.00	\$95.00	\$69.00	\$75.00
33	Safety - Routine Hours	Hourly rate	\$52.75	\$85.00	\$75.00	\$60.00	\$94.00	\$75.00	\$57.00	\$65.00
34	Roofing Technician - Emergency After Hours	Hourly rate	\$52.75	\$95.00	\$85.00	\$57.00	\$90.00	\$95.00	\$69.00	\$72.50
35	Roofing Technician - Routine Hours	Hourly rate	\$52.75	\$82.00	\$80.00	\$52.00	\$74.00	\$75.00	\$57.00	\$62.50
36	Supervisor - Emergency After Hours	Hourly rate	\$52.75	\$105.00	\$85.00	\$85.00	\$119.00	\$95.00	\$69.00	\$75.00
37	Supervisor - Routine Hours	Hourly rate	\$52.75	\$90.00	\$75.00	\$70.00	\$94.00	\$85.00	\$57.00	\$65.00
38	General Laborer - Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	\$55.00	\$75.00	\$57.00	\$60.00

39	General Laborer - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$55.00	\$69.00	\$5.00	\$69.00	\$70.00
	<b>ADDITIONAL MISCELLANEOUS FEES</b> ALL invoices must be submitted for materials									
40	Mobilization - Equipment Only	Amount	\$375.00	\$1,501.00	\$1,000.00	\$1,500.00	\$1,001.00	\$125.00	\$75.00	\$200.00
41	Rental Equipment - Mark-up not to exceed 5% (all credits for rentals are to be returned to the District)	Percentage		5%	5%	5%	105%	5%	5%	5%
42	Walkway Pads	Per Linear Foot	\$15.00	\$23.00	\$20.00	\$25.00	\$8.50	\$30.00	Job Specific	\$20.00
43	Alternate Manufacturer Products - mark-up over invoice, not to exceed 5%. ALL invoices must be submitted for materials.	Percentage	5%	5%	5%	5%	5%	5%	5%	5%
44	Materials - mark-up over invoice, not to exceed 5%. ALL invoices must be submitted for materials.	Percentage	5%	5%	5%	5%	5%	5%	5%	5%
45	In addition to above items, Proposer agrees to provide quotes for a not to exceed amount on a per project basis as requested by the District.	Yes or No	YES	Yes	YES	YES	Yes	y	Yes	Yes
46	Proposer agrees to respond to requests for estimates and begin work as required in the specifications.	Yes or No	YES	Yes	YES	YES	Yes	y	Yes	Yes
47	Lightning Protection Work	Per Linear Foot	\$11.00	\$6.05	\$10.00	\$50.00	\$5.75	N/A	Job Specific	\$2.00
48	Painting, Soffits	Per Square Feet	\$4.50	\$30.00	\$5.00	\$50.00	\$4.00		\$2.98	\$20.00
49	Painting, Gutters, Downspouts, and Flashing Metals	Per Linear Foot	\$8.00	\$300.00	\$20.00	\$25.00	\$10.00		\$2.25	\$20.00
50	Reseal, Roof	Per Linear Foot	\$5.00	\$300.00	\$10.00	\$25.00	\$7.00		Job Specific	\$5.00
51	Miscellaneous Sub-Contracted Work - mark-up over invoice, not to exceed 5%. All invoices must be submitted for sub-contracted work. All sub-contractors must comply with District badging requirements. (Subcontractor invoices to itemize materials, labors, equipment, etc.)	Percentage	5%	105%	5%	5%	105%	5%	5%	5%
52	Metal roof general inspection, tightening of fasteners, and/or replacement as needed.	Hourly Rate	\$57.95	\$82.00	\$75.00	\$175.00	\$74.00	\$75.00	Job Specific	\$65.00
53	Roof boot repairs.	Each	\$72.00	\$125.00	\$75.00	\$85.00	\$125.00	\$75.00	Job Specific	\$325.00
	<b>CONTRACTOR IS CERTIFIED TO REPAIR ROOFING SYSTEMS BY THE FOLLOWING MANUFACTURERS:</b> All alternates must be preapproved by the District									
	Garland Roofing	Yes or No	YES	YES	YES	YES	YES	YES	NO	YES
	Johns Manville	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	Siplast	Yes or No	NO	YES	YES	YES	NO	NO	NO	NO
	Celotex	Yes or No	YES	YES	YES	YES	NO	YES	YES	NO
	Firestone	Yes or No	YES	YES	YES	YES	NO	YES	NO	YES
	Soprema	Yes or No	YES	YES	YES	YES	YES	YES	NO	YES
	GAF	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	Gulf States Manufacturer	Yes or No	YES	NO	YES	YES	NO	NO	YES	NO
	Berridge Metal Roofing	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	Englert Metal Roofing	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	MBCI Roof Wall Systems	Yes or No	YES	YES	through submittal process	YES	NO	NO	YES	YES
	Decra Stone Coated Steel Roofing	Yes or No	YES	YES	through submittal process	YES	YES	NO	YES	NO
	Fabral-Alcan Building Products	Yes or No	YES	YES	through submittal process	YES	NO	NO	YES	YES
	Varco-Pruden Buildings	Yes or No	NO	NO	this is a commercial builder no	YES	NO	NO	NO	NO
	American Buildings Company	Yes or No	YES	NO	NUCOR yes	YES	NO	NO	NO	NO

	Trident Building Systems	Yes or No	YES	NO	Not a manufacture this is a builder	YES	NO	NO	NO	NO
	Monier Roof Tile	Yes or No	YES	YES	through submittal process	YES	YES	YES	YES	YES
	Mule-Hide Products	Yes or No	YES	YES	through submittal process	YES	YES	YES	YES	YES
	Carlisle Syntec	Yes or No	YES	YES	through submittal process	YES	YES	YES	YES	YES
	<b>Required Submittal Checklist</b>		YES	YES	YES	NO	YES	YES	YES	YES
	<b>Attachment A - Insurance Requirements Form</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>Attachment B - Addenda Acknowledgement Form</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>Attachment C - Debarment Form</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>Attachment D - Drug Free Workplace Certification Form</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>Attachment E - Public Entity Crimes Form (notarized)</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>Attachment F - Emergency/Storm Related Catastrophe Agreement</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>Attachment G - Scrutinized Company Certification Form</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>Attachment H - Proprietary or Trade Secret Form</b>		YES	YES	YES	YES	YES	YES	YES	YES
	<b>General Contractor License</b>		YES	YES	NO	NO	NO	NO	YES	NO
	<b>State of FL Contractors License</b>		NO	NO	YES	NO	NO	NO	NO	NO
	<b>Roofing Contractors License</b>		NO	YES	YES	YES	YES	YES	NO	YES
	<b>Agreed to comply with E-Verify requirements</b>		YES	YES	YES	N/A	N/A	N/A	N/A	N/A

71	VENDORS WERE NOTIFIED	AWARDED VENDOR
8	VENDORS SUBMITTED A RESPONSIVE PROPOSAL	
0	VENDORS SUBMITTED A NO - BID	
63	VENDORS DID NOT RESPOND	

It is recommended that this ITN be awarded to Advanced Roofing and Sheet Metal, LLC; Crowther Roofing and Sheet Metal of Florida, Inc., and Tobler Construction Inc., being the highest ranked, best value firm(s) based on the evaluation committee ranking and negotiated pricing.

03.23.2022  
DATE: \_\_\_\_\_

*Lauri Adams*  
APPROVED BY: Lauri Adams  
PROCUREMENT AGENT

**TABLE 1: FIXED FEE RATE SCHEDULE**

<b>Range of Materials Cost for Billing Period</b>	<b>Fixed Fee Amount for Materials for Billing Period</b>	<b>Fixed Fee Average Markup Percent for the Range</b>
\$0.00 - \$100.00	\$ -	0.00%
\$100.00 - \$500.00	\$15.00	5.00%
\$500.00 - \$1,000.00	\$40.00	5.30%
\$1,000.00 - \$1,500.00	\$65.00	5.20%
\$1,500.00 - \$2,500.00	\$100.00	5.00%
\$2,500.00 - \$5,000.00	\$200.00	5.30%
\$5,000.00 - \$9,000.00	\$375.00	5.40%
\$9,000.00 - \$15,000.00	\$675.00	5.60%
\$15,000.00 - \$25,000.00	\$1,100.00	5.50%
\$25,000.00 - \$45,000.00	\$1,950.00	5.60%
\$45,000.00 - \$75,000.00	\$3,100.00	5.20%
\$75,000.00 - \$125,000.00	\$5,300.00	5.30%
\$125,000.00 - \$150,000.00	\$6,500.00	4.70%
\$150,000.00 - \$200,000.00	\$8,700.00	5.00%
\$200,000.00 - \$250,000.00	\$10,200.00	4.50%

**ALTERNATE PRODUCTS**

If alternate products, other than those listed in the specifications, are required, the cost to the District of the alternate products shall be based on the Contractor's wholesale price from the supply house, and shall include a negotiated fixed fee. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract. Invoices must include an aggregate cost for all alternate manufacturer products, including the wholesale price from the supply house, plus the correlated fixed fee identified (above) for the aggregate amount.

**COST OF MATERIALS**

The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above) for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.

**RENTAL EQUIPMENT**

The cost of rental equipment will be reimbursed at the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above). Invoices must include an aggregate cost for all rental equipment, including the cost from the supplier, plus the negotiated fixed rate. All credits for rentals are to be returned to the District.

**SUB-CONTRACTED LABOR RATES**

Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor labor rates, or at a fixed rate to be negotiated at the time of work.