

THE SCHOOL DISTRICT OF LEE COUNTY  
DEPARTMENT OF PROCUREMENT SERVICES  
2855 COLONIAL BLVD  
FORT MYERS, FL 33966

Industrial Communications & Electronics, Inc.  
5891 Country Lakes Dr.  
Fort Myers, FL 33905

Contact Name: Jerry DiLella  
Phone: (305) 423-3041  
Email: [jerry.dilella@induscom.com](mailto:jerry.dilella@induscom.com)

ITN No. N267522DO  
Two-Way Radio Equipment and Services

Category A - School Based Two-Way Radio Equipment


Item No.	Model No.	Item Description	Unit Price
<b>1</b>	<b>CP100d</b>	<b>DIGITAL CP100d Non Display 4W 16 Channels</b>	<b>\$325.80</b>
1a		Standard Battery	
1b		Standard Rapid Charger	
1c		Standard Antenna	
1d		Belt Clip	
<b>2</b>	<b>CP100d</b>	<b>DIGITAL CP100d Limited Display 4W 160 Channels</b>	<b>\$387.10</b>
2a		Standard Battery	
2b		Standard Rapid Charger	
2c		Standard Antenna	
2d		Belt Clip	
<b>3</b>	<b>CP100d</b>	<b>DIGITAL CP100d Full Display 4W 160 Channels</b>	<b>\$391.30</b>
3a		Standard Battery	
3b		Standard Rapid Charger	
3c		Standard Antenna	
3d		Belt Clip	
<b>4</b>	<b>EVXS24</b>	<b>Analog/Digital 256 Ch w/Display and Keypad (Blk)</b>	<b>\$269.95</b>
4a		Standard Battery	
4b		Standard Rapid Charger	
4c		Standard Antenna	
4d		Belt Clip	
<b>5</b>	<b>EVXS24</b>	<b>Analog/Digital 256 Ch w/Display and Keypad (Y)</b>	<b>\$269.95</b>
5a		Standard Battery	
5b		Standard Rapid Charger	
5c		Standard Antenna	
5d		Belt Clip	
<b>6</b>	<b>MotoRBO R2</b>	<b>R2 Digital 1 UHF &amp; 1 VHG</b>	
6a		Standard Battery	VHF \$489.85
6b		Standard Rapid Charger	UHF \$527.70
6c		Standard Antenna	
6d		Belt Clip	
<b>7</b>	<b>MotoR5</b>	<b>Portable Radio - 4 Models UHF LKP &amp; NK2</b>	<b>UHF NKP \$714.50</b>
7a		Standard Charger	UHF LKP \$773.00
7b		Standard Antenna	
7c		Standard Carry Holster	
7d		- IMPRES LI-ION IP67 2200T Battery (PMNN4888)	
7e		- IMPRES™ Single-Unit Charger CEC Compliant (PMPN4527 + PS000577A01)	
7f		- UHF or VHF Antenna (must select appropriate option)	
7g		- 2.5" Belt Clip (PMLN7008)	
7h		- Accessory Dust Cover (0104058J40)	
7i		- 5 Year Essential Repair and Software	
<b>8</b>	<b>MotoR7</b>	<b>Portable Radio - 4 Models UHF LKP &amp; NK2</b>	<b>UHF CAPABLE NKP \$932.95</b>
8a		Standard Battery	UHF CAPABLE LKP \$1219.50
8b		Standard Rapid Charger	
8c		Standard Antenna	
8d		Belt Clip	
8e		1 - 800/900 Enabled Display Model	
8f		For ENABLED Models, IMPRES Li-Ion IP68 2850T (PMNN4809A)	
8g		For CAPABLE Models, IMPRES Li-Ion IP68 2200T (PMNN4807A)	
8h		IMPRES™ Single-Unit Charger CEC Compliant (PMPN4527A & 25009297001)	
8i		VHF, UHF, or 800/900 Antenna (must select appropriate option)	
8j		2 Inch Belt Clip (PMLN4651)	
8k		Accessory Dust Cover (PMHN4429)	
8l		5 Year Essential Repair and Software	
<b>9</b>	<b>XPR5580e</b>	<b>ENABLED Mobile Radio</b>	<b>\$859.85</b>
9a		Standard Battery	

9b		Standard Rapid Charger	
9c		Standard Antenna	
9d		Standard Carry Holster	
9e		Compact Microphone (RMN5052)	
9f		Low Profile Bracket (RLN6469A)	
9g		10 ft Power Cable (HKN4191)	
9h		Radio Operation Quick Reference Cards and Safety Manual with Quick Reference Guides	
9i		5 Year Essential Repair and Software	\$369.85
10	SL300	Portable UHF	
10a		Standard Battery (Li-ion, 2200 mAh - PMNN4468)	
10b		Standard Micro-USB Wall Charger (25009298001)	
10c		VHF Stubby / UHF Stubby Antenna (Must Select Option)	
10d		Standard Carry Holster (PMLN7190)	
10e		Battery Door Cover (PMLN7074)	
10f		2 Year Warranty + 1 Year Essential Repair	
11	SLR5700	50 W Analog or Digital Repeater	\$4,553.00
18a		Repeater pricing to include standard base station, installation labor, antenna, antenna mount, transmission line, lightning suppression, surge suppression, bonding/grounding, all miscellaneous mounting parts and hardware, and labor costs for removal and disposition of old equipment (note: removal of old equipment must be coordinated with designated SDLC ISD contact.	
19	Labor	Hourly Rate for servicing and maintaining District School-Based Two-Way radio systems. Services include (but are not limited to) repair, routine testing, systems testing, and radio/repeater re-programming.	\$100.00
20	FCC-Exist	FCC License Coordination Fee for existing FCC licenses. This fee covers modification or renewal of District's EXISTING licenses.	\$385.00
21	FCC-New	FCC License Coordination Fee for new FCC licenses. This fee covers application for NEW licenses to support District equipment at previously unlicensed location(s).	\$725.00
22	School Markup	Dealer markup from cost for parts, materials, and equipment not specifically listed, expressed as a percentage, not to exceed 5%. Examples include Bi-Directional Amplifier Systems/Components, Cellular DAS systems/components, etc.	4.50%
<b>Category B - Transportation Two-Way Radio Equipment</b>			
Item No.	Model No.	Item Description	Unit Price
23	XPR5580M	Digital 900MHz 35 W 160 Channel Mobile Radio, to include mounting bracket, standard compact microphone, 10ft power cable, five year warranty, programming, and fleet management	\$859.85
23a		3DB Gain Stubby Antenna	\$37.20
23b		Mobile Radio Mounting Kit	\$20.45
24	RKN4136	Ignition Sense Cable	\$31.00
24a		Handheld Radio Compatible with Mobile Radios	R7 900MHZ ENABLED FKP \$884.00
25	LABOR	Hourly Rate for complete installation of mobile radio	\$100.00
26	LABOR	Hourly Rate for servicing and maintaining District Transportation-Based Two-Way radio systems. Services include (but are not limited to) repair, routine testing, systems testing, and radio/repeater re-programming, switch/sensor installation, etc..	\$100.00
27	Trans Markup	Dealer markup from cost for parts, materials, and equipment not specifically listed, expressed as a percentage, not to exceed 5%.	4.50%
<b>Category C - Transportation Two-Way Radio Airtime</b>			
Item No.	Model No.	Item Description	Unit Price
28		Monthly Leased Airtime (per Radio) Active	\$20.00 + FCC Regulatory fee \$0.54
29		Monthly Leased Airtime (per Radio) Seasonal/stand - by inactive rate	\$9.00

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD FORT MYERS, FL 33966		Electronic Maintenance & Communications, Inc. d/b/a EMCi Wireless 3708 Sparta Rd. Sebring, FL 33870		Mobile-One Communications and Electronics, LLC 111 Corporation Way, Suite A Venice, FL 34285	
ITN No. N267522DO Two-Way Radio Equipment and Services		Contact Name: Charmie Pujalt Phone: (954) 678-4096 Email: <a href="mailto:cpujalt@emciwireless.com">cpujalt@emciwireless.com</a>	Contact Name: David Anderson Phone: (941) 468-8166 Email: <a href="mailto:David@Mobile-One.net">David@Mobile-One.net</a>		
Category A - School Based Two-Way Radio Equipment					
Item No.	Model No.	Item Description	Unit Price	Unit Price	Unit Price
1	CP100d	DIGITAL CP100d Non Display 4W 16 Channels	\$387.04		\$320.00
1a		Standard Battery			\$52.00
1b		Standard Rapid Charger			\$48.00
1c		Standard Antenna			\$9.00
1d		Belt Clip			\$12.00
2	CP100d	DIGITAL CP100d Limited Display 4W 160 Channels	\$487.08		\$395.00
2a		Standard Battery			\$52.00
2b		Standard Rapid Charger			\$48.00
2c		Standard Antenna			\$9.00
2d		Belt Clip			\$12.00
3	CP100d	DIGITAL CP100d Full Display 4W 160 Channels	\$510.04		\$420.00
3a		Standard Battery			\$52.00
3b		Standard Rapid Charger			\$48.00
3c		Standard Antenna			\$9.00
3d		Belt Clip			\$12.00
4	EVXS24	Analog/Digital 256 Ch w/Display and Keypad (Blk)	\$320.62		\$265.00
4a		Standard Battery			\$38.00
4b		Standard Rapid Charger			\$17.00
4c		Standard Antenna			\$13.00
4d		Belt Clip			\$13.00
5	EVXS24	Analog/Digital 256 Ch w/Display and Keypad (Y)	\$320.62		\$265.00
5a		Standard Battery			\$38.00
5b		Standard Rapid Charger			\$17.00
5c		Standard Antenna			\$13.00
5d		Belt Clip			\$13.00
6	MotoRBO R2	R2 Digital 1 UHF & 1 VHG	\$621.56		UHF: \$505.00 VHF: \$475.00
6a		Standard Battery			\$90.00
6b		Standard Rapid Charger			\$56.00
6c		Standard Antenna			\$11.00
6d		Belt Clip			\$11.00
7	MotoR5	Portable Radio - 4 Models UHF LKP & NK2	\$ 850.34 - \$919.22		Limited Key Pad: \$750.00 No Key Pad: \$700.00
7a		Standard Charger			\$81.00
7b		Standard Antenna			\$10.00
7c		Standard Carry Holster			Hard Leather \$50.00
7d		- IMPRES Li-Ion IP67 2200T Battery (PMNN4888)			\$114.00
7e		- IMPRES™ Single-Unit Charger CEC Compliant (PMPN4527 + PS000577A01)			\$63.00
7f		- UHF or VHF Antenna (must select appropriate option)			\$10.00
7g		- 2.5" Belt Clip (PMLN7008)			\$12.48
7h		- Accessory Dust Cover (0104058J40)			\$5.00
7i		- 5 Year Essential Repair and Software			Included
8	MotoR7	Portable Radio - 4 Models UHF LKP & NK2	\$1,161.12 - \$1511.26		Limited Key Pad: \$1,075.00 No Key Pad: \$950.00
8a		Standard Battery			\$115.00
8b		Standard Rapid Charger			\$80.50
8c		Standard Antenna			\$10.00
8d		Belt Clip			\$12.48
8e		1 - 800/900 Enabled Display Model			\$1,300.00
8f		For ENABLED Models, IMPRES Li-Ion IP68 2850T (PMNN4809A)			\$139.00
8g		For CAPABLE Models, IMPRES Li-Ion IP68 2200T (PMNN4807A)			\$115.00
8h		IMPRES™ Single-Unit Charger CEC Compliant (PMPN4527A & 25009297001)			\$80.50
8i		VHF, UHF, or 800/900 Antenna (must select appropriate option)			\$10.00
8j		2 Inch Belt Clip (PMLN4651)			\$12.48
8k		Accessory Dust Cover (PMHN4429)			\$5.00
8l		5 Year Essential Repair and Software			Included
9	XPRS580e	ENABLED Mobile Radio	\$1,108.64		\$1,125.00
9a		Standard Battery			NA
9b		Standard Rapid Charger			NA
9c		Standard Antenna			NA
9d		Standard Carry Holster			NA
9e		Compact Microphone (RMN5052)			\$53.00
9f		Low Profile Bracket (RLN6469A)			\$16.00
9g		10 ft Power Cable (HKN4191)			\$28.00
9h		Radio Operation Quick Reference Cards and Safety Manual with Quick Reference Guides			Included
9i		5 Year Essential Repair and Software			Included
10	SL300	Portable UHF	\$446.90		\$345.00
10a		Standard Battery (Li-ion, 2200 mAh - PMNN4468)			\$38.00
10b		Standard Micro-USB Wall Charger (25009298001)			\$19.00
10c		VHF Stubby / UHF Stubby Antenna (Must Select Option)			\$10.00
10d		Standard Carry Holster (PMLN7190)			\$12.00
10e		Battery Door Cover (PMLN7074)			\$16.00
10f		2 Year Warranty + 1 Year Essential Repair			Included
11	SLR5700	50 W Analog or Digital Repeater	\$14,009.47		\$4,950.00
18a		Repeater pricing to include standard base station, installation labor, antenna, antenna mount, transmission line, lightning suppression, surge suppression, bonding/grounding, all miscellaneous mounting parts and hardware, and labor costs for removal and disposition of old equipment (note: removal of old equipment must be coordinated with designated SDLC ISD contact).			
19	Labor	Hourly Rate for servicing and maintaining District School-Based Two-Way radio systems. Services include (but are not limited to) repair, routine testing, systems testing, and radio/repeater re-programming.	\$75.00		\$110.00

20	FCC-Exist	FCC License Coordination Fee for existing FCC licenses. This fee covers modification or renewal of District's EXISTING licenses.	\$450.00	\$260.00
21	FCC-New	FCC License Coordination Fee for new FCC licenses. This fee covers application for NEW licenses to support District equipment at previously unlicensed location(s).	\$950.00	\$660.00
22	School Markup	Dealer markup from cost for parts, materials, and equipment not specifically listed, expressed as a percentage, not to exceed 5%. Examples include Bi-Directional Amplifier Systems/Components, Cellular DAS systems/components, etc.	5%	\$0.05
<b>Category B - Transportation Two-Way Radio Equipment</b>				
Item No.	Model No.	Item Description	Unit Price	Unit Price
23	XPR5580M	Digital 900MHz 35 W 160 Channel Mobile Radio, to include mounting bracket, standard compact microphone, 10ft power cable, five year warranty, programming, and fleet management	\$1,108.64	\$1,125.00
23a		3DB Gain Stubby Antenna		\$39.50
23b		Mobile Radio Mounting Kit		\$16.00
24	RKN4136	Ignition Sense Cable	\$33.17	\$36.00
24a		Handheld Radio Compatible with Mobile Radios		
25	LABOR	Hourly Rate for complete installation of mobile radio	\$123.00	\$110.00
26	LABOR	Hourly Rate for servicing and maintaining District Transportation-Based Two-Way radio systems. Services include (but are not limited to) repair, routine testing, systems testing, and radio/repeater re-programming, switch/sensor installation, etc..	\$123.00	\$110.00
27	Trans Markup	Dealer markup from cost for parts, materials, and equipment not specifically listed, expressed as a percentage, not to exceed 5%.	5%	\$5.00
<b>Category C - Transportation Two-Way Radio Airtime</b>				
Item No.	Model No.	Item Description	Unit Price	Unit Price
28		Monthly Leased Airtime (per Radio) Active	N/A	\$20.00
29		Monthly Leased Airtime (per Radio) Seasonal/stand - by inactive rate	N/A	\$5.00

IT IS RECOMMENDED THIS ITN BE AWARDED TO: INDUSTRIAL COMMUNICATIONS AND ELECTRONICS, INC., PROVIDING THE OVERALL BEST VALUE TO THE DISTRICT.

 03.05.26  

---

**Approved By:** Derek Ochoa      **Date:**

<b>44</b>	<b>Awarded Vendor</b>
<b>3</b>	<b>Vendor(s) Were Notified of Bid</b>
<b>0</b>	<b>Vendor(s) Submitted Responsive Bids</b>
<b>0</b>	<b>Vendor(s) Returned a No Bid</b>
<b>0</b>	<b>Vendor(s) Were Non-Responsive</b>
<b>41</b>	<b>Vendor(s) Did Not Respond</b>