

The School District of Lee County Department of Procurement Services 2855 Colonial Blvd., Fort Myers, Florida 33966-1012			12 Stones Landscaping, LLC 18461 N. Tamiami Trail North Fort Myers, FL 33903		BMG Lawn Professionals 4545 Orange Grove Boulevard North Fort Myers, FL 33903		Green Technologies of SW FL, LLC 8922 North Fork Drive North Fort Myers, FL 33903		Gulf Lawn Services, Inc. 18461 N. Tamiami Trail North Fort Myers, FL 33903		P & T Lawn and Tractor Service, Inc. 15980 Old Oke Road Alva, FL 33920	
ITN NO: N257513LA LANDSCAPING SERVICES			PHONE: 239-744-5482 EMAIL: jg@12stones.com	PHONE: 239-896-6966 EMAIL: bmg@bmgpros@yahoo.com	PHONE: 239-878-2120 EMAIL: greentechofswfl@gmail.com	PHONE: 239-246-0305 EMAIL: gulfawmandtree@gmail.com	PHONE: 239-694-4848 EMAIL: Jessica2@pantlandscaping.com					
OPENING DATE: OCTOBER 31, 2025												
ITEM NO.	DESCRIPTION	PER	BEST AND FINAL OFFER	BEST AND FINAL OFFER	BEST AND FINAL OFFER	BEST AND FINAL OFFER	BEST AND FINAL OFFER					
Category A - Mowing Services			Category A - Mowing Services		Category A - Mowing Services		Category A - Mowing Services		Category A - Mowing Services			
1	Locations - Hourly rate to be all inclusive, equipment, all personal, travel, item/delors pick up, edging, string trimming.	Hour	\$195.00	\$67.50 PER MAN PER HOUR	\$165.00	NO BID	NO BID	\$575.00				
Category B - Plants & General Landscaping Services			Category B - Plants & General Landscaping Services		Category B - Plants & General Landscaping Services		Category B - Plants & General Landscaping Services		Category B - Plants & General Landscaping Services			
2	Specialist	Hour	\$80.00	NO BID	\$60.00	NO BID	NO BID	\$120.00				
3	Project Manager	Hour	\$55.00	NO BID	\$40.00	NO BID	NO BID	\$120.00				
4	Supervisor	Hour	\$47.00	NO BID	\$35.00	NO BID	NO BID	\$100.00				
5	Supervisor Name	Name	J. Thomas	NO BID	Christopher Tyler	NO BID	NO BID	Van Cruz				
6	Crew Leader	Hour	\$40.00	NO BID	\$30.00	NO BID	NO BID	\$90.00				
7	Laborer	Hour	\$30.00	NO BID	\$20.00	NO BID	NO BID	\$75.00				
Category C - Tree Trimming Services			Category C - Tree Trimming Services		Category C - Tree Trimming Services		Category C - Tree Trimming Services		Category C - Tree Trimming Services			
Shade Tree Removal - All inclusive, including canopy, trunk, surface roots, restore surface irregularity, stump removal and grinding and dump fees.												
8	Arbors	Hour	NO BID	NO BID	\$40.00	\$50.00	\$300.00					
9	Project Manager	Hour	NO BID	NO BID	\$40.00	\$46.00	\$200.00					
10	Supervisor	Hour	NO BID	NO BID	\$30.00	\$41.00	\$200.00					
11	Supervisor Name	Name	NO BID	NO BID	Christopher Tyler	Stephen Randolph	Van Cruz					
12	Crew Leader	Hour	NO BID	NO BID	\$30.00	\$36.00	\$100.00					
13	Laborer	Hour	NO BID	NO BID	\$25.00	\$34.00	\$175.00					
Palm Tree Removal - All inclusive, including canopy, trunk, surface roots, restore surface irregularity, stump removal and grinding and dump fees.												
14	Arbors	Hour	NO BID	NO BID	\$40.00	\$50.00	\$300.00					
15	Project Manager	Hour	NO BID	NO BID	\$40.00	\$46.00	\$200.00					
16	Supervisor	Hour	NO BID	NO BID	\$30.00	\$41.00	\$200.00					
17	Supervisor Name	Name	NO BID	NO BID	Christopher Tyler	Stephen Randolph	Van Cruz					
18	Crew Leader	Hour	NO BID	NO BID	\$30.00	\$36.00	\$100.00					
19	Laborer	Hour	NO BID	NO BID	\$25.00	\$34.00	\$175.00					
STUMPS AND SURFACE ROOT GRINDING OR REMOVAL												
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.												
20	Arbors	Hour	NO BID	NO BID	\$40.00	\$50.00	\$300.00					
21	Project Manager	Hour	NO BID	NO BID	\$40.00	\$46.00	\$225.00					
22	Supervisor	Hour	NO BID	NO BID	\$30.00	\$41.00	\$200.00					
23	Supervisor Name	Name	NO BID	NO BID	Christopher Tyler	Stephen Randolph	Van Cruz					
24	Crew Leader	Hour	NO BID	NO BID	\$30.00	\$36.00	\$100.00					
25	Laborer	Hour	NO BID	NO BID	\$25.00	\$34.00	\$175.00					
MAINTENANCE PRUNING, TREE LIMBS												
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.												
26	Arbors	Hour	NO BID	NO BID	\$40.00	\$50.00	\$300.00					
27	Project Manager	Hour	NO BID	NO BID	\$40.00	\$46.00	\$200.00					
28	Supervisor	Hour	NO BID	NO BID	\$30.00	\$41.00	\$200.00					
29	Supervisor Name	Name	NO BID	NO BID	Christopher Tyler	Stephen Randolph	Van Cruz					
30	Crew Leader	Hour	NO BID	NO BID	\$30.00	\$36.00	\$100.00					
31	Laborer	Hour	NO BID	NO BID	\$25.00	\$34.00	\$175.00					
SELF SHEDDING PALM TREES, MAINTENANCE PRUNING												
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.												
32	Arbors	Hour	NO BID	NO BID	\$40.00	\$50.00	\$300.00					
33	Project Manager	Hour	NO BID	NO BID	\$40.00	\$46.00	\$225.00					
34	Supervisor	Hour	NO BID	NO BID	\$30.00	\$41.00	\$200.00					
35	Supervisor Name	Name	NO BID	NO BID	Christopher Tyler	Stephen Randolph	Van Cruz					
36	Crew Leader	Hour	NO BID	NO BID	\$30.00	\$36.00	\$100.00					
37	Laborer	Hour	NO BID	NO BID	\$25.00	\$34.00	\$175.00					
NON SELF SHEDDING PALM TREES, MAINTENANCE PRUNING												
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.												
38	Arbors	Hour	NO BID	NO BID	\$40.00	\$50.00	\$300.00					
39	Project Manager	Hour	NO BID	NO BID	\$40.00	\$46.00	\$225.00					
40	Supervisor	Hour	NO BID	NO BID	\$30.00	\$41.00	\$200.00					
41	Supervisor Name	Name	NO BID	NO BID	Christopher Tyler	Stephen Randolph	Van Cruz					
42	Crew Leader	Hour	NO BID	NO BID	\$30.00	\$36.00	\$100.00					
43	Laborer	Hour	NO BID	NO BID	\$25.00	\$34.00	\$175.00					
ANCILLARY STRUCTURE CLEARING, TRIMMING AND UNDER BRUSHING												
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.												
44	Arbors	Hour	NO BID	NO BID	\$40.00	\$50.00	\$300.00					
45	Project Manager	Hour	NO BID	NO BID	\$40.00	\$46.00	\$225.00					
46	Supervisor	Hour	NO BID	NO BID	\$30.00	\$41.00	\$200.00					
47	Supervisor Name	Name	NO BID	NO BID	Christopher Tyler	Stephen Randolph	Van Cruz					
48	Crew Leader	Hour	NO BID	NO BID	\$30.00	\$36.00	\$100.00					
49	Laborer	Hour	NO BID	NO BID	\$25.00	\$34.00	\$175.00					
TREE STAKING												
48	Tree staking or re-staking including material	per tree	NO BID	NO BID	\$45.00	\$50.00	\$400.00					
ALTERNATE PRODUCTS, COST OF MATERIALS, RENTAL EQUIPMENT AND SUB-CONTRACTED LABOR RATES												
49	Cost for plants, shrubs, trees, flowers, etc. (must include invoice from distributor)		If awarded, I understand that invoices must include the aggregated cost for Alternative Products, Cost of Materials, Rental Equipment and Sub-Contracted Labor Rates, along with the corresponding fixed fee as outlined in Table 1: Fixed Rate Schedule (attached)	NO	YES							
50	Cost for mulch, edging material (must include invoice from distributor)		If awarded, I understand that invoices must include the aggregated cost for Alternative Products, Cost of Materials, Rental Equipment and Sub-Contracted Labor Rates, along with the corresponding fixed fee as outlined in Table 1: Fixed Rate Schedule (attached)	NO	YES							
51	Crushed shellrock, various mulches, stepping stones and other landscaping materials/items (must include invoice from distributor)		If awarded, I understand that invoices must include the aggregated cost for Alternative Products, Cost of Materials, Rental Equipment and Sub-Contracted Labor Rates, along with the corresponding fixed fee as outlined in Table 1: Fixed Rate Schedule (attached)	NO	YES							
ADDITIONAL DEBRIS HAULING												
52	Per cubic yard	\$	NO BID	NO BID	\$10.00	\$250.00	\$15.00					
FENCE LINE CLEARING												
53	1/2 inch line clearing per linear foot	Linear Ft	NO BID	NO BID	\$0.00	\$5.00	\$100.00					

54 VENDORS WERE NOTIFIED
55 VENDORS SUBMITTED A RESPONSE PROPOSAL
56 VENDORS SUBMITTED A NO BID
57 VENDORS DID NOT RESPOND

It is recommended that this ITN be awarded to 12 Stones Landscaping, LLC, BMG Lawn Professionals, Green Technologies of SWFL, LLC, and Gulf Lawn Services, Inc., being the highest ranked, best value firm(s) based on the evaluation committee ranking and negotiated pricing.

AWARDED BY: Luigi Adams
PROCUREMENT AGENT
DATE: 11.21.25

ITN NUMBER, ITEM NUMBER AND DESCRIPTION MUST BE ON REQUISITION. TABULATION ONLY. THIS IS NOT A PURCHASE ORDER

TABLE 1: FIXED FEE RATE SCHEDULE

Range of Cost of Materials for Billing Period		Fixed Fee Amount for Materials for Billing Period
\$ -	\$99.00	\$ -
\$100.00	\$499.00	\$15.00
\$500.00	\$999.00	\$40.00
\$1,000.00	\$1,499.00	\$65.00
\$1,500.00	\$2,499.00	\$100.00
\$2,000.00	\$4,999.00	\$185.00
\$5,000.00	\$8,999.00	\$380.00
\$9,000.00	\$14,999.00	\$675.00
\$15,000.00	\$24,999.00	\$1,100.00
\$25,000.00	\$44,999.00	\$2,000.00
\$45,000.00	\$74,000.00	\$3,000.00
\$75,000.00	\$124,000.00	\$5,000.00
\$125,000.00	\$149,000.00	\$6,500.00
\$150,000.00	\$199,000.00	\$8,700.00
\$200,000.00	\$249,000.00	\$10,100.00
\$250,000.00	\$299,999.00	\$11,000.00
\$300,000.00	\$349,999.00	\$13,000.00
\$350,000.00	\$399,999.00	\$15,000.00
\$400,000.00	\$449,999.00	\$17,000.00
\$450,000.00	\$499,999.00	\$19,000.00
\$500,000.00	\$549,999.00	\$21,000.00
\$550,000.00	\$599,999.00	\$23,000.00
\$600,000.00	\$649,999.00	\$25,000.00
\$650,000.00	\$699,999.00	\$27,000.00
\$700,000.00	\$749,999.00	\$29,000.00
\$750,000.00	\$799,999.00	\$31,000.00
\$800,000.00	\$849,999.00	\$33,000.00
\$850,000.00	\$899,999.00	\$35,000.00
\$900,000.00	\$949,999.00	\$37,000.00
\$950,000.00	\$999,999.00	\$39,000.00

ALTERNATE PRODUCTS

If alternate products, other than those listed in the specifications, are required, the cost to the District of the alternate products shall be based on the Contractor's wholesale price from the supply house, and shall include a negotiated fixed fee. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract. Invoices must include an aggregate cost for all alternate manufacturer products, including the wholesale price from the supply house, plus the correlated fixed fee identified above for the aggregate amount.

COST OF MATERIALS

The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified above for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.

RENTAL EQUIPMENT

The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified above for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.

SUB-CONTRACTED LABOR RATES

Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor labor rates, or at a fixed rate to be negotiated at the time of work.

ITN No. N257513LA
Landscaping Services
November 7, 2025

Gulf Lawn Services, Inc	77.40
Green Technologies of SW FL LLC	73.70
P & T Lawn and Tractor Service, Inc.	72.45
12 Stones Landscaping	70.40
BMG Lawn Professionals	70.35

94 VENDOR(S) WERE NOTIFIED OF ITN
5 VENDOR(S) SUBMITTED RESPONSE
89 VENDOR(S) DID NOT RESPOND

APPROVED BY: Lauri Adams, Procurement Agent
Department of Procurement Services
Date: November 24, 2025