PURCHASING AGENDA ITEM

Hernando County School District

School Board Approval Meeting: June 23, 2026

Bid No. 23-785-40 RN

Bid Title: Classroom Instructional Material, Supplies & Equipment (Catalog Discount)

Recommend approval of this agenda item under the specific category below:

☐Lowest Bid(s)	☐Request for Proposal(s)	☐Low Bid(s) Meeting Specification	☐Rejection/Cancellation
☐Revised Award	☒Renewal of Contract	☐Sole Source	☐Re-Award (Partial/Whole)
☐Bid Termination	☐Amendment to Contract	☐Bid Extension	☐Emergency
☐Reversed Auction	☐ Piggyback Cooperative	☒Responsive/Responsible Meeting all Specifications	

Bid Contract Period: 07/25/2026 through 07/24/2029 ☐ N/A – One Time Purchase

Contract Type: ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☒ Firm, Fixed Unit Prices, Hourly Rates, Fees and/or Percentages

Renewal Options: No. of Terms Remaining ☐ Length of Each Term (month) ☐ Length of Each Term (year) ☒ None

Rationale/Reason:

Bidders Electronically Downloaded From Bidnet Direct Website:	**Bids Received:**	**No Bids:**	**Late Bids:**	**Rejected Bids:**	☒ **N/A – Bids Not Required:** Renewal

Submitted By: Christopher Reckner
Director of Purchasing & Warehousing

School(s): District Wide

Requested By: John Morris
Director of Secondary Curriculum

Tiffany Howard
Director of Elementary Programs

Department(s): District Wide

Recommended award, description of items and prices: (See attached)

T/C CODE: 2340

This tabulation establishes a contract with suppliers to provide various classroom instructional materials, supplies and equipment, establishing firm, fixed percentage (%) educational discounts off published catalogs and/or websites. Items include, but are not limited to, various classroom instructional materials and supplies and small equipment, etc. **This contract does NOT include the purchase of computers or computer-related equipment, furniture, copiers, or general office supplies, which are covered under a separate contract.**

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
ABDO Publishing	www.abdobooks.com	Supplies: Call for pricing Equipment: Call for pricing	Books for different grade levels	Daniel Maskiell 813-340-9841 dmaskiell@abdobooks.com
Age of Learning	www.ageoflearning.com	Supplies: 10% Equipment: Call for Pricing	ABCmouse Early Learning Academy, Adventure Academy, Math, Readying Academy, ReadingIQ, Homeschool+, etc.	Brian Miller school.orders@aofl.com
Amira Learning, Inc.	www.amiralearning.com	Supplies: Call for pricing Equipment: Call for pricing	Reading, Assessment, Instruction, Tutoring & Reading practice, Biliteracy	Mimi Stout Orders@amiralearning.com
Anchorage Medical Equipment & Supplies	www.anchoragemedicalsupply.com	Supplies: 5% Equipment: 5%	Medical supplies and equipment, medical training, medical study guides, medical uniforms & Apparel, Medical Accessories	Dana Griffin 972-391-9177 dgriffin@anchoragemedicalsupplies.com
Attainment Company, Inc.	www.attainmentcompany.com	Supplies: 5% Equipment: 5%	Specialized educational curricula, instructional materials, communication technology(GoTalk devices) literacy program, transition-to-work curricula , educational software & apps.	Theresa O'Connor 800-327-4269 info@attainmentcompany.com
AVI-SPL, LLC	https://shop.avispl.com/	Supplies: 10% Equipment: 10%	Projectors, projector screens, portable screens, interactive white boards, mobile carts, media players, amplifier systems, microphones, etc.	Samantha Somers 813-940-8522 Samantha.somers@avispl.com
Barnes & Noble Booksellers, Inc.	https://classwork.barnesandnoble.com	Supplies: Call for pricing	Books, eBooks, audio books, educational toys & games, STEM & STEAM, Music and Movies	Cheryl Haller 813-210-4077 crm3514@bn.com
Blick Art Materials	www.dickblick.com	Supplies: 20% Equipment: Call for pricing	Art Supplies, Art Equipment	regionsquotes@dickblick.com purchaseorders@dickblick.com
BrainPOP, LLC	www.brainpop.com	Supplies: Call for pricing Equipment: Call for pricing	BrainPOP Subscription, BrainPOP jr., BrainPOP ELL, BrainPOP Science/Math, Game-based learning products	purchaseorders@brainpop.com

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
Cengage Group, Inc.	www.cengageschool.com	Supplies: Call for pricing Equipment: Call for pricing	Curriculum & solutions for math, science, social studies, English language learning, library, career & technical education, AP & honors, professional development, supplemental, accreditations	Robin Shapiro 800-877-4253 ext 18102 robin.shapiro@cengage.com
Children's Plus, Inc.	www.hellocpi.com	Supplies: Call for pricing Equipment: Call for pricing	Prebounds, trade hardcovers, trade paperbacks, board books, ebooks, world language	Katrina Elmer 708-231-6824 katrinae@hellocpi.com
Complete Book & Media Supply, LLC	www.completebook.com	Supplies: Call for pricing Equipment: Call for pricing	Books, Subscriptions, Media	800-986-1775 quotes@completebook.com
Coughlan Companies LLC dba Capstone	www.capstonepub.com	Supplies: 10% Equipment: n/a	Print, eBook, Fiction/Nonfiction Books, Picture Books, Board Books, Chapter Books, Graphic Books, IB Books, Capstone Interactive eBook, Popular Brands: Stairway decodables, Spotlight, Brain Candy, Spark, You Choose, Graphic Library, Pebble, Spark, Capstone Value Library.	Melissa Kirchoff 352-223-0682 mjurcgiff@capstonepub.com
Curriculum Associates, LLC	www.curriculumassociates.com	Supplies: Call for pricing Equipment: Call for pricing	Math and ELA Education Software Supplemental resources, Intervention	Jaime Handlin jhandlin@cainc.com
Delaney Educational Enterprises	www.deebooks.com	Supplies: Call for pricing Equipment: Call for pricing	Prebounds, Trade Hardcovers, Trader Paperbacks, Board Books, eBooks, World Language	Customer Service 800-788-5557 cs@deebooks.com
Diskovery Educational Systems	www.diskovery.com	Supplies: 2-15% Equipment: 2-15%	STEM/ STEAM, MakerSpace, Lab & Classroom Supplies, Headphones, Instructional Curriculum Materials, Assistive Technology Devices, Calculators, Device case/ backpacks, Drones, etc	Daniel Wechsler 561-683-8410 dan@diskovery.com
EAI Education	www.eaieducation.com	Supplies: Call for pricing Equipment: Call for pricing	Educational supplies for math, science, STEM, classroom resources, early childhood, Kits: custom kit builder, curriculum kits, hands-on math centers, individual student math kits, math standards kits.	Quote: Kathy Franks 800-770-8010 ext 7600 sales@eaieducation.com POs: Jessica Maisonet info@eaieducation.com

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
Early Childhood LLC dba Discount School Supply	www.discountschoolsupply.com	Supplies: 3% Equipment: 3%	Arts & crafts, carpets, active play, dramatic play, outdoor living, stem, science, block play, and more	Kristina Bailey 800-627-2829 serviceteam@discountschoolsupply.com
Encyclopedia Britannica, Inc.	www.britannicaeducation.com	Supplies: Call for pricing Equipment: Call for pricing	Digital subscriptions to its online databases and educational products, i.e. Britannica online school edition, online library edition, academic edition, image quest, expedition, escolar, moderna. Merriam-Webster dictionaries	Laura Cox 800-621-3900 salessupport@eb.com
Explore Learning, LLC	www.explorelearning.com	Supplies: Call for pricing Equipment: Call for pricing	Gizmos, Reflex, Frax, Science4us, Math Solutions, Science Solutions, STEM	sales@explorelearning.com
Fisher Scientific Company, LLC	www.fishersci.com	Supplies: 33% Equipment: Call for pricing	Science laboratory products covering antibodies, chemicals, consumables, lab storages & instruments, life science products, safety,	Sales: mary.gundlach@thermofisher.com; PO: fse.custserv@thermofisher.com
Flinn Scientific, Inc.	www.flinnsci.com	Supplies: 10% Equipment: Call for pricing	Apparatus & Lab Equipment, Chemical Storage cabinets, Chemicals, Instructional resources, Lab supplies, Preserved & Live Materials, Probes & Sensors, Safety supplies, Science Activity Kits, Software & Digital Materials, Science Instruments, Technology, Molecular Biology Instrument	Customer Experience Team 800-452-1261 customercare@flinnsci.com
Follett Content Solutions, LLC	www.titlewave.com	Supplies: Call for pricing Equipment: Call for pricing	Curriculum focused materials, Educational products and database	Kim Kreger kkreger@follettcontent.com 888-511-5114 orders@follettcontent.com
Frog Publications	https://frog.com (Contact Purchasing or bookkeeper for district coupon code. The code should be stated on a PO)	Supplies: Call for pricing Equipment: Call for pricing	Math and reading instructional materials for Pre-K–Grade 5, supporting classroom instruction, intervention, home intervention, and MTSS.	Wendy Alli or Mindi Kocurek 800-777-3764 customerservice@frog.com

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
Fun and Function, LLC	www.funandfunction.com	Supplies: 10% Equipment: 10%	Sensory equipment, Classroom management tools, OT/PT/Speech therapy tools, Fidgets, Flexible seating, Sensory rooms	Shulamis Dewick 800-231-632 accounts@funandfunction.com
Glow Forge, Inc	www.glowforge.com	Supplies: Call for pricing Equipment: 7.15%	3D laser printers (Aura, Spark, Plus, and Pro), Proofgrade materials,	Rebecca Sinatra r.sinatra@glowforge.com
Hertzberg-New Method dba Perma-Bound Books, Inc.	www.perma-bound.com	Supplies: Call for pricing Equipment: Call for pricing	Books, Teacher's guides, Teaching aides, DVD's, ebooks, playaways, databases	Shannon Rickert 800-934-6581 books@perma-bound.com
Highscope Educational Research Foundation	highscope.org/publicdemo	Supplies: Call for pricing Equipment: Call for pricing	Early learning curriculum resources, Infant/toddler/preschool STEM toolkit, Supplemental resources, ,Assessment resource, Professional Learning	Highscope Customer Service 800-587-5639 customerservice@highscope.org
Holmquist Education Consulting	www.hecedu.con	Supplies: Call for pricing Equipment: Call for pricing	Career and Technical Education, educational products for grades Pre-K through Post-Secondary Education.	Stephanie Holmquist 813-759-6500 stephie@hecedu.com
IXL Learning, Inc.	www.ixl.com	Supplies: Call for pricing Equipment: Call for pricing HCSD receives automatic access to new content and feature enhancements on IXL. No additional fees for maintenance or version updates.	Educational Software Licenses	IXL Membership Services 855-255-8800 orders@ixl.com
Kaplan Early Learning Company	www.kaplanco.com	Supplies: 10% Equipment: 10%	Curriculum & Assessment, Dramatic Play, Block Play, Art, Fine motor, Puzzles & Games, Sand & Water Play, STEM, Outdoor Learning/ Active Play, Science, Literacy, Soft Home Classroom Accents, Classroom Essentials, Infant & Toddler, professional resource books	Quote: bids@kaplanco.com PO: orders@kaplanco.com 800-334-2014 Ext. 5470
Lakeshore Learning Materials, LLC	www.lakeshorelearning.com	Supplies: 5% Equipment: 5%	Language, books, math, social studies, science, STEM, teacher resource, classroom decorations, etc.	Penny Stone 800-778-4456 orderdept@lakeshorelearning.com

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
Learning 2020, Inc. dba Penda Learning	www.pendalearning.com	Email or call to inquire, based on student count. $250 onboarding per site. 30-day demo sandbox account available.	Online digital subscription: Gamified Science Content, AI-Powered Instructions (Cosmos), Assessments & Data Reports, Accessibility Toosl, Automated Pacing Services, Professional development	Corey J. Peloquin 813-537-3632 cpeloquin@pendalearning.com Laurie Marthaler 888-919-0404 support@pendalearning.com
Learning A-Z, LLC	www.learninga-z.com	Supplies: Call for pricing Equipment: Call for pricing	Reading A-Z, Raz-Plus, Vocabulary A-Z, Raz-kids, Raz-Plus, Science A-Z, Writing A-Z, Foundations A-Z, Raz-Plus ELL, Professional development	orders@learninga-z.com
Learning Without Tears	www.lwtears.com	Supplies: Call for pricing Equipment: Call for pricing	Handwriting workbooks, tactile multi-sensory manipulatives, typing software, keyboarding, multilingual learning, professional services	Jennifer Perez 407-421-5184 onlineorders@lwtears.com
Lexia Voyager Sopris, Inc.	www.voyagersopris.com	Supplies: Call for pricing Equipment: n/a	Reading, writing, math intervention products & services	Order Entry 800-547-6747 ext 7278 order.entry@voyagersopris.com
Mackin Book Company dba Mackin Educational Resources	www.mackin.com	Supplies: Call for pricing Equipment: Call for pricing	Print books digital titles, classroom libraries, inquiry kits, text sets, take home summer reading packets, etc.	Quotes Department 800-245-9540 quotes@mackin.com orders@mackin.com
Maxi Aids	www.maxiaids.com	Supplies: 10% Equipment: 10%	Special needs products in areas of vision & blind, hearing & deaf, home healthcare, mobility, technology	Anthony Bernardini 800-522-6294 ext 268 sales@maxiaids.com
MedicalEShop, Inc.	www.medicaleshop.com	Supplies: 1-10% Equipment: 1-27%	Special needs products & equipment, clinical supplies, Wound care, mobility equipment, First Aid & emergency care,	Bob Smith 866-563-6812 csteam@medicaleshop.com
MT Library Services, LLC. dba Junior Library Guild	www.juniorlibraryguild.com	Supplies: Call for pricing Equipment: Call for pricing	Library books, Spanish books, Hi'Lo readers, library book processing, classroom books, bilingual books, library book cataloging	Stephanie Capoziello 800-325-9558 customerservice@juniorlibraryguild.com
Multi-Health Systems	www.mhs.com	Supplies: Call for pricing Equipment: Call for pricing	Clinical Assessments, Education Assessments, Public Safety Assessments, Talent Assessments	Jodi Kennis 800-456-3003 ext 278 Jodi.kennis@mhs.com

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
Nasco Education, LLC District quote discount #52128	www.nascoeducation.com	Supplies: 10-20% Equipment: 10-20%	Educational teaching materials, supplies and equipment in the subjects of Art, Agriculture, Math, Science, STEM/ STEAM, early learning, physical education, health science, SEL & Mental health	Michelle Au/ Michelle Thomas 800-558-9595 orders@nascoeducation.com
NCS Pearson, Inc.	www.pearsonassessments.com	Supplies: Call for pricing Equipment: Call for pricing	educational assessments, clinical testing tools, and digital learning platforms, etc.	Customer Support 800-627-7271 clinicalcustomersupport@pearson.com
Newsela, Inc.	www.newsela.com	Supplies: 20% Equipment: Call for pricing	Newsela ELA, Newsela Social Studies, Newsela Science, Newsela SEL Collection, Newsela Essentials, Newsela PD Pass	Carter Figg 812-360-6094 Carter.figg@newsela.com
Paper Dragon Books	www.paperdragonreads.com	Supplies: 15-18% Equipment: n/a	sunshine state young readers awards, orange blossom nonfiction award, classroom textbooks, teacher resources	Bridget Woolley 407-212-7759 bridget@paperdragonreads.com Cyndee Woolley 239-571-3174 cyndee@paperdragonreads.com
Perfection Learning Corp.	www.perfectionlearning.com	Supplies: Call for pricing Equipment: Call for pricing	Print and digital curriculum, classroom libraries, and test preparations in areas including AP & Honors, Literacy & ELA, Standards-based instruction, World Languages, Social Studies, etc.	Lynne Rubino 866-252-6580 ext. 1205 lrubino@perfectionlearning.com
Pitsco Education, LLC (state bid #"800276" on PO)	www.pitsco.com	Supplies: 4% Equipment: 4%	Robotics, Drones & Aerospace, Computer Science & Coding, Engineering & Structures, Hands-on Science, Competitions & Racing, Early Childhood (STEM Fundamentals, Coding, Literacy & Sensory)	Jared Wetzel 800-835-0686 jwetzel@pitsco.com
Prentke Romich Company dba PRC-Saltillo	www.prc-saltillo.com	Supplies: 5% Equipment: 5%	Communication devices(AAC devices), software & vocabulary systems, Access technologies & accessories, Therapy tools	Order Management Dept 800-262-1933 orderdept@prc-saltillo.com
Project Lead The Way, Inc	www.my.pltw.org	Supplies: Call for pricing Equipment: Call for pricing	STEM curriculum, Biomedical science, Computer science, PLTW programs, etc	Solution Center 317-669-0200 solutioncenter@pltw.org

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
Pyramid School Products	www.pyramidsp.com	Supplies: 10% Equipment: Call for pricing	Active play, Arts & Crafts, Blocks & Construction, classroom collection, Classroom Décor, Classroom technology, Dramatic Play, Early Learning, language arts, science, Games, music, STEM, etc.	Larry Miller 800-792-2644 ext 240 orders@pyramidsp.com
Rainbow Book Company	www.rainbowbookcompany.com	Supplies: Call for pricing Equipment: Call for pricing	Prebounds, Trade hardcovers, Trade paperbacks, Board books, Ebooks, World Languages	Customer Service 800-255-0965 cs@rainbowbookcompany.com
Really Good Stuff	www.reallygoodstuff.com	Supplies: 3% Equipment: 3%	Arts & Crafts, Teacher Supplies, Classroom Organization, Curriculum Support, Social-Emotional Learning, Take-home Kits, Play & Learn	solesourcequotes@reallygoodstuff.com purchaseorders@reallygoodstuff.com
S&S Worldwide, Inc.	www.ssww.com	Supplies: 22% Equipment: Call for pricing	Craft kits & Projects, Craft Supplies, Sports & PE, Education, Early Childhood, Senior Activities, Games, Party & Novelty, Special Needs, Holiday & Seasonal hemes, storage, carpets, Rest Time, Dramatic Play, Boards & Easels	Mabel Ramirez 800-642-7354 mabel.ramirez@ssww.com orders@ssww.com
School Datebooks (SDI Innovations)	www.schooldatebooks.com	Supplies: 5% Equipment: n/a	Various size Sketchbooks, customizable sketchbooks,	Erica Connors 765-807-0813 sales@schooldatebooks.com
School Outfitters	www.schooloutfitters.com	Supplies: 2% Equipment: 2% *Call for volume discounts	Makerspace & STEM Tools, Podcasting & Video Production, Robotics, Science lab products & supplies,	Sales Team 800-260-2776 sales@schooloutfitters.com
SketchforSchools Publishing, Inc.	www.sketchforschools.com	Supplies: Call for pricing Equipment: Call for pricing	Standard sketchbooks, customizable sketchbooks	Marianna Miranda 909-771-2511 csrepresentative@sketchforschools.com
Staples Contract & Commercial, LLC	www.staplesadvantage.com	Supplies: Call for pricing Equipment: Call for pricing	Classroom supplies & equipment	Gil Saunders 407-572-5768 gilbert.saunders@staples.com
Stemfinity, LLC	www.stemfinity.com	Supplies: Call for pricing Equipment: Call for pricing	Science, Technology, Engineering, Math, Robotics, 3D printers, AR/VR products, eSports software, programs and hardware, rocketry, drones, and more	Deanna Peacock 800-985-7836 quote@stemfinity.com orders@stemfinity.com

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
Super Duper, Inc. d/b/a Super Duper Publications	www.superduperinc.com	Supplies: 3% discount Equipment: 3% discount	Products covering areas such as Articulation, assessment, autism, books, digital library, fun decks, games, hearbuilder, motivational, OT/PT	Customer Help Department 800-277-8737 Customerhelp@superduperinc.com
Sweet Pipes, LLC	www.sweetpipes.com	Supplies: Call for pricing Equipment: Call for pricing	Sweet Pipes Publications, Recorders, Recorder music, Music and Books, Classroom Instruments, Puppets, Teaching Aids, Movement and Dance, Display and Demo, ebooks, etc.	Billy Ferguson 817-227-9922 Sales@sweetpipes.com
Textbook Warehouse, LLC	www.textbookwarehouse.com	Supplies: 5-37% Equipment: n/a	Samples are provided at no extra charge as long as they are returned.	Jackie Lara 800-796-9152 Jackie@textbookwarehouse.com sales@textbookswarehouse.com
The Continental Press, Inc.	www.continentalpress.com	Supplies: Call for Pricing Equipment: Call for Pricing	ESL/ ELL/ ENL, Reading, Mathematics	Pamela Hummel 800-233-0759 edcsr@continentalpress.com
Victor Technology LLC dba The Original Seat Sack Company	www.seatsack.com Reference Quote #: 23-785-40 Hernando	Supplies: 25% Equipment: 25%	Seat Sack, Pouches& Bags, Desk+, Desk Organizers, Calculators, clipboards, cellphone locker/storage tray, name cards,	Michelle Holder 239-596-3065 mholder@victortech.com
Varitronics, LLC	www.variquest.com	Supplies: 2% Equipment: 2%	Perfecta brand Poster Maker, Cutout Maker, Award Maker, and specialized design software for classrooms	Lynette Lefleur-Overman customerservice@variquest.com
Vernier Software & Technology Inc. dba Vernier Science Education	www.vernier.com	Equipment: 5%	Products & software to collect and analyze real-time data for science & STEM education, i.e. Go Direct® Sensors, Vernier Graphical Analysis®, Vernier Video Analysis®, LabQuest® 3, Dynamics Cart & Track Systems, Lab Books, Vernier Connections, etc.	Customer Services 503-277-2440 or 888837-6437 orders@vernier.com quotes@vernier.com contact for warranty repairs/replacement: support@vernier.com
Vista Higher Learning, Inc.	www.vistahigherlearning.com	Supplies: Call for pricing Equipment: Call for pricing	Educational materials for world languages and literacy including textbooks, digital learning platforms, interactive media	Chelsey Grove 857-278-0700 orders@vistahigherlearning.com
VWR International LLC Ward's Science Brands	www.wardsci.com	Ward's Science Brand: Supplies: 20%	Products in areas of Agricultural & Veterinary Science, AP Science, Biology,	Kate Shaw 407-932-9804

Vendor	Catalog Name Website Address	Discounts Offered	Key Products From Vendor	Contact Information
		Equipment: 20% (Exception: price ending in a "9", clearance items)	Chemistry& Chemicals, Custom kits, Elementary science, Environmental science, Forensic Science, Healthcare Education, Lab Equipment and Supplies, Microscopes and Optics, Physics, Technology, etc.	Kate.shaw@avantorsciences.com