CCPS Collier County Public Schools
Purchasing
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TABULATION SHEET

# & Title:	#23-090 Security Systems - Installation, Repair & Monitoring		
Location:	Districtwide via Security Environmental Management		
Opening Date:	Renewal		
Term:	July 1, 2026 to June 30, 2027		
Est. Exposure:	$4,717,000.00		
Funding:	Capital		
Vendors Notified:	*n/a*	*Documents Obtained:*	*n/a*
Submittals:	*n/a*		

Bidder Name, Address, Phone #		**Integrated Fire & Security Solutions** 1970 Dana Drive Ft. Myers, FL 33907 (239) 415-4374 JuPeterson@ifssi.com	**Integrated Fire & Security Solutions** 1970 Dana Drive Ft. Myers, FL 33907 (239) 415-4374 JuPeterson@ifssi.com	
Description of Item	**Qty**	**25-26**	**26-27**	
Labor Rates				
Access Control Technician - Standard	Hourly	$ 85.00 *	$ 85.00 *	
Access Control Technician - Non-Standard	Hourly	$ 130.00 *	$ 130.00 *	
Security Camera Technician - Standard	Hourly	$ 85.00 *	$ 85.00 *	
Security Camera Technician - Non-Standard	Hourly	$ 130.00 *	$ 130.00 *	
General Laborer - Standard	Hourly	$ 50.00 *	$ 50.00 *	
General Laborer - Non-Standard	Hourly	$ 75.00 *	$ 75.00 *	
Project Manager - Standard	Hourly	$ 100.00 *	$ 100.00 *	
Project Manager - Non-Standard	Hourly	$ 150.00 *	$ 150.00 *	
Engineering - Standard	Hourly	$ 105.00 *	$ 105.00 *	
Engineering - Non-Standard	Hourly	$ 150.00 *	$ 150.00 *	
Intruison System Technician - Standard	Hourly	$ 85.00 *	$ 85.00 *	
Intruison System Technician - Non-Standard	Hourly	$ 130.00 *	$ 130.00 *	
Material % Discount/Mark-Up Rates				
NAPCO	%	˅ MSRP 20% *	˅ MSRP 20% *	
DMP	%	˅ MSRP 20% *	˅ MSRP 20% *	
LENEL	%	˅ MSRP 20% *	˅ MSRP 20% *	
Life Safety Power	%	˅ MSRP 20% *	˅ MSRP 20% *	
AXIS	%	˅ MSRP 12% *	˅ MSRP 12% *	
Milestone	%	˅ MSRP 20% *	˅ MSRP 20% *	
Allegion	%	˅ MSRP 20% *	˅ MSRP 20% *	
IP Video Corp	%	˅ MSRP 15% *	˅ MSRP 15% *	
HID	%	˅ MSRP 20% *	˅ MSRP 20% *	
HID Fargo	%	^ Dealer 20% *	^ Dealer 20% *	
Assa Alboy	%	˅ MSRP 20% *	˅ MSRP 20% *	
Software House	%	˅ MSRP 20% *	˅ MSRP 20% *	
ACRE Products	%	˅ MSRP 20% *	˅ MSRP 20% *	
Bosch Products	%	˅ MSRP 20% *	˅ MSRP 20% *	
Hanwha Products	%	˅ MSRP 20% *	˅ MSRP 20% *	

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Description of Item	**Qty**	**25-26**	**26-27**	
Miscellaneous Materials Mark-Up	%	^ 15% *	^ 15% *	
Monthly Monitoring Services				
All Systems (NAPCO/Honeywell/DMP/Siemens)	Monthly	$ 25.00 *	$ 25.00 *	
Addition of Ave Maria Elementary	Monthly		$ 25.00 *	
Estimated Monthly Total (66 systems)	Monthly	$ 1,650.00 *	$ 1,675.00 *	
Estimated Annual Monitoring Services	Annual	$ 19,800.00 *	$ 20,100.00 *	
% Mark-up Rates - Heavy Machinery	%	15% *	15% *	
Minimum Charge	$	$ 150.00 *	$ 150.00 *	
Estimated Expenditures 26-27				
Monthly Monitoring	Annual		$ 20,100.00 *	
Estimated Projects & Services Capital	Estimate		$ 4,696,900.00 *	
Total Annual Estimate			**$ 4,717,000.00** *	

***Recommend approval of purchase as vendor has agreed to renew at the same terms and pricing as the 25-26 school year.**

Opened By:	Purchasing Department
Witnessed by:	Purchasing Department
Date to Board:	June 3, 2026