


Awarded Vendors

 <p>THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966</p>			<p>General Elevator Solutions, LLC Attn: John Atherton, Allen Dennison 2620 NE 9th Avenue Cape Coral, FL 33909 (239) 257-0074 John.atherton@generalelevatorfl.com Allen.dennison@generalelevatorfl.com</p>		<p>Mowrey Elevator Company of Florida, Inc. 3300 SW 50th Avenue Davie, FL 33314 Attn: Tim Mowrey Jr., Andrew Grabin (941) 581-8900 TimJr@mowreyelevator.com Andrew@mowreyelevator.com</p>		<p>Otis Elevator Company 1 Carrier Place Farmington, CT 06032 Attn: Emily Gootee, Blake Watson (800) 233-6847 emily.gootee@otis.com blake.watson@otis.com</p>		<p>Southwest Florida Elevator, Inc. 17010 Alico Commerce Court #203 Fort Myers, FL 33967 Attn: Wesley Seglem (239) 299-6411 info@swflelevator.com</p>	
Elevator Equipment, Maintenance, Modernization, Replacement, and Repair Services			ITN No. N247517AN		Opening Date: Wednesday, November 19, 2025		BEST AND FINAL OFFER		BEST AND FINAL OFFER	
CATEGORY	DESCRIPTION	UOM	Amount	Amount	Amount	Amount				
MAINTENANCE	Hydraulic Elevator	Hourly	\$95.00	\$71.50	\$115.00	\$60.00				
	Traction Elevator	Hourly	\$95.00	\$95.00	\$150.00	\$80.00				
	Stairlifts	Hourly	\$95.00	\$45.00	\$70.00	\$60.00				
CERTIFIED ELEVATOR TECHNICIAN	Normal Operating Hours M-F (6am-6pm)	Hourly	\$180.00	\$110.00	\$288.88	\$98.00				
	After Hours/Overtime	Hourly	\$270.00	\$185.00	\$577.75	\$147.00				
MECHANIC HELPER	Normal Operating Hours M-F (6am-6pm)	Hourly	\$126.00	\$95.00	\$202.22	\$49.00				
	After Hours/Overtime	Hourly	\$189.00	\$125.00	\$404.44	\$73.75				
ADDITIONAL WORK	Normal Operating Hours M-F (6am-6pm)	Hourly	\$180.00	\$110.00	\$288.88	\$98.00				
	After Hours/Overtime	Hourly	\$270.00	\$185.00	\$577.75	\$147.00				
	Video Monitoring	Monthly	\$40.00	\$30.00	\$70.00	\$65.00				

<u>50</u>	VENDOR WERE NOTIFIED
<u>5</u>	VENDORS SUBMITTED A RESPONSIVE PROPOSAL
<u>1</u>	VENDOR SUBMITTED A NON-RESPONSIVE PROPOSAL
<u>1</u>	VENDOR SUBMITTED A NO BID
<u>43</u>	VENDORS DID NOT RESPOND

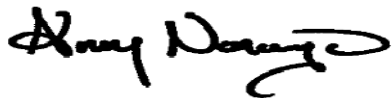
It is recommended that this ITN be awarded to the following vendors being the highest ranked, best value firm(s) based on the evaluation committee ranking and negotiated pricing:

General Elevator Solutions, LLC

Mowrey Elevator Company of Florida, Inc.

Otis Elevator Company

Southwest Florida Elevator, Inc.



December 10, 2025

APPROVED BY: Amy Naranjo
Procurement Agent

DATE

TABLE 1: FIXED FEE RATE SCHEDULE

Range of Cost of Materials for Billing Period		Fixed Fee Amount for Materials for Billing Period
\$ -	\$99.00	\$ -
\$100.00	\$499.00	\$15.00
\$500.00	\$999.00	\$40.00
\$1,000.00	\$1,499.00	\$65.00
\$1,500.00	\$2,499.00	\$100.00
\$2,000.00	\$4,999.00	\$185.00
\$5,000.00	\$8,999.00	\$380.00
\$9,000.00	\$14,999.00	\$675.00
\$15,000.00	\$24,999.00	\$1,100.00
\$25,000.00	\$44,999.00	\$2,000.00
\$45,000.00	\$74,000.00	\$3,000.00
\$75,000.00	\$124,000.00	\$5,000.00
\$125,000.00	\$149,000.00	\$6,500.00
\$150,000.00	\$199,000.00	\$8,700.00
\$200,000.00	\$249,000.00	\$10,100.00
\$250,000.00	\$299,999.00	\$11,000.00
\$300,000.00	\$349,999.00	\$13,000.00
\$350,000.00	\$399,999.00	\$15,000.00
\$400,000.00	\$449,999.00	\$17,000.00
\$450,000.00	\$499,999.00	\$19,000.00
\$500,000.00	\$549,999.00	\$21,000.00
\$550,000.00	\$599,999.00	\$23,000.00
\$600,000.00	\$649,999.00	\$25,000.00
\$650,000.00	\$699,999.00	\$27,000.00
\$700,000.00	\$749,999.00	\$29,000.00
\$750,000.00	\$799,999.00	\$31,000.00
\$800,000.00	\$849,999.00	\$33,000.00
\$850,000.00	\$899,999.00	\$35,000.00
\$900,000.00	\$949,999.00	\$37,000.00
\$950,000.00	\$999,999.00	\$39,000.00

ALTERNATE PRODUCTS

If alternate products, other than those listed in the specifications, are required, the cost to the District of the alternate products shall be based on the Contractor's wholesale price from the supply house, and shall include a negotiated fixed fee. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract. Invoices must include an aggregate cost for all alternate manufacturer products, including the wholesale price from the supply house, plus the correlated fixed fee identified above for the aggregate amount.

COST OF MATERIALS

The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified above for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.


RENTAL EQUIPMENT

The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified above for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.

SUB-CONTRACTED LABOR RATES

Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor labor rates, or at a fixed rate to be negotiated at the time of work.

Non-Awarded Vendors

 <p style="text-align: center;">THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966</p>					
Elevator Equipment, Maintenance, Modernization, Replacement, and Repair Services			KONE Elevator and Escalators 12601 Trade Way Drive, #6 Bonita Springs, FL 34135 Attn: Seaby Bess (239) 598-9310 seaby.bess@kone.com		MODPROS Elevator, Inc. 18270 Beauty Berry Court Lehigh Acres, FL 33972 Attn: David T. Satine Solutions@modproelevator.com
ITN No. N247517AN					Right way Elevator Maintenance, Inc. 9790 16th Street North St. Petersburg, FL 33716 Attn: Kris Garcia, Alexis Jans (737) 686-6955 kgarcia@rightwayelevator.com ajans@rightwayelevator.com
Opening Date: Wednesday, November 19, 2025					
CATEGORY	DESCRIPTION	UOM	Amount	Amount	Amount
MAINTENANCE	Hydraulic Elevator	Hourly	No Bid	Non-Responsive	\$94.00
		Traction Elevator			Hourly
	Stairlifts	Hourly			\$92.00
CERTIFIED ELEVATOR TECHNICIAN	Normal Operating Hours M-F (6am-6pm)	Hourly			\$140.00
	After Hours/Overtime	Hourly			\$189.00
MECHANIC HELPER	Normal Operating Hours M-F (6am-6pm)	Hourly			\$96.00
	After Hours/Overtime	Hourly			\$140.00
ADDITIONAL WORK	Normal Operating Hours M-F (6am-6pm)	Hourly			\$140.00
	After Hours/Overtime	Hourly			\$189.00
	Video Monitoring	Monthly			\$45.00