



PROCUREMENT SERVICES

ADDENDUM TO CONTRACT DOCUMENTS

ADDENDUM NO.: 1

PROJECT NAME: ITN No. N257511DO Wiring – Structured Cabling Installation & Support

DATE OF ISSUE: October 1, 2025

The following information shall be included in the ITN documents and is hereby made part of the contract documents in the form of clarification, addition, deletion or revision to the contract specifications.

Proposers' questions/issues and District answers (District answers are italicized):

- Q1. Required Certifications. The ITN requires that all respondents have a Corning Fiber Certificate. However, Corning is not specified elsewhere as a required manufacturer.**
- a. **Can this requirement be removed or replaced with an equivalent certification (e.g., Belden, Panduit, Leviton, Ortronics)?**
 - b. **If the intent is simply to demonstrate fiber proficiency, will other industry-recognized certifications (e.g., BICSI Installer/Technician, manufacturer-specific fiber certifications) be acceptable?**
 - c. **Are any copper certifications required for this ITN?**
- A1. *“A”, No, this requirement cannot be removed. “B”, Yes. “C”, Yes, should be BICSI Copper I and II, if you do not have but are working towards, that would be acceptable.*
- Q2. Does the District maintain a structured cabling specification or design standard (equivalent to a “low-voltage spec”) that contractors must follow? If so, can you provide it?**
- A2. *Yes, will provide upon award.*
- Q3. Does the District require a specific warranty program (e.g., 25-year manufacturer system warranty), or will a contractor’s one-year labor and standard manufacturer warranties (as outlined in Attachment H) be sufficient?**
- A3. *Yes, Installer warranty and manufacturer warranties, provided it is warrantied for a minimum of 25 years, will suffice.*
- Q4. For the pricing proposal, lines A–D request installed work area outlets with 1–4 cables. To standardize bids, what cable length should we assume for each drop (e.g., 100 feet, 150 feet, or another standard)?**
- A4. *Assume a minimum of 150’ per drop.*
- Q5. The Proposal Response Form includes both a line-item materials list and a “Fixed Fee Rate Schedule” in Table 1.**

- a. Does the fixed fee schedule apply only to “alternate products” not listed in the form, or does it apply to all materials in the proposal response?
b. If it applies to all materials, should we list wholesale cost or end-user sales price on the Proposal Response Form?
- A5. “A”, All Materials. “B”, End-user sales price on the Proposal Response.
- Q6. Do I need to watch the video for both submissions or is just the one time OK?**
A6. One time is ok. It is just to instruct you on how to submit.
- Q7. During installation and MAC (Moves/Adds/Changes) work, contractors will incur costs for consumables such as Velcro, labeling, fasteners, and firestop materials. How should these be billed (rolled into labor, billed as misc. materials, or included in the fixed-fee structure)?**
A7. Fixed fee structure.
- Q8. In the Proposal Response Form, fiber optic strands (OM4/OS2, 6–96 strand) are listed by the foot.**
a. Should pricing assume standard riser-rated indoor/outdoor cable, or will the District provide cable specifications for jacket type?
b. Does the District expect breakout kits/fan-outs, connectors, and consumables to be included in this per-foot price, or will those be billed separately?
- A8. “A”, District will provide cable specs for jacket type. “B” Billed Separately.
- Q9. Will travel time to and from job sites be billable?**
A9. No.
- Q10. Are truck fees or trip charges allowable?**
A10. No.
- Q11. For patch panels (Items 7–10 in the Proposal Response Form), should these be modular (unloaded) panels or factory-loaded panels?**
A11. Factory-loaded panels, if it is NOT a Camera job, it needs to be 48-Port.
- Q12. Can you define the role of an OSP technician for the purposes of billing?**
A12. To pull cable.
- Q13. Fiber optic terminations. Is the school district requesting fusion spliced pigtails, fusion splice connectors, scribe and polish connectors, or index matching type mechanical connectors for the termination method.**
A13. Fused splice, pigtails or connectors.
- Q14. Will the District provide campus maps and MDF/IDF locations for estimating, or is each project priced independently at the time of work order release?**
A14. Yes we can provide maps of MDF/IDF locations for estimating.
- Q15. Attachment A indicates that Builder’s Risk Insurance may be required on projects over \$100,000 lasting longer than 30 days. If this additional coverage is required, will contractors be permitted to bill the District for the cost of obtaining Builder’s Risk Insurance on a per-project basis?**
A15. No.

Q16. Can the District clarify whether support under "Category 2 – Structured Cabling Maintenance" will be handled as a time-and-materials basis only, or will contractors be expected to provide fixed pricing for small MAC work?

A16. Fixed pricing for small MAC work.

Q17. Will the District provide any baseline information on the existing fiber plant (e.g., manufacturer, termination type, strand counts per site), so proposers can align pricing and warranties accordingly?

A17. Yes, as requested to the best of our knowledge.

Q18. Please confirm the "Fixed Fee Rate Schedule" and how that would impact installing additional materials under \$99-looks like \$0.00? We do a lot of smaller jobs, and this would be important to understand. Or if \$498-our profit would be \$15? Is this a flat fee that would be a percentage of total i.e. \$250 would be \$7.50 approx.? ITN says "range of cost of materials for billing period" what is the billing period? Currently we separate jobs per site and wouldn't be able to lump additional materials into one invoice. Is that changing? Lastly, please confirm the "Fixed Fee Rate Schedule" does not affect the pricing requested on pages 1-4 of the Proposal Response Form.

A18. Yes, flat fee is a percentage of the total. Billing period is the start to end time of the job. No, that is not changing. No, fixed fee rate schedule should not affect pricing.

There are no other changes at this time. Please acknowledge this addendum via Attachment B, Addenda Acknowledgement Form, in your submittal.

Thank you for your interest in The School District of Lee County.



Derek Ochoa
Procurement Agent