

Revised 12.02.2019
THE SCHOOL DISTRICT OF LEE COUNTY
DEPARTMENT OF PROCUREMENT SERVICES
2855 COLONIAL BLVD.
FORT MYERS, FLORIDA 33966
Fire Alarm System Replacements

ITN N177276LN
OPENING DATE: MONDAY, MAY 8, 2017 AT 2:00 PM
REVISED 05.24.22
REVISED: 06.27.23

All Digital Technology 11000 Metro Parkway Suite 3 Fort Myers, FL 33966 Attn: Jerry Hogan	Commercial Electrical Systems CO 12369 Crystal Commerce Ct Fort Myers, FL 33967 Attn: Robert O'Dell	Integrated Fire and Security Solutions Inc. 1970 Dana Drive Fort Myers, FL 33907 Attn: Justin Peterson	Johnson Controls Fire Protection, LP (formerly SimplexGrinnell LP) 6450 Metro Plex Drive Fort Myers, FL 33966 Attn: Randal Busby
Phone: 239-278-4111 Fax: 239-278-4192 jhogan@AllDigitalTechnology.com	Phone: 1-800-940-3005 Fax: 941-358-3303 Bobell@CES-CO.COM	Phone: 239-415-4374 Fax: 239-415-4378 jupeterson@IFSSI.com	Phone: 239-939-4456 Fax: 239-939-7537 rbusby@simplexgrinnell.com

Location 1 - Southwest Florida Public Service Academy

ITEM NO.	Category	Title
1.	Personnel	Supervisor
2.		Laborer
3.		Other
	Warranty	Warranty Period
Cost for Warranty Maintenance (if any)		
Not to exceed cost for Materials & Equipment		
4.	TOTAL COST FOR THIS LOCATION	

Location 2 - Cypress Lake Middle

ITEM NO.	Category	Title
1.	Personnel	Supervisor
2.		Laborer
3.		Other
	Warranty	Warranty Period
Cost for Warranty Maintenance (if any)		
Not to exceed cost for Materials & Equipment		
4.	TOTAL COST FOR THIS LOCATION	

Location 3 - Allen Park Elem

ITEM NO.	Category	Title
1.	Personnel	Supervisor
2.		Laborer
3.		Other
	Warranty	Warranty Period
Cost for Warranty Maintenance (if any)		
Not to exceed cost for Materials & Equipment		
4.	TOTAL COST FOR THIS LOCATION	

Hourly Rate	Estimated Hours	Total Cost	Hourly Rate	Estimated Hours	Total Cost	Alternate Proposal for Phase 2 Hourly Rate for ALL NEW locations
\$50.00	60	\$3,000.00	\$85.00	45	\$3,825.00	\$80.00
\$45.00	1,400	\$63,000.00	\$50.00	748.3	\$37,415.00	\$40.00
\$90.00	60	\$5,400.00	\$75.00	90	\$6,750.00	\$70.00
3 Years			3 Years			
\$ N/A			\$ N/A			
\$97,000.00			\$51,225.00			
\$168,400.00			\$99,215.00			
DID NOT RENEW						
Hourly Rate	Estimated Hours	Total Cost	Hourly Rate	Estimated Hours	Total Cost	
\$50.00	175	\$8,750.00	\$85.00	60	\$5,100.00	
\$45.00	2,000	\$90,000.00	\$50.00	1502.14	\$75,107.00	
\$90.00	100	\$9,000.00	\$75.00	160	\$12,000.00	
3 Years			3 Years			
\$ N/A			\$ N/A			
\$218,000.00			\$107,119.00			
\$325,750.00			\$199,326.00			
DID NOT RENEW						
Hourly Rate	Estimated Hours	Total Cost	Hourly Rate	Estimated Hours	Total Cost	
\$50.00	100	\$5,000.00	\$85.00	50	\$4,250.00	
\$45.00	1,484	\$66,780.00	\$50.00	1137.04	\$56,852.00	
\$90.00	50	\$4,500.00	\$75.00	120	\$9,000.00	
3 Years			3 Years			
\$ N/A			\$ N/A			
\$156,853.00			\$80,845.00			
\$233,133.00			\$150,947.00			
Required Submittal Checklist	Y	Y	Y	Y	Y	Y
Attachment A - Proposal Response Form	Y	Y	Y	Y	Y	Y
Attachment B - Reference Form	Y	Y	Y	Y	Y	Y
Attachment C - Insurance Requirements Form	Y	Y	Y	Y	Y	Y
Attachment D - Addenda Acknowledgement Form	Y	Y	Y	Y	Y	Y
Attachment E - Debarment Form	Y	Y	Y	Y	Y	Y
Attachment F - Drug Free Workplace Certificate	Y	Y	Y	Y	Y	Y
Attachment G - Public Entity Crimes Form	Y	Y	Y	Y	Y	Y
Attachment H - Corporate Overview, Experience and Key Personnel	Y	Y	Y	Y	Y	Y
Attachment I - Guarantee/Compliance/Distance	Y	Y	Y	Y	Y	Y
Attachment J - Project Approach	Y	Y	Y	Y	Y	Y
Attachment K Proposal mailing Label	Y	Y	Y	Y	Y	Y
Location within 200 miles of Maintenance Dept.	Y	Y	Y	Y	Y	Y
Tax Receipt - Charlotte, Collier or Lee County	Y	Y	Y	Y	Y	Y
Florida Certified Alarm Contractor I (EF) or Electrical Contractor (EC) license as a Fire Alarm Contractor	Y	Y	Y	Y	Y	Y
Certificate in engineering technologies (NICET) Alarm Level II or higher in Fire Alarms. A factory certification will satisfy this requirement	Y	Y	Y	Y	Y	Y
Fire Alarm Systems Agent certification (FASA) and badge (copy must be provided).	Y	Y	Y	Y	Y	Y
Location within 200 miles of Maintenance Dept.	Y	Y	Y	Y	Y	Y
Electronic copy of the bid	Y	Y	Y	Y	Y	Y
(1) Original and (6) copies of bid	Y	Y	Y	Y	Y	Y

27 Vendor(s) Were Notified of RFP
 4 Vendor(s) Submitted Proposals
 0 Vendor(s) Returned a No Bid
 23 Vendor(s) Did Not Respond

IT IS RECOMMENDED THAT THIS ITN BE AWARDED TO ALL DIGITAL TECHNOLOGY, INTEGRATED FIRE AND SECURITY SOLUTIONS, INC. AND SIMPLEXGRINNELL, LP BASED ON EVALUATION, RANKING AND NEGOTIATED UNIT PRICE.

Awarded Vendors
 APPROVED BY: 

Date: **Tuesday, June 27, 2017**

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jhogan@AllDigitalTechnology.com	Bobell@CES-CO.COM	jupeterson@IFSSI.com	rbusby@simplexgrinnell.com
			Alternate Proposal for Phase 2

BID TABULATION ONLY. THIS IS NOT A PURCHASE ORDER. ATTN: SCHOOL DISTRICT PERSONNEL. BID NUMBER, ITEM NUMBER & DESCRIPTION MUST BE ENTERED ON REQUISITION(S).