



Agenda Item Details

Meeting	Nov 07, 2023 - School Board Meeting Agenda 6:00 PM*
Category	L. Consent - Operations
Subject	2. Approval to Increase Expenditure and Renew ITN No. N197366RC – Signs - Products, Installation and Repair
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	750,000.00
Budgeted	Yes
Budget Source	The increase of up to \$300,000.00 and the request to renew the contract in the amount up to \$450,000.00, for the second renewal period, will be funded from budgeted School/Department funds. This agenda item is specifically for a one-time approval to increase the previously Board approved amount of \$250,000.00 by \$300,000.00, and for the second renewal in the amount of \$450,000.00 for a total amount up to \$750,000.00. Funds will only be expended within the existing resources of the applicable locations.
Recommended Action	<p>Approval to Increase Expenditure and Renew ITN No. N197366RC – Signs - Products, Installation and Repair. Service/Product include firm prices for the purchase, installation and repair of various types of signs throughout the District, on an as-needed basis, which includes parking lot, digital and marquee signs. Two actions are recommended.</p> <p>1. It is recommended the Board approve an increase to the previously Board approved amount of \$250,000.00 by \$300,000.00, for up to \$550,000.00, with i2Visual, Inc. in Fort Myers, FL; Lee Designs, LLC in Fort Myers, FL; Municipal Supply & Sign Company in Naples, FL; and SignOn, LLC in Cape Coral, FL; for the period of November 7, 2023 through December 31, 2023. The one-time increase for \$300,000.00 is requested due to additional services required under this contract.</p> <p>2. It is also recommended the Board approve the renewal with i2Visual, Inc. in Fort Myers, FL; Lee Designs, LLC in Fort Myers, FL; Municipal Supply & Sign Company in Naples, FL; and SignOn, LLC in Cape Coral, FL; for the second renewal period of January 1, 2024 through December 31, 2024, for up to \$450,000.00, pursuant to the same terms and conditions as previously approved by the Board.</p>

Invitation to Negotiate No. N197366RC is for Signs - Products, Installation and Repair. Services and products include firm prices for the purchase, installation and repair of various types of signs throughout the District, on an as-needed basis, which includes parking lot, digital and marquee signs. On December 10, 2019 this ITN was awarded to Animated Display Systems, Inc. d/b/a AD Systems in Fort Myers, FL; i2Visual, Inc. in Fort Myers, FL; Lee Designs, LLC in Fort Myers, FL; Municipal Supply & Sign Company in Naples, FL; and SignOn, LLC in Cape Coral, FL; for a three-year period beginning January 1, 2020 through December 31, 2022, and renewed through December 31, 2023, with two more renewal options available. Two actions are recommended:

1. It is recommended the Board approve an increase to the previously Board approved amount of \$250,000.00 by \$300,000.00, for up to \$550,000.00, with i2Visual, Inc. in Fort Myers, FL; Lee Designs, LLC in Fort Myers, FL; Municipal Supply & Sign Company in Naples, FL; and SignOn, LLC in Cape Coral, FL; for the period of November 7, 2023 through December 31, 2023. The one-time increase for \$300,000.00 is requested due to additional services required under this contract.

2. It is also recommended the Board approve the renewal with i2Visual, Inc. in Fort Myers, FL; Lee Designs, LLC in Fort Myers, FL; Municipal Supply & Sign Company in Naples, FL; and SignOn, LLC in Cape Coral, FL; for the second renewal period of January 1, 2024 through December 31, 2024, for up to \$450,000.00, pursuant to the same terms and conditions as previously approved by the Board. Animated Display Systems, Inc. d/b/a AD Systems in Fort Myers, FL declined to renew.

[Contact Person: Larry Stephens, Chief Operations Officer]

Motion & Voting

Approved as part of the Consent Agenda.

Motion by Debbie Jordan, second by Jada Fleming.

Final Resolution: Motion Carried

Yea: Cathleen Morgan, Chris Patricca, Melisa Giovannelli, Debbie Jordan, Samuel Fisher, Jada Fleming, Armor Persons