



Collier County
Public Schools
Purchasing

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TABULATION SHEET

# & Title:	#23-090 Security Systems - Installation, Repair & Monitoring		
Location:	Districtwide via Security Environmental Management		
Opening Date:	May 19, 2023		
Term:	July 1, 2023 to June 30, 2025		
Est. Exposure:	\$2,800,000.00		
Funding:	Capital and Grant Funds		
Vendors Notified:	32	Documents Obtained:	311
Submittals:	1		

Bidder Name, Address, Phone #		Integrated Fire & Security Solutions			
		1970 Dana Drive Ft. Myers, FL 33907 (239) 415-4374 JuPeterson@ifssi.com			
Description of Item	Qty				
Acknowledgement Form	Y/N	Y	*		
References	Y/N	Y	*		
EIN	Y/N	Y	*		
E-Verify	Y/N	Y	*		
Bid Sheets	Y/N	Y	*		
Business / Contractor Licenses	Y/N	Y	*		
Exhibits - A, B, C, D, JLA	Y/N	Y	*		
Labor Rates					
Access Control Technician - Standard	Hourly	\$	85.00 *		
Access Control Technician - Non-Standard	Hourly	\$	130.00 *		
Security Camera Technician - Standard	Hourly	\$	85.00 *		
Security Camera Technician - Non-Standard	Hourly	\$	130.00 *		
General Laborer - Standard	Hourly	\$	50.00 *		
General Laborer - Non-Standard	Hourly	\$	75.00 *		
Project Manager - Standard	Hourly	\$	100.00 *		
Project Manager - Non-Standard	Hourly	\$	150.00 *		
Engineering - Standard	Hourly	\$	105.00 *		
Engineering - Non-Standard	Hourly	\$	150.00 *		
Intrusion System Technician - Standard	Hourly	\$	85.00 *		
Intrusion System Technician - Non-Standard	Hourly	\$	130.00 *		
Material % Discount/Mark-Up Rates					
NAPCO	%	∨	MSRP 20% *		
DMP	%	∨	MSRP 20% *		
LENEL	%	∨	MSRP 20% *		
Life Safety Power	%	∨	MSRP 20% *		
AXIS	%	∨	MSRP 12% *		
Milestone	%	∨	MSRP 20% *		
Allegion	%	∨	MSRP 20% *		
IP Video Corp	%	∨	MSRP 15% *		

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Description of Item		Qty			
HID		%		∇ MSRP 20% *	
HID Fargo		%		^ Dealer 20% *	
Assa Alboy		%		∇ MSRP 20% *	
Software House		%		∇ MSRP 20% *	
ACRE Products		%		∇ MSRP 20% *	
Bosch Products		%		∇ MSRP 20% *	
Hanwha Products		%		∇ MSRP 20% *	
Miscellaneous Materials Mark-Up		%		^ 15% *	
Monthly Monitoring Services					
All Systems (NAPCO/Honeywell/DMP/Siemens)		Monthly		\$ 25.00 *	
Estimated Monthly Total (64 systems)		Monthly		\$ 1,600.00 *	
Estimated Annual Monitoring Services		Annual		\$ 19,200.00 *	
% Mark-up Rates - Heavy Machinery		%		15% *	
Minimum Charge		\$		\$ 150.00 *	
Estimated Expenditures 23-24					
Monthly Monitoring		Annual		\$ 19,200.00 *	
Estimated Projects & Services Capital		Estimate		\$ 2,082,800.00 *	
Estimated Projects & Services Federal Grants		Estimate		\$ 125,000.00 *	
Estimated Projectes & Services State Grants		Estimate		\$ 573,000.00 *	
Total Annual Estimate				\$ 2,800,000.00 *	
*Recommend approval of purchase as the best, fair, reasonable, and sole bid received.				Opened By:	Purchasing Department
				Witnessed by:	Purchasing Department
				Date to Board:	June 13, 2023