

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966 ITB No. B247484JA Ice Cream and Frozen Specialty Items OPENING DATE: June 7, 2024, 2:00 PM EST **REVISED 07.09.24**				DeConna Ice Cream, Inc. Nick DeConna 6300 W. Highway 318 Reddick, FL 32686 PRINCIPAL PLACE OF BUSINESS - FLORIDA		Hershey Creamery Company d/b/a Hershey's Ice Cream Mackenzie Edmonds 301 South Cameron Street Harrisburg, PA 17101 PRINCIPAL PLACE OF BUSINESS - PENNSYLVANIA		
				Phone: 352-278-1106		Phone: 888-240-1905		
				Email: nick@deconna.com		Email: edmondsm@hersheyicecream.com		
				Email: leonard@deconna.com (Leonard Traina)		Email: stehlarz@hersheyicecream.com (Zachary Stehlar)		
ITEM NO.	PRODUCT DESCRIPTION	ESTIMATED ANNUAL QUANTITIES			PRODUCT NAME, NUMBER AND OUNCES (Approved Equal, Alternate and New Products)	PRICE PER DOZEN	PRODUCT NAME, NUMBER AND OUNCES (Approved Equal, Alternate and New Products)	PRICE PER DOZEN
CONES AND SANDWICHES		LEE	CHARLOTTE	COLLIER				
1	Lowfat Sandwich - Vanilla, 4oz. (DeConna Ice Cream or Approved Equal)	874		400	DEC079 - 4oz. Low Fat Vanilla Sandwich	\$ 6.00	RF Vanilla Ice Cream Sandwich - 24 case count - 4oz	\$ 7.20
2	Lowfat Sandwich - Cookies & Cream, 4oz. (DeConna Ice Cream or Approved Equal)	2	86	120	DEC049 - 4oz. Low Fat Cookies & Cream Sandwich	\$ 6.00	RF Cookies 'N Cream Ice Cream Sandwich 24 case count- 4oz	\$ 7.20
3	Mini Moo Ice Cream Sandwich, 2.75oz. (DeConna Ice Cream or Approved Equal)	484		80	NO BID	N/A	Mighty Mini Ice Cream Sandwich - 48 case count - 2.5 oz	\$ 4.44
4	Reduced Fat Birthday Cake Cone (DeConna Ice Cream or Approved Equal)	724	50	150	DEC120 - 4oz. Birthday Cake Cone	\$ 7.25	Crazy Cone - 24 case count - 4oz	\$ 7.92
5	Reduced Fat Cookies & Cream Cone (DeConnalce Cream or Approved Equal)	1021	44	350	DEC119 - 4oz. Cookies & Cream Cone	\$ 7.25	Low Fat Cookies & Cream Cone - 24 case count - 4oz	\$ 7.92
6	Reduced Fat Chocolate & Vanilla Cone (Garber's Ice Cream or Approved Equal)	453	30	150	GAR352 - 4oz.Reduced Fat Vanilla Chocolate Cone	\$ 7.25	Vanilla Chocolate Twist Cone - 24 case count - 4oz	\$ 7.92
CUPS								
7	Lowfat Vanilla Ice Cream Cup, 3oz. (DeConna Ice Cream or Approved Equal)	480	17	100	DEC451 - 3oz. Low Fat Vanilla Cup	\$ 4.00	Low Fat Vanilla Plastic Dessert Cup- 48 case count - 3oz	\$ 5.04
8	Lowfat Chocolate Ripple Ice Cream Cup, 3oz. (DeConna Ice Cream or Approved Equal)	622		80	DEC452 - 3oz. Low Fat Chocolate Ripple Cup	\$ 4.00	Low Fat Chocolate Sundae Plastic Dessert Cup -48 case count - 3oz	\$ 5.04
9	Lowfat Strawberry Ripple Ice Cream Cup, 3oz. (DeConna Ice Cream or Approved Equal)	405		80	DEC453 - 3oz. Low Fat Strawberry Ripple Cup	\$ 4.00	Low Fat Strawberry Sundae Plastic Dessert Cup -48 case count - 3oz	\$ 5.04
10	Lowfat Vanilla & Chocolate Ice Cream Cup, 3oz. (DeConna Ice Cream or Approved Equal)	488	12	50	DEC454 - 3oz. Low Fat Vanilla/Chocolate Cup	\$ 4.00	NO BID	N/A
11	Lowfat Cotton Candy Cup, 3oz. (DeConna Ice Cream or Approved Equal)	769		50	DEC455 - 3oz. - Low Fat Cotton Candy Cup	\$ 4.00	NO BID	N/A
12	Typhoon Cup - Blue Razberry, 4.4oz. (DeConna Ice Cream or Approved Equal)	39		20	DEC102 - 4.4oz Typhoon Blue Raspberry Cup *	\$ 5.50	Juice Rush Cherry Blue Raspberry - 80 case count - 4.4oz	\$ 4.32
13	Orange Sherbert Cup - Styro, 4oz. (Garber's Ice Cream or Approved Equal)	52		50	GAR009 - 4oz. Orange Sherbet Cup *	\$ 4.75	Orange Sherbet Cup -24 case count - 4oz	\$ 4.56
14	Raspberry Sherbert Cup - Styro, 4oz. (Garber's Ice Cream or Approved Equal)	41		50	GAR010 - 4oz. Raspberry Sherbet Cup *	\$ 4.75	Raspberry Sherbet Cup -24 case count - 4oz	\$ 4.56
15	Lemon Lime Sherbert Cup - Styro, 4oz. (Garber's Ice Cream Approved Equal)	27		50	GAR020 - 4oz. Lemon Lime Sherbet Cup *	\$ 4.75	Lemon Ice Cup - 24 case count - 4oz	\$ 4.56
16	Crybaby Sour Apple Cup, 4.4oz. (Rosati Ice or Approved Equal)	8		20	NO BID	N/A	NO BID	N/A
17	Crybaby Sour Cherry Cup, 2.5oz. (Rosati Ice or Approved Equal)	21		20	ROS016 - 4.4oz Crybaby Sour Cherry Cup	\$ 5.50	Juice Rush Strawberry Mango -80 case count - 4.4oz	\$ 4.32
BAR/POPS								
18	Strawberry Fruit Bar (DeConna Ice Cream or Approved Equal)	103	4	20	DEC050 - 4oz. Strawberry Fruit Bar	\$ 12.00	Tropi-Kool Fruit Bar - Strawberry -24 case count - 4oz	\$ 16.08
19	Mango Fruit Bar (DeConna Ice Cream or Approved Equal)	131		20	DEC057 - 4oz. Mango Fruit Bar	\$ 12.00	Tropi-Kool Fruit Bars - Mango -24 case count - 4oz	\$ 16.08
20	Orange Stuff Juice Bar (DeConna Ice Cream or Approved Equal)	15		50	NO BID	N/A	NSA Orange Pop - 36 case count - 2.5oz	\$ 4.14
21	Typhoon Bar Blue Raspberry Lemonade, 2.5 oz. (DeConna Ice Cream or Approved Equal)	177	9	100	DEC106 - 2.5oz. Typhoon Blue Raspberry Bar *	\$ 4.28	Polar Blast Arctic Apple Bar - 36 case count - 2.25 oz	\$ 4.32

22	Typhoon Bar Cotton Candy, 2.5 oz. (DeConna Ice Cream or Approved Equal)	225		50	DEC105 - 2.5oz. Typhoon Cotton Candy Bar *	\$ 4.28	NF Cotton Candy Bar - 36 case count - 2.5 oz	\$ 4.32
23	Double Dare Sour Cherry Pop, 2.5oz. (DeConna Ice Cream or Approved Equal)	84	9	100	DEC107 - 2.5oz. Double Dare Sour Cherry Bar *	\$ 4.28	NSA Cherry pop - 36 case count - 2.5oz	\$ 4.14
24	Cherry Polar Pole, 2.75oz. (Rich's Ice Cream or Approved Equal)	91		60	RCH009 - 2.75oz. Cherry Polar Pole *	\$ 7.13	Polar Blast Fruit Punch Bar - 36 case count - 2.25 oz	\$ 4.32
25	Lowfat Orange Cream Pop, 2.75oz. (Rich's Ice Cream or Approved Equal)	143	23	100	RCH024 - 2.5oz. Orange Cream Bar *	\$ 5.70	Orange Blossom Bar - 36 case count - 2.5 oz	\$ 4.32
26	Cotton Candy Twirl Bar, 2.5oz. (Rich's Ice Cream or Approved Equal)	27		100	NO BID	N/A	No Fat Twister Cups Cotton Candy Yogurt - 18 case count 3.75 oz	\$ 7.44
27	Fudge Frenzy Bar, 2.5oz. (Rich's Ice Cream or Approved Equal)	212	16	10	RCH027 - 2.5oz. Fudge Frenzy Bar *	\$ 5.70	Fudjo Bar - 36 case count - 2 oz.	\$ 4.32
28	Chocolate Shortcake Bar, 3oz. (Rich's Ice Cream or Approved Equal)	410	89	100	RCH029 - 3oz. Chocolate Shortcake Bar *	\$ 6.65	Chocolate Scooter - 36 case count - 2.75 oz	\$ 5.40
29	Strawberry Shortcake Bar, 3oz. (Rich's Ice Cream or Approved Equal)	492	9	100	RCH030 - 3oz. Strawberry Shortcake Bar *	\$ 6.65	Strawberry Scooter - 36 case count - 2.75 oz	\$ 5.40
30	Savagely Sour Cherry Pop, 25oz. (Rich's Ice Cream or Approved Equal)	88		50	RCH019 - 2.5oz. Savagely Sour Cherry Bar	\$ 5.00	Silly Tubes - Wild Monster Melon -24 case count - 2.75 oz	\$ 7.44
ALTERNATE OR NEW PRODUCTS (Samples & Product Specification/Nutrient Sheets Required)								
					DEC046 - 4oz. Low Fat Birthday Cake Sandwich	\$ 6.00	David's Chocolate Chip Cookie - 360 case count - 1oz	\$ 2.22
					DEC087 - 3.75oz Jolly Roger Cotton Candy Cone Cup 3.75oz.	\$ 7.00	David's Sugar Cookie - 360 case count - 1oz	\$ 2.22
					DEC086 - 3.75oz. Jolly Roger Sour Apple Watermelon Cone Cup	\$ 7.00	David's Rainbow Candy Cookie - 360 case count - 1oz	\$ 2.22
					DEC109 - 2.5oz. Bubble Gum Bar	\$ 4.50	David's Chocolate Brownie Cookie - 360 case count - 1oz	\$ 2.22
					DEC110 - 2.5oz. Watermelon Bar	\$ 4.50		

* - 5% Florida Vendor Preference per FL State Statute 287.084

Awarded Vendor

5 Vendors notified of the ITN
2 Vendors Submitted Proposal
3 Vendors Non-Responsive
0 Vendor(s) Returned a No Bid

It is recommended that this ITB be awarded to DeConna Ice Cream, having submitted the lowest overall and best response meeting specifications.

APPROVED BY: Joni Al-Shabibi

DATE: June 17, 2024

Joni Al-Shabibi