

BID TABULATION

Revised 09/19/23

Category	Vendor	Awarded	Manufacturer Name	Minimum Discount: Tailgate	Minimum Discount: Inside Installed	Volume Discount Break	Leadtime ARO	Exceptions	Mastercard Y/N
Cafeteria	CDW Government, LLC	No	Moore Co and affiliates	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Cafeteria	CDW Government, LLC	No	Spectrum	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Cafeteria	ELB US, Inc. - ELB Education	Yes	NORVANIVEL FURNITURE	40%	40%	45%	4-8 weeks	Yes	Y
Cafeteria	ELB US, Inc. - ELB Education	Yes	Arcadia	32%	23%	tbd	6-8 weeks	None	Y
Cafeteria	ELB US, Inc. - ELB Education	Yes	Encore	32%	23%	tbd	6-8 weeks	None	Y
Cafeteria	Ernie Morris Enterprises	Yes	Amtab	38.1%	36.8%	\$10,000.00	4 weeks	None	Y
Cafeteria	Ernie Morris Enterprises	Yes	KI (Krueger International)	54.00%	50.00%	N/A	4-6 weeks	None	Y
Cafeteria	Ernie Morris Enterprises	Yes	National Public Seating	48.1%	43.9%	\$10,000.00	4 weeks	None	Y
Cafeteria	Ernie Morris Enterprises	Yes	Plymold	41.8%	32.7%	\$10,000.00	4 weeks	None	Y
Cafeteria	Ernie Morris Enterprises	Yes	RobertsonFurniture	22.1%	20.2%	\$10,000.00	4 weeks	None	Y
Cafeteria	Ernie Morris Enterprises	Yes	Rubbermaid Office	11.2%	10.8%	\$10,000.00	4 weeks	None	Y
Cafeteria	Hertz Furniture Systems, LLC	Yes	NPS	27%	16%	\$10,000	4-6 weeks for mobile cafeteria tables		Y
Cafeteria	Hertz Furniture Systems, LLC	Yes	Palmer Hamilton	23%	12%	\$10,000	8-10 weeks		Y
Cafeteria	Krueger International, Inc.	No	CafeWay Tables	37.5%	28%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.
Cafeteria	Krueger International, Inc.	No	Convertible Bench	37.5%	28%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.
Cafeteria	Krueger International, Inc.	No	Krueger International, Inc. - Uniframe	37.5%	28%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.
Cafeteria	Marco Office Supply	No	Hon	60.9	5% list		4-5 weeks		Y
Cafeteria	MeTEOR Education LLC	No	AmTab (also quoted in other categories)	6.0%	1.0%	\$15,000	30-90 days	None	Y
Cafeteria	MeTEOR Education LLC	Yes	Elkay Interior Systems, Inc.	14.5%	8.5%	\$15,000	30-90 days	Any non-standard installation (ex: wall prep, drilling, etc.) is not included in "installed" pricing	Y
Cafeteria	MeTEOR Education LLC	Yes	Sico (also quoted in other categories)	3.0%	1.0%	\$15,000	30-90 days	None	Y
Cafeteria	School Outfitters LLC	Yes	Learniture	18%	5%	\$2,000	7 - 45 days ARO		Y
Cafeteria	School Outfitters LLC	Yes	National Public Seating	35%	20%	\$5,000	2 - 30 days ARO		Y
Cafeteria	School Outfitters LLC	Yes	Office Star	50%	37%	\$5,000	7 - 45 days ARO		Y
Cafeteria	School Outfitters LLC	Yes	OFM	35%	20%	\$5,000	7 - 21 days ARO		Y
Cafeteria	School Specialty, Inc.	Yes	BioFit	37.1%	30.1%	N/A	4 - 6 weeks		Y
Cafeteria	School Specialty, Inc.	Yes	Classroom Select	25.0%	15.0%	N/A	2 - 4 weeks		Y
Cafeteria	School Specialty, Inc.	Yes	KFI Seating	50.10%	45.1%	N/A	2 - 4 weeks		Y
Cafeteria	School Specialty, Inc.	Yes	Mitchell	40.1%	33.1%	N/A	4 - 6 weeks		Y
Cafeteria	School Specialty, Inc.	Yes	National Public Seating	46.1%	40.1%	N/A	1 - 4 weeks		Y
Cafeteria	School Specialty, Inc.	Yes	OFM Inc	57.10%	52.1%	N/A	1 - 4 weeks		Y
Cafeteria	School Specialty, Inc.	Yes	School Specialty, Inc.	25.0%	15.0%	N/A	1 - 4 weeks		Y
Cafeteria	Schoolhouse Products Inc.	Yes	Arto Bell	59.1%	54.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Cafeteria	Schoolhouse Products Inc.	Yes	FCI	30.0%	24.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Cafeteria	Schoolhouse Products Inc.	Yes	National Public Seating	44.0%	42.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Cafeteria	Schoolhouse Products Inc.	Yes	Palmer Hamilton	46.0%	38.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y

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Cafeteria	Signature Products, Inc.	Yes	AmTab General Line (Non Mobile Tables)	38.01%	27.33%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Cafeteria	Signature Products, Inc.	Yes	AmTab Mobile Tables	36.86%	26.05%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Cafeteria	Signature Products, Inc.	Yes	AmTab Stages/Risers	34.75%	23.50%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Cafeteria	Signature Products, Inc.	Yes	National Public Seating	47.22%	36.67%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Cafeteria	Signature Products, Inc.	Yes	Stability Tables	30.87%	19.95%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Cafeteria	Virco, Inc.	Yes	Virco, Inc.	64.5%	17.6%	0-\$1,000	2-8 weeks		Y
Cafeteria	Virco, Inc.	Yes	Virco, Inc.	65.5%	56.8%	\$1,001-\$4,000	2-8 weeks		Y
Cafeteria	Virco, Inc.	Yes	Virco, Inc.	70.1%	62.7%	\$4,001- \$15,000	2-8 weeks		Y
Cafeteria	Virco, Inc.	Yes	Virco, Inc.	70.6%	64.8%	\$15,001- \$40,000	2-8 weeks		Y
Cafeteria	Virco, Inc.	Yes	Virco, Inc.	71.7%	66.0%	\$40,001- \$100,000	2-8 weeks		Y
Cafeteria	Virco, Inc.	Yes	Virco, Inc.	73.1%	67.8%	\$100,001 +	2-8 weeks		Y
Classroom	CDW Government, LLC	No	Moore Co and affiliates	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Classroom	CDW Government, LLC	No	Spectrum	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Classroom	ELB US, Inc. - ELB Education	Yes	NORVANIVEL FURNITURE	40%	40%	45%	4-8 weeks	Yes	Y
Classroom	ELB US, Inc. - ELB Education	Yes	Areadia	32%	23%	tbd	6-8 weeks	None	Y
Classroom	ELB US, Inc. - ELB Education	Yes	Encore	32%	23%	tbd	6-8 weeks	None	Y
Classroom	ELB US, Inc. - ELB Education	Yes	Raynor Group (Tempur-Pedic and Outlast)	45%	39%	tbd	2-4 weeks	None	Y
Classroom	ELB US, Inc. - ELB Education	Yes	Raynor Group (Gaming Chair)	25%	17%	tbd	2-4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Alumni	33.1%	30.1%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Artco Bell	59.1%	56.4%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Claridge	28.2%	18.9%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Clarus	22.7%	19.8%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Copernicus	42.1%	34.1%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Flagship Carpets	29.8%	28.6%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Ghent	52.9%	47.1%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Haskell	49.1%	45.5%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	KI (Krueger International)	54.00%	50.00%	N/A	4-6 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Mooreco	44.1%	37.9%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Paragon	46.1%	41.3%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Sandusky Lee	51.2%	48.9%	\$10,000.00	4 weeks	None	Y
Classroom	Ernie Morris Enterprises	Yes	Wood Design	23.1%	20.8%	\$10,000.00	4 weeks	None	Y
Classroom	Hertz Furniture Systems, LLC	Yes	Academia	52%	45%	\$10,000	1-5 weeks (depends on time of year)		Y
Classroom	Hertz Furniture Systems, LLC	Yes	Balt	43.40%	36%	\$10,000	7-28 days		Y
Classroom	Hertz Furniture Systems, LLC	Yes	ECR4Kids Bentwood & Resin Chairs, wood & activity tables	29%	18%	\$10,000	2-7 days		Y
Classroom	Hertz Furniture Systems, LLC	Yes	ECR4Kids Classic chairs & desks	45%	39%	\$10,000	2-7 days		Y
Classroom	Hertz Furniture Systems, LLC	Yes	Ghent	23%	11%	\$10,000	3-15 days		Y
Classroom	Hertz Furniture Systems, LLC	Yes	Jonti Craft	10.50%	0%	\$10,000	10-21 days		Y
Classroom	Hertz Furniture Systems, LLC	Yes	Marco Group	27%	16%	\$10,000	3 days for everything but Band Stor. Band Stor 8 weeks		Y
Classroom	Hertz Furniture Systems, LLC	Yes	Wood Designs	15%	2.50%	\$10,000	7-14 days		Y
Classroom	Krueger International, Inc.	No	Classroom Tables & Chairs	34.5%	34.5%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.
Classroom	Krueger International, Inc.	No	Krueger International, Inc. - Classroom Collection	34.5%	34.5%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.

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Classroom	Krueger International, Inc.	No	Rukus Collection	34.5%	34.5%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.
Classroom	Lakeshore Learning Materials	Yes	Lakeshore	N/A	5%*	N/A	7-10 Business Days	Listed within Bid Response	Y
Classroom	Marco Office Supply	No	Non Responsive	Non Responsive	Non Responsive	Non Responsive	Non Responsive	Non Responsive	Non Responsive
Classroom	MeTEOR Education LLC	Yes	AmTab (also quoted in other categories)	6.0%	1.0%	\$15,000	30-90 days	None	Y
Classroom	MeTEOR Education LLC	Yes	Educational Specialty Furnishings (ESF) - Indoor Line	26.0%	20.0%	\$15,000	30-90 days	Discount is for indoor line only. Outdoor line quoted separately in Outdoor Furniture section.	Y
Classroom	MeTEOR Education LLC	No	MIEN (also quoted in other categories)	3.0%	1.0%	\$15,000	30-90 days	None	Y
Classroom	MeTEOR Education LLC	Yes	MooreCo (Balt/Best-Rite)	12.0%	1.0%	\$15,000	30-60 days	Install for Sharewall line is not included in "Minimum Discount inside Installed"	Y
Classroom	MeTEOR Education LLC	Yes	Paragon (also quoted in other categories)	20.0%	8.0%	\$15,000	30-90 days	None	Y
Classroom	MeTEOR Education LLC	Yes	Sico (also quoted in other categories)	3.0%	1.0%	\$15,000	30-90 days	None	Y
Classroom	MeTEOR Education LLC	Yes	Smith System (also quoted in other categories)	6.0%	1.0%	\$15,000	30-90 days	None	Y
Classroom	MeTEOR Education LLC	Yes	USA Capitol	15.5%	9.5%	\$15,000	30-90 days	None	Y
Classroom	MeTEOR Education LLC	Yes	Wisconsin Bench (WB) (also quoted in other categories)	21.0%	8.5%	\$15,000	30-90 days	None	Y
Classroom	School Outfitters LLC	No	Copernicus	15%	5%	\$4,000	5-25 days ARO		Y
Classroom	School Outfitters LLC	Yes	Learnture	18%	5%	\$2,000	7 - 45 days ARO		Y
Classroom	School Outfitters LLC	Yes	National Public Seating	35%	20%	\$5,000	2 - 30 days ARO		Y
Classroom	School Outfitters LLC	Yes	Sprogs	18%	5%	\$2,000	7 - 45 days ARO		Y
Classroom	School Specialty, Inc.	Yes	Balt	44.10%	37.1%	N/A	1 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Best Rite	44.10%	37.1%	N/A	1 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Childcraft	25.0%	15.0%	N/A	2 - 3 weeks		Y
Classroom	School Specialty, Inc.	Yes	Classroom Select	25.0%	15.0%	N/A	2 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Copernicus	37.1%	30.1%	N/A	2 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Diversified Woodcrafts	53.1%	48.1%	N/A	2 - 8 weeks	Custom Pieces may have longer delivery times.	Y
Classroom	School Specialty, Inc.	Yes	Fleetwood Furniture	53.1%	48.1%	N/A	2 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Classroom	School Specialty, Inc.	Yes	FomCore	40.1%	32.1%	N/A	2 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	Haskell Furniture	40.1%	34.1%	N/A	4 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	Institutional Furniture Concepts	40.1%	34.1%	N/A	4 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	Ironwood	48.1%	42.1%	N/A	4 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Classroom	School Specialty, Inc.	Yes	KFI Seating	50.10%	45.1%	N/A	2 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Mien Company	18.1%	9.1%	N/A	4 - 8 weeks		Y
Classroom	School Specialty, Inc.	Yes	Mooreco - Soft Seating	36.1%	29.1%	N/A	3 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	National Public Seating	46.1%	40.1%	N/A	1 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	OFM Inc	57.10%	52.1%	N/A	1 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Oklahoma Sound	46.10%	40.1%	N/A	1 - 3 weeks		Y
Classroom	School Specialty, Inc.	Yes	Perpetual Furniture	48.10%	42.1%	N/A	4 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	Republic Storage	43.10%	36.1%	N/A	4 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	Royal Seating	25.0%	15.0%	N/A	2 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Safco/Mayline	43.10%	36.1%	N/A	1 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	Sandusky Lee	36.10%	29.1%	N/A	4 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	School Specialty, Inc.	25.0%	15.0%	N/A	1 - 4 weeks		Y
Classroom	School Specialty, Inc.	Yes	Smith System	29.10%	22.1%	N/A	2 - 6 weeks		Y
Classroom	School Specialty, Inc.	Yes	Tenjam	35.10%	28.1%	N/A	4 - 6 weeks		Y

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Classroom	School Specialty, Inc.	Yes	WB Manufacturing	61.10%	57.1%	N/A	4 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Classroom	Schoolhouse Products Inc.	Yes	Artco Bell	59.1%	54.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Corilam	35.0%	28.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	ECR4Kids	24.0%	18.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Global Furniture Group	45.0%	40.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	No	Gressco LTD	Add 26%	Add 32%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Jonti Craft	23.0%	17.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Mien Company	33.0%	26.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Mooreco - General	44.5%	37.5%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Mooreco - Soft Seating	38.0%	33.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	OFM Inc	60.0%	55.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Paragon	38.0%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Safco	38.0%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Scholar Craft	46.0%	38.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Schoolhouse Products Inc.	Yes	Smith System	40.0%	34.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Classroom	Signature Products, Inc.	Yes	Allied	58.50%	51.32%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Angeles	11.83%	4.18%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Artco Bell	59.37%	50.41%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Children's Factory	2.33%	Add 2% to List	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Columbia Manufacturing	41.08%	31.75%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Correll Inc	44.14%	35.59%	Varies by product, request volume quote for deeper discount	30 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	ECR4KIDS	23.86%	10.29%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y

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Classroom	Signature Products, Inc.	Yes	Jonti-Craft	15.01%	0.89%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Marco Group	32.50%	21.25%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Norva Nivel	40.00%	32.50%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Steffy Wood	18.61%	11.55%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Tot Mate	20.25%	6.50%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	USA Capitol	41.78%	32.04%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Whitney Brothers	22.78%	9.28%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Classroom	Signature Products, Inc.	Yes	Wood Designs	24.39%	10.98%	Varies by product, request volume quote for deeper discount	30 Days ARO	None	Y
Classroom	United Data Technologies, Inc.	Yes	Custom Educational Furnishings (CEF)	35%	30%	N/A	3 weeks	None	Y
Classroom	Universal Seating Company	Yes	Food Court Design Group	25%	18%	\$15,000-\$50,000=1%; \$50,001-\$100,000=2%; \$100,001-\$250,000=3%; \$250,001-\$500,000=4%; \$500,001 and above=6%	20-60 days	None	Y
Classroom	Virco, Inc.	Yes	Virco, Inc.	64.5%	17.6%	0-\$1,000	2-8 weeks		Y
Classroom	Virco, Inc.	Yes	Virco, Inc.	65.5%	56.8%	\$1,001-\$4,000	2-8 weeks		Y
Classroom	Virco, Inc.	Yes	Virco, Inc.	70.1%	62.7%	\$4,001-\$15,000	2-8 weeks		Y
Classroom	Virco, Inc.	Yes	Virco, Inc.	70.6%	64.8%	\$15,001-\$40,000	2-8 weeks		Y
Classroom	Virco, Inc.	Yes	Virco, Inc.	71.7%	66.0%	\$40,001-\$100,000	2-8 weeks		Y
Classroom	Virco, Inc.	Yes	Virco, Inc.	73.1%	67.8%	\$100,001 +	2-8 weeks		Y
Classroom	Wenger Corporation	Yes	Wenger Corporation	+30% or less upcharge for common carrier, 2 person inside delivery.	+35% or less upcharge for delivery and installation by Wenger trained technician.	5% discount or maximum quantity break discount off the product price whichever is greater to you. We also provide volume discounts for bigger projects and we suggest you contact us for the appropriate pricing.	30-45 days ARO	+25% or less upcharge for common carrier, tailgate delivery	Y
Media	CDW Government, LLC	No	Moore Co and affiliates	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Media	CDW Government, LLC	No	Spectrum	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Media	ELB US, Inc. - ELB Education	Yes	NORVANIVEL FURNITURE	40%	40%	45%	4-8 weeks	Yes	Y
Media	ELB US, Inc. - ELB Education	Yes	Arcadia	32%	23%	tbd	6-8 weeks	None	Y
Media	ELB US, Inc. - ELB Education	Yes	Encore	32%	23%	tbd	6-8 weeks	None	Y
Media	ELB US, Inc. - ELB Education	Yes	Raynor Group (Tempur-Pedic and Outlast)	45%	39%	tbd	2-4 weeks	None	Y
Media	ELB US, Inc. - ELB Education	Yes	Raynor Group (Gaming Chair)	25%	17%	tbd	2-4 weeks	None	Y
Media	ELB US, Inc. - ELB Education	Yes	Office Design Studio (ODS)	72%	68%	tbd	6-8 weeks	None	Y
Media	ELB US, Inc. - ELB Education	Yes	Boss Design	32%	23%	tbd	6-8 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	Community	59.4%	56.6%	\$10,000.00	4 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	Eko	46.8%	40.1%	\$10,000.00	4 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	Fomcore	48.9%	47.9%	\$10,000.00	4 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	KFI	41.1%	39.4%	\$10,000.00	4 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	KI (Krueger International)	54.00%	50.00%	N/A	4-6 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	Liat	41.2%	33.5%	\$10,000.00	4 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	Maco	42.7%	36.8%	\$10,000.00	4 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	Oklahoma Sound	48.1%	43.9%	\$10,000.00	4 weeks	None	Y
Media	Ernie Morris Enterprises	Yes	Tenjam	32.1%	22.9%	\$10,000.00	4 weeks	None	Y

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Category	Vendor	Awarded	Manufacturer Name	Minimum Discount: Tailgate	Minimum Discount: Inside Installed	Volume Discount Break	Leadtime ARO	Exceptions	Mastercard Y/N
Media	Hertz Furniture Systems, LLC	Yes	Academia	52%	45%	\$10,000	1-5 weeks (depends on time of year)		Y
Media	Hertz Furniture Systems, LLC	Yes	Balt	43.40%	36%	\$10,000	7-28 days		Y
Media	Hertz Furniture Systems, LLC	Yes	Global Furniture Group	34%	24%	\$10,000	Varies By Product		Y
Media	Hertz Furniture Systems, LLC	Yes	HPFI	42%	33%	\$10,000	Quick Ship- 7-28 days. Non Quick Ship- 3-7 weeks		Y
Media	Hertz Furniture Systems, LLC	Yes	Marco Group	27%	16%	\$10,000	3 days for everything but Band Stor. Band Stor 8 weeks		Y
Media	Hertz Furniture Systems, LLC	Yes	Palmer Hamilton	23%	12%	\$10,000	8-10 weeks		Y
Media	Hertz Furniture Systems, LLC	Yes	Russwood	35%	19%	\$10,000	8 weeks		Y
Media	Krueger International, Inc.	No	Krueger International, Inc. - Backbone Media Platform	26%	36%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.
Media	Lakeshore Learning Materials	Yes	Lakeshore	N/A	5%*	N/A	7-10 Business Days	Listed within Bid Response	Y
Media	Marco Office Supply	No	Hon	60.9	5% list		4-5 weeks		Y
Media	MeTEOR Education LLC	Yes	Media Technologies	9.0%	3.0%	\$15,000	30-90 days	None	Y
Media	MeTEOR Education LLC	No	MIEN (also quoted in other categories)	3.0%	1.0%	\$15,000	30-90 days	None	Y
Media	MeTEOR Education LLC	Yes	Paragon (also quoted in other categories)	20.0%	8.0%	\$15,000	30-90 days	None	Y
Media	MeTEOR Education LLC	Yes	Wisconsin Bench (also quoted in other categories)	21.0%	8.5%	\$15,000	30-90 days	None	Y
Media	R. George & Associates, Inc.	Yes	AGATI FURNITURE	32%	24%	N/A	90 days	Custom Items	Y
Media	R. George & Associates, Inc.	Yes	ARTOPEX FURNITURE	50%	42%	N/A	6-8 weeks	Custom Items	Y
Media	R. George & Associates, Inc.	Yes	BORROUGHS LIBRARY & STORAGE SHELVING	36%	28%	N/A	6-8 weeks	Custom items	Y
Media	R. George & Associates, Inc.	Yes	BRODART CONTRACT FURNITURE	47%	40%	N/A	90 days	Custom Items	Y
Media	School Outfitters LLC	Yes	Learniture	18%	5%	\$2,000	7 - 45 days ARO		Y
Media	School Outfitters LLC	Yes	Norwood	18%	5%	\$2,000	7 - 45 days ARO		Y
Media	School Outfitters LLC	Yes	OFM	35%	20%	\$5,000	7 - 21 days ARO		Y
Media	School Specialty, Inc.	Yes	Balt	44.10%	37.1%	N/A	1 - 4 weeks		Y
Media	School Specialty, Inc.	Yes	Best Rite	44.10%	37.1%	N/A	1 - 4 weeks		Y
Media	School Specialty, Inc.	Yes	Childcraft	25.0%	15.0%	N/A	2 - 3 weeks		Y
Media	School Specialty, Inc.	Yes	Classroom Select	25.0%	15.0%	N/A	1- 4 weeks		Y
Media	School Specialty, Inc.	Yes	Community	45.1%	39.1%	N/A	4 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	Fleetwood Furniture	30.1%	23.1%	N/A	4 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Media	School Specialty, Inc.	Yes	FomCore	40.1%	32.1%	N/A	2 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	Global Furniture Group	42.1%	36.1%	N/A	2 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	Haskell Office	40.1%	34.1%	N/A	4 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	High Point Furniture	45.1%	39.1%	N/A	4 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	KFI Seating	50.10%	45.1%	N/A	2 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	Mien Company	18.1%	9.1%	N/A	4 - 8 weeks		Y
Media	School Specialty, Inc.	Yes	Mooreco - Soft Seating	36.1%	29.1%	N/A	3 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	OFM Inc	57.10%	52.1%	N/A	1 - 4 weeks		Y
Media	School Specialty, Inc.	Yes	Oklahoma Sound	46.10%	40.1%	N/A	1 - 4 weeks		Y
Media	School Specialty, Inc.	Yes	Safco/Mayline	43.10%	36.1%	N/A	1 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	School Specialty, Inc.	25.0%	15.0%	N/A	1 - 4 weeks		Y
Media	School Specialty, Inc.	Yes	Smith System	29.10%	22.1%	N/A	2 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	Tenjam	35.10%	28.1%	N/A	4 - 6 weeks		Y
Media	School Specialty, Inc.	Yes	Tensco	25.1%	17.1%	N/A	4 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Media	School Specialty, Inc.	Yes	WB Manufacturing	61.10%	57.1%	N/A	4 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Media	Schoolhouse Products Inc.	Yes	Artco Bell	59.1%	54.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y

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Media	Schoolhouse Products Inc.	Yes	Community	50.0%	45.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	FCI	30.0%	24.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	No	Gressco LTD	Add 26%	Add 32%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Mien Company	33.0%	26.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Mooreco - General	44.5%	37.5%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Mooreco - Soft Seating	38.0%	33.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	OFM Inc	60.0%	55.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Palmer Hamilton	46.0%	38.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Paragon	38.0%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Scholar Craft	46.0%	38.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Smith System	40.0%	34.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Schoolhouse Products Inc.	Yes	Tesco	45.0%	39.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Media	Signature Products, Inc.	Yes	Bretford Manufacturing	31.18%	19.41%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Media	Signature Products, Inc.	Yes	ClearTouch Interactive	2.50%	Add 7% to list price	Varies by product, request volume quote for deeper discount	30 Days ARO	None	Y
Media	Signature Products, Inc.	Yes	Draper Inc	16.00%	2.50%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Media	Signature Products, Inc.	Yes	Maco Manufacturing	47.43%	36.37%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Media	Signature Products, Inc.	Yes	Mooreco Soft Seating	32.41%	20.87%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Media	Signature Products, Inc.	Yes	MooreCo / Balt / Best-Rite	47.40%	36.88%	Varies by product, request volume quote for deeper discount	30 Days ARO	Sharewall Series	Y
Media	United Data Technologies, Inc.	Yes	Custom Educational Furnishings (CEF)	35%	30%	N/A	3 weeks	None	Y
Media	Virco, Inc.	Yes	Virco, Inc.	64.5%	17.6%	0-\$1,000	2-8 weeks		Y
Media	Virco, Inc.	Yes	Virco, Inc.	65.5%	56.8%	\$1,001-\$4,000	2-8 weeks		Y
Media	Virco, Inc.	Yes	Virco, Inc.	70.1%	62.7%	\$4,001-\$15,000	2-8 weeks		Y
Media	Virco, Inc.	Yes	Virco, Inc.	70.6%	64.8%	\$15,001- \$40,000	2-8 weeks		Y
Media	Virco, Inc.	Yes	Virco, Inc.	71.7%	66.0%	\$40,001- \$100,000	2-8 weeks		Y
Media	Virco, Inc.	Yes	Virco, Inc.	73.1%	67.8%	\$100,001 +	2-8 weeks		Y
Miscellaneous	CDW Government, LLC	No	Moore Co and affiliates	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Miscellaneous	CDW Government, LLC	No	Spectrum	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Miscellaneous	ELB US, Inc. - ELB Education	Yes	NORVANIVEL FURNITURE	40%	40%	45%	4-8 weeks	Yes	Y

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Miscellaneous	ELB US, Inc. - ELB Education	Yes	Arcadia	32%	23%	tbd	6-8 weeks	None	Y
Miscellaneous	ELB US, Inc. - ELB Education	Yes	Encore	32%	23%	tbd	6-8 weeks	None	Y
Miscellaneous	ELB US, Inc. - ELB Education	Yes	Raynor Group (Tempur-Pedic and Outlast)	45%	39%	tbd	2-4 weeks	None	Y
Miscellaneous	ELB US, Inc. - ELB Education	Yes	Raynor Group (Gaming Chair)	25%	17%	tbd	2-4 weeks	None	Y
Miscellaneous	ELB US, Inc. - ELB Education	Yes	Office Design Studio (ODS)	72%	68%	tbd	6-8 weeks	None	Y
Miscellaneous	ELB US, Inc. - ELB Education	Yes	Boss Design	32%	23%	tbd	6-8 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	No	Borroughs (Shelving)	8.1%	2.4%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Charnstrom (Mailroom)	28.3%	18.2%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	KI (Krueger International)	54.00%	50.00%	N/A	4-6 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Millenium Mat (Mats)	18.9%	14.7%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Nexel Wire (Shelving)	35.8%	31.1%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Peter Pepper (accessory items)	12.2%	8.9%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Safco / Mayline (accessories, filing, specialty)	51.2%	47.9%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Screenflex (screen partitions)	16.5%	14.2%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Sparco (miscellaneous items)	18.1%	12.5%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Tennisco (Shelving, filing)	41.1%	34.1%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Waddell (Display Cases)	59.9%	47.1%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Ernie Morris Enterprises	Yes	Winco (Cots)	16.8%	12.4%	\$10,000.00	4 weeks	None	Y
Miscellaneous	Hertz Furniture Systems, LLC	Yes	OFM	42%	33%	\$10,000	Quick Ship- 1-2 work days for: 15-20 task chairs, 30-50 stack chairs, or 5-10 tables NON Quick Ship- Varies by product & quantity		Y
Miscellaneous	Hertz Furniture Systems, LLC	Yes	Steel Cabinets USA	49.70%	42%	\$10,000	5-7 days		Y
Miscellaneous	Krueger International, Inc.	No	Evoke**	Miscellaneous Product is quoted on a case by case basis.					
Miscellaneous	Krueger International, Inc.	No	Fixed Seating**	Miscellaneous Product is quoted on a case by case basis.					
Miscellaneous	Krueger International, Inc.	No	Krueger International, Inc. - GeniusWall**	Miscellaneous Product is quoted on a case by case basis.					
Miscellaneous	Krueger International, Inc.	No	LightLine**	Miscellaneous Product is quoted on a case by case basis.					
Miscellaneous	Lakeshore Learning Materials	Yes	Lakeshore	N/A	5%*	N/A	7-10 Business Days	Listed within Bid Response	Y
Miscellaneous	MeTEOR Education LLC	No	AmTab (also quoted in other categories)	6.0%	1.0%	\$15,000	30-90 days	None	Y
Miscellaneous	MeTEOR Education LLC	Yes	Elkay Interior Systems, Inc. (also quoted in other categories)	14.5%	8.5%	\$15,000	30-90 days	None	Y
Miscellaneous	MeTEOR Education LLC	Yes	MooreCo (Balt/Best-Rite) (also quoted in other categories)	12.0%	1.0%	\$15,000	30-60 days	Install for Sharewall line is not included in "Minimum Discount inside Installed"	Y
Miscellaneous	MeTEOR Education LLC	Yes	Sico (also quoted in other categories)	3.0%	1.0%	\$15,000	30-90 days	None	Y
Miscellaneous	MeTEOR Education LLC	Yes	Wisconsin Bench (also quoted in other categories)	21.0%	8.5%	\$15,000	30-90 days	None	Y
Miscellaneous	School Outfitters LLC	Yes	Copernicus	15%	5%	\$4,000	5-25 days ARO		Y
Miscellaneous	School Outfitters LLC	Yes	Learmiture	18%	5%	\$2,000	7 - 45 days ARO		Y
Miscellaneous	School Outfitters LLC	Yes	National Public Seating	35%	20%	\$5,000	2 - 30 days ARO		Y
Miscellaneous	School Outfitters LLC	Yes	Norwood	18%	5%	\$2,000	7 - 45 days ARO		Y
Miscellaneous	School Outfitters LLC	Yes	Sprogs	18%	5%	\$2,000	7 - 45 days ARO		Y
Miscellaneous	School Specialty, Inc.	Yes	Bretford - Excluding Subscriptions	25.1%	17.1%	N/A	4 - 6 weeks		Y
Miscellaneous	School Specialty, Inc.	Yes	Draper	12.1%	0.0%	N/A	4 - 6 weeks		Y
Miscellaneous	School Specialty, Inc.	Yes	Dukane	40.1%	34.1%	N/A	2 - 4 weeks		Y
Miscellaneous	School Specialty, Inc.	Yes	Kidsfit	5.0%	0.0%	N/A	4 - 6 weeks		Y
Miscellaneous	School Specialty, Inc.	Yes	Republic Storage	43.10%	36.1%	N/A	4 - 6 weeks		Y
Miscellaneous	School Specialty, Inc.	Yes	Safco/Mayline	43.10%	36.1%	N/A	1 - 6 weeks		Y
Miscellaneous	School Specialty, Inc.	Yes	School Specialty, Inc.	25.0%	15.0%	N/A	1 - 4 weeks		Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Datum	40.0%	35.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Flagship Carpets	35.5%	33.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y

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Miscellaneous	Schoolhouse Products Inc.	Yes	Ghent	51.50%	43.5%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Midwest Folding	38.0%	33.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Mooreco - General	44.5%	37.5%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	National Public Seating	44.0%	42.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	OFM Inc	60.0%	55.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Paragon	38.0%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Powergistics	0.10%	ADD 10%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Safco	38.0%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Sedia Systems	40.00%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	SPEC Seating	40.00%	33.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Tennsco	46.3%	39.3%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Schoolhouse Products Inc.	Yes	Waddell	41.50%	33.5%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Miscellaneous	Signature Products, Inc.	Yes	Carpets for Kids	13.20%	5.45%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Copernicus Educational	16.03%	1.40%	Varies by product, request volume quote for deeper discount	30 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Flagship Carpets	28.66%	16.19%	Varies by product, request volume quote for deeper discount	25 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Ghent Manufacturing	45.22%	35.46%	Varies by product, request volume quote for deeper discount	30 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Hallowell	49.33%	38.67%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	L&L Kilns	11.08%	Add 9% to List Price	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Oklahoma Sound	47.22%	36.67%	Varies by product, request volume quote for deeper discount	20 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Screen Flex Partitions	1.25%	Add 12% to List Price	Varies by product, request volume quote for deeper discount	30 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Stevens Industries	20.25%	6.50%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Miscellaneous	Signature Products, Inc.	Yes	Waddell	42.00%	32.00%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Miscellaneous	United Data Technologies, Inc.	Yes	Custom Educational Furnishings (CEF)	35%	30%	N/A	3 weeks	None	Y
Miscellaneous	Virco, Inc.	Yes	Virco, Inc.	64.5%	17.6%	0-\$1,000	2-8 weeks		Y

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Miscellaneous	Virco, Inc.	Yes	Virco, Inc.	65.5%	56.8%	\$1,001-\$4,000	2-8 weeks		Y
Miscellaneous	Virco, Inc.	Yes	Virco, Inc.	70.1%	62.7%	\$4,001-\$15,000	2-8 weeks		Y
Miscellaneous	Virco, Inc.	Yes	Virco, Inc.	70.6%	64.8%	\$15,001- \$40,000	2-8 weeks		Y
Miscellaneous	Virco, Inc.	Yes	Virco, Inc.	71.7%	66.0%	\$40,001- \$100,000	2-8 weeks		Y
Miscellaneous	Virco, Inc.	Yes	Virco, Inc.	73.1%	67.8%	\$100,001 +	2-8 weeks		Y
Office	CDW Government, LLC	No	Moore Co and affiliates	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Office	CDW Government, LLC	No	Spectrum	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Office	ELB US, Inc. - ELB Education	Yes	NORVANIVEL FURNITURE	40%	40%	45%	4-8 weeks	Yes	Y
Office	ELB US, Inc. - ELB Education	Yes	Arcadia	32%	23%	tbd	6-8 weeks	None	Y
Office	ELB US, Inc. - ELB Education	Yes	Encore	32%	23%	tbd	6-8 weeks	None	Y
Office	ELB US, Inc. - ELB Education	Yes	Raynor Group (Tempur-Pedic and Outlast)	45%	39%	tbd	2-4 weeks	None	Y
Office	ELB US, Inc. - ELB Education	Yes	Raynor Group (Gaming Chair)	25%	17%	tbd	2-4 weeks	None	Y
Office	ELB US, Inc. - ELB Education	Yes	Office Design Studio (ODS)	72%	68%	tbd	6-8 weeks	None	Y
Office	ELB US, Inc. - ELB Education	Yes	Boss Design	32%	23%	tbd	6-8 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Fireking	46.8%	42.8%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Group Lacasse	57.8%	53.6%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Highpoint	56.1%	54.1%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Hon	61.2%	58.6%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Invincible	38.9%	36.9%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	JSI	61.8%	59.1%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	KI (Krueger International)	54.00%	50.00%	N/A	4-6 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Lazyboy	61.2%	59.3%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Lesro	39.7%	35.4%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	National Office Furniture	60.1%	57.3%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	Nightingale	45.8%	41.6%	\$10,000.00	4 weeks	None	Y
Office	Ernie Morris Enterprises	Yes	OFM	61.2%	56.8%	\$10,000.00	4 weeks	None	Y
Office	Hertz Furniture Systems, LLC	Yes	Alera by Essendant	40%	25%	\$10,000	Stocked Items 1 Day. Special order Depends on factory		Y
Office	Hertz Furniture Systems, LLC	Yes	Eurotech	42%	33%	\$10,000	Chairs -1-2 Work days. Casegoods 5-9 Work days		Y
Office	Hertz Furniture Systems, LLC	Yes	Global Furniture Group	34%	24%	\$10,000	Varies By Product		Y
Office	Hertz Furniture Systems, LLC	Yes	HPFI	42%	33%	\$10,000	Quick Ship- 7-28 days. Non Quick Ship- 3-7 weeks		Y
Office	Krueger International, Inc.	No	Krueger International, Inc.	46%	36%	None	Varies by Product		Y* Mastercard is accepted at time of Purchase order receipt, not after shipment.
Office	Marco Office Supply	No	Hon	60.9	5% list		4-5 weeks		Y
Office	MeTEOR Education LLC	Yes	9to5 Seating	33.5%	31.5%	\$15,000	30-60 days	None	Y
Office	MeTEOR Education LLC	Yes	Global Furniture Group	23.0%	17.0%	\$15,000	30-90 days	None	Y
Office	MeTEOR Education LLC	Yes	Great Openings	44.5%	38.5%	\$15,000	30-60 days	None	Y
Office	MeTEOR Education LLC	Yes	Offices to Go	32.0%	30.0%	\$15,000	30-90 days	None	Y
Office	MeTEOR Education LLC	Yes	Via Seating	31.0%	28.5%	\$15,000	30-90 days	None	Y
Office	Prison Rehabilitative Industries & Diversified Enterprises (PRIDE)	Yes	PRIDE Office Furniture	48%	42%		42 days	No Metal Items	Y
Office	R. George & Associates, Inc.	Yes	ARTOPEX FURNITURE	50%	42%	N/A	6-8 weeks	Custom items	Y
Office	School Outfitters LLC	Yes	Norwood	18%	5%	\$2,000	7 - 45 days ARO		Y
Office	School Outfitters LLC	Yes	Office Star	50%	37%	\$5,000	7 - 45 days ARO		Y
Office	School Outfitters LLC	Yes	OFM	35%	20%	\$5,000	7 - 21 days ARO		Y
Office	School Specialty, Inc.	Yes	BioFit	37.1%	30.1%	N/A	4 - 6 weeks		Y
Office	School Specialty, Inc.	Yes	Classroom Select	25.0%	15.0%	N/A	2 - 4 weeks		Y
Office	School Specialty, Inc.	Yes	Eurotech	35.1%	30.1%	N/A	1 - 3 weeks		Y
Office	School Specialty, Inc.	Yes	FireKing	38.10%	30.1%	N/A	3 - 5 weeks		Y
Office	School Specialty, Inc.	Yes	Global Furniture Group	42.1%	36.1%	N/A	2 - 6 weeks		Y
Office	School Specialty, Inc.	Yes	Haskell Office	40.10%	34.1%	N/A	4 - 6 weeks		Y
Office	School Specialty, Inc.	Yes	High Point Furniture	45.10%	39.1%	N/A	4 - 6 weeks		Y
Office	School Specialty, Inc.	Yes	Hon	35.10%	29.1%	N/A	2 - 6 weeks		Y

BID TABULATION

Revised 09/19/23

Category	Vendor	Awarded	Manufacturer Name	Minimum Discount: Tailgate	Minimum Discount: Inside Installed	Volume Discount Break	Leadtime ARO	Exceptions	Mastercard Y/N
Office	School Specialty, Inc.	Yes	Horizon Seating	39.10%	32.1%	N/A	4 - 6 weeks		Y
Office	School Specialty, Inc.	Yes	KFI Seating	50.10%	45.1%	N/A	2 - 4 weeks		Y
Office	School Specialty, Inc.	Yes	Mien Company	18.10%	9.1%	N/A	4 - 8 weeks		Y
Office	School Specialty, Inc.	Yes	OFM Inc	57.10%	52.1%	N/A	1 - 4 weeks		Y
Office	School Specialty, Inc.	Yes	Perpetual Furniture	48.10%	42.1%	N/A	4 - 6 weeks		Y
Office	School Specialty, Inc.	Yes	Safco/Mayline	43.10%	36.1%	N/A	1 - 6 weeks		Y
Office	School Specialty, Inc.	Yes	School Specialty, Inc.	25.0%	15.0%	N/A	1 - 4 weeks		Y
Office	Schoolhouse Products Inc.	Yes	Community	50.0%	45.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Office	Schoolhouse Products Inc.	Yes	FireKing	43.7%	36.7%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Office	Schoolhouse Products Inc.	Yes	Global Furniture Group	45.0%	40.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Office	Schoolhouse Products Inc.	Yes	Hirsh	45.0%	38.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Office	Schoolhouse Products Inc.	Yes	Mien Company	33.0%	26.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Office	Schoolhouse Products Inc.	Yes	OFM Inc	60.0%	55.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Office	Schoolhouse Products Inc.	Yes	Safco	38.0%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Office	Signature Products, Inc.	Yes	Flexsteel	18.49%	4.38%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Global Furniture Group	52.10%	42.52%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Lorell	40.97%	30.44%	Varies by product, request volume quote for deeper discount	20 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Luxor	28.50%	16.00%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Marvel	53.09%	43.70%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Mayline	50.00%	40.00%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	OFM	56.78%	46.38%	Varies by product, request volume quote for deeper discount	20 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Phoenix Safe USA	51.28%	41.54%	Varies by product, request volume quote for deeper discount	30 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Regency	58.97%	50.77%	Varies by product, request volume quote for deeper discount	20 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Right Angle Products	55.84%	48.48%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Safco Products	47.37%	36.84%	Varies by product, request volume quote for deeper discount	20 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	Sandusky Lee	50.26%	41.56%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Signature Products, Inc.	Yes	The HON Company	61.40%	47.89%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Office	Virco, Inc.	Yes	Virco, Inc.	64.5%	17.6%	0-\$1,000	2-8 weeks		Y
Office	Virco, Inc.	Yes	Virco, Inc.	65.5%	56.8%	\$1,001-\$4,000	2-8 weeks		Y

BID TABULATION

Revised 09/19/23

Category	Vendor	Awarded	Manufacturer Name	Minimum Discount: Tailgate	Minimum Discount: Inside Installed	Volume Discount Break	Leadtime ARO	Exceptions	Mastercard Y/N
Office	Virco, Inc.	Yes	Virco, Inc.	70.1%	62.7%	\$4,001- \$15,000	2-8 weeks		Y
Office	Virco, Inc.	Yes	Virco, Inc.	70.6%	64.8%	\$15,001- \$40,000	2-8 weeks		Y
Office	Virco, Inc.	Yes	Virco, Inc.	71.7%	66.0%	\$40,001- \$100,000	2-8 weeks		Y
Office	Virco, Inc.	Yes	Virco, Inc.	73.1%	67.8%	\$100,001 +	2-8 weeks		Y
Outdoor	ELB US, Inc. - ELB Education	Yes	NORVANIVEL FURNITURE	40%	40%	45%	4-8 weeks	Yes	Y
Outdoor	Ernie Morris Enterprises	Yes	KI (Krueger International)	54.00%	50.00%	N/A	4-6 weeks	None	Y
Outdoor	Ernie Morris Enterprises	Yes	Leisurecraft	2.9%	PLUS 8.9%	\$10,000.00	4 weeks	None	Y
Outdoor	Ernie Morris Enterprises	Yes	MY T Coat	2.9%	PLUS 8.9%	\$10,000.00	4 weeks	None	Y
Outdoor	Ernie Morris Enterprises	Yes	UltraPlay	5.1%	1.1%	\$10,000.00	4 weeks	None	Y
Outdoor	Hertz Furniture Systems, LLC	Yes	UltraPLAY	10%	0%	\$10,000	1-4 weeks		Y
Outdoor	Lakeshore Learning Materials	Yes	Lakeshore	N/A	5%*	N/A	7-10 Business Days	Listed within Bid Response	Y
Outdoor	MeTEOR Education LLC	Yes	Educational Specialty Furnishings (ESF) - Outdoor Line	17.0%	2.0%	\$15,000	30-90 days	Discount is for outdoor line only. Indoor line quoted separately in Classroom Furniture section.	Y
Outdoor	School Outfitters LLC	Yes	Norwood	18%	5%	\$2,000	7 - 45 days ARO		Y
Outdoor	School Specialty, Inc.	Yes	KFI Seating	50.1%	45.1%	N/A	2 - 4 weeks		Y
Outdoor	School Specialty, Inc.	Yes	Kidstuff Playsystems	5.0%	0.0%	N/A	4 - 8 weeks		Y
Outdoor	School Specialty, Inc.	Yes	National Recreating	0.0%	0.0%	N/A	4 - 8 weeks		Y
Outdoor	School Specialty, Inc.	Yes	School Specialty, Inc.	25.0%	15.0%	N/A	1 - 4 weeks		Y
Outdoor	Schoolhouse Products Inc.	Yes	Palmer Hamilton	46.0%	38.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Outdoor	Schoolhouse Products Inc.	Yes	Ultra Site	8.0%	2.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Outdoor	Signature Products, Inc.	Yes	GT Grandstands	0.63%	Add 13% to List Price	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Outdoor	Signature Products, Inc.	Yes	Kidstuff Play Systems	6.05%	Add 13% to List Price	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Outdoor	Signature Products, Inc.	Yes	Leisure Craft Inc	6.17%	Add 11% to List Price	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Outdoor	Virco, Inc.	Yes	Virco, Inc.	64.5%	17.6%	0-\$1,000	2-8 weeks		Y
Outdoor	Virco, Inc.	Yes	Virco, Inc.	65.5%	56.8%	\$1,001-\$4,000	2-8 weeks		Y
Outdoor	Virco, Inc.	Yes	Virco, Inc.	70.1%	62.7%	\$4,001- \$15,000	2-8 weeks		Y
Outdoor	Virco, Inc.	Yes	Virco, Inc.	70.6%	64.8%	\$15,001- \$40,000	2-8 weeks		Y
Outdoor	Virco, Inc.	Yes	Virco, Inc.	71.7%	66.0%	\$40,001- \$100,000	2-8 weeks		Y
Outdoor	Virco, Inc.	Yes	Virco, Inc.	73.1%	67.8%	\$100,001 +	2-8 weeks		Y
Science	CDW Government, LLC	No	Moore Co and affiliates	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Science	CDW Government, LLC	No	Spectrum	0-25%	0-10%	tbd	4-6 weeks	None	y - only at time of order
Science	ELB US, Inc. - ELB Education	Yes	NORVANIVEL FURNITURE	40%	40%	45%	4-8 weeks	Yes	Y
Science	Ernie Morris Enterprises	Yes	Bretford	38.8%	36.8%	\$10,000.00	4 weeks	None	Y
Science	Ernie Morris Enterprises	Yes	ECA (Electri-Cable Assemblies)	18.9%	7.8%	\$10,000.00	4 weeks	None	Y
Science	Ernie Morris Enterprises	Yes	Furniture Lab	39.1%	36.8%	\$10,000.00	4 weeks	None	Y
Science	Ernie Morris Enterprises	Yes	KI (Krueger International)	54.00%	50.00%	N/A	4-6 weeks	None	Y
Science	Hertz Furniture Systems, LLC	Yes	Diversified Woodcrafts	32%	22%	\$10,000	Quick Ship- 5 Works days. Non Quick Ship- 4-6 weeks		Y
Science	Hertz Furniture Systems, LLC	Yes	NPS	27%	16%	\$10,000	Quick Ship- 2-3 days		Y
Science	Lakeshore Learning Materials	Yes	Lakeshore	N/A	5%*	N/A	7-10 Business Days	Listed within Bid Response	Y
Science	Marco Office Supply	No	Hon	60.9	5% list		4-5 weeks		Y
Science	MeTEOR Education LLC	Yes	Paragon (also quoted in other categories)	20.0%	8.0%	\$15,000	30-90 days	None	Y
Science	MeTEOR Education LLC	Yes	Smith System (also quoted in other categories)	6.0%	1.0%	\$15,000	30-90 days	None	Y
Science	MeTEOR Education LLC	Yes	Wisconsin Bench (also quoted in other categories)	21.0%	8.5%	\$15,000	30-90 days	None	Y

BID TABULATION

Revised 09/19/23

Category	Vendor	Awarded	Manufacturer Name	Minimum Discount: Tailgate	Minimum Discount: Inside Installed	Volume Discount Break	Leadtime ARO	Exceptions	Mastercard Y/N
Science	School Outfitters LLC	Yes	Diversified Woodcrafts	45%	30%	\$8,000	10 - 60 days ARO		Y
Science	School Outfitters LLC	Yes	Learniture	18%	5%	\$2,000	7 - 45 days ARO		Y
Science	School Outfitters LLC	Yes	National Public Seating	35%	20%	\$5,000	2 - 30 days ARO		Y
Science	School Specialty, Inc.	Yes	Balt	44.10%	37.1%	N/A	1 - 4 weeks		Y
Science	School Specialty, Inc.	Yes	Best Rite	44.10%	37.1%	N/A	1 - 4 weeks		Y
Science	School Specialty, Inc.	Yes	Childcraft	25.0%	15.0%	N/A	2 - 3 weeks		Y
Science	School Specialty, Inc.	Yes	Classroom Select	25.0%	15.0%	N/A	2 - 4 weeks		Y
Science	School Specialty, Inc.	Yes	Diversified Woodcrafts	53.1%	48.1%	N/A	2 - 8 weeks	Custom Pieces may have longer delivery times.	Y
Science	School Specialty, Inc.	Yes	Fleetwood Furniture	30.1%	23.1%	N/A	2 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Science	School Specialty, Inc.	Yes	Haskell Office	40.1%	34.1%	N/A	4 - 6 weeks		Y
Science	School Specialty, Inc.	Yes	Institutional Furniture Concepts	40.1%	34.1%	N/A	4 - 6 weeks		Y
Science	School Specialty, Inc.	Yes	Ironwood	48.1%	42.1%	N/A	4 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Science	School Specialty, Inc.	Yes	National Public Seating	46.1%	40.1%	N/A	1 - 4 weeks		Y
Science	School Specialty, Inc.	Yes	Oklahoma Sound	46.10%	40.1%	N/A	1 - 4 weeks		Y
Science	School Specialty, Inc.	Yes	Safco/Mayline	43.10%	36.1%	N/A	1 - 6 weeks		Y
Science	School Specialty, Inc.	Yes	School Specialty, Inc.	25.0%	15.0%	N/A	1 - 4 weeks		Y
Science	School Specialty, Inc.	Yes	Smith System	29.10%	22.1%	N/A	2 - 6 weeks		Y
Science	School Specialty, Inc.	Yes	WB Manufacturing	61.10%	57.1%	N/A	4 - 6 weeks	Custom Pieces may have longer delivery times.	Y
Science	Schoolhouse Products Inc.	Yes	Artco Bell	59.1%	54.2%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Corilam	35.0%	28.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Diversified	56.6%	50.1%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Mark Products	0.10%	Add 15%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Mooreco - General	44.5%	37.5%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	National Public Seating	44.0%	42.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Palmer Hamilton	46.0%	38.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Paragon	38.0%	32.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Smith System	40.0%	34.0%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Schoolhouse Products Inc.	Yes	Tennsco	46.3%	39.3%	1%-10%	30-45 days	Large orders may incur credit card charge fee	Y
Science	Signature Products, Inc.	Yes	Diversified Woodcrafts	54.79%	47.07%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Science	Signature Products, Inc.	Yes	Haskell	42.80%	32.80%	Varies by product, request volume quote for deeper discount	45 Days ARO	None	Y
Science	United Data Technologies, Inc.	Yes	Custom Educational Furnishings (CEF)	35%	30%	N/A	3 weeks	None	Y
Science	Virco, Inc.	Yes	Virco, Inc.	64.5%	17.6%	0-\$1,000	2-8 weeks		Y

School District of Lee County
 Department of Procurement Services
 2855 Colonial Blvd.
 Fort Myers, FL 33966

BID TABULATION

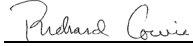
Furniture - Classroom, Office and Specialty
 Bid No. B187337RC
 Open Date: August 28, 2018 at 2:00 PM

Revised 09/19/23

Category	Vendor	Awarded	Manufacturer Name	Minimum Discount: Tailgate	Minimum Discount: Inside Installed	Volume Discount Break	Leadtime ARO	Exceptions	Mastercard Y/N
Science	Virco, Inc.	Yes	Virco, Inc.	65.5%	56.8%	\$1,001-\$4,000	2-8 weeks		Y
Science	Virco, Inc.	Yes	Virco, Inc.	70.1%	62.7%	\$4,001- \$15,000	2-8 weeks		Y
Science	Virco, Inc.	Yes	Virco, Inc.	70.6%	64.8%	\$15,001- \$40,000	2-8 weeks		Y
Science	Virco, Inc.	Yes	Virco, Inc.	71.7%	66.0%	\$40,001- \$100,000	2-8 weeks		Y
Science	Virco, Inc.	Yes	Virco, Inc.	73.1%	67.8%	\$100,001 +	2-8 weeks		Y
	Demco - NO BID								
	Global Equipment Company - NO BID								
	Troxell - NO BID								

IT IS RECOMMENDED THIS ITB BE AWARDED TO VENDORS ABOVE AS INDICTAED BY "YES" IN THE "AWARDED" COLUMN. THESE VENDORS PROVIDED THE LOWEST OVERALL COST AND BEST VALUE TO THE DISTRICT.

Approved by:



Date: Tuesday, August 28, 2018

Richard Cowie

Procurement Agent

BID TABULATION ONLY. THIS IS NOT A PURCHASE ORDER.

ATTN: SCHOOL DISTRICT PERSONNEL. BID NUMBER, ITEM NUMBER & DESCRIPTION MUST BE ENTERED ON REQUISITION(S).

157	Vendor(s) Were Notified of Bid
17	Vendor(s) Submitted Responsive Bids
3	Vendor(s) Returned a No Bid
1	Vendor(s) Were Non- Responsive
136	Vendor(s) Did Not Respond

VENDOR INFORMATION

Revised 09/19/23

AWARDED VENDORS

Name	Address	City, State, Zip	Website	Telephone Number	Fax Number	Email Address
ELB US, Inc. — ELB Education	415 Boulder Ct., Ste. 500	Pleasanton, CA 94566	www.elbeducation.com	863.594.3436	925.475.5096	e.harrison@elbglobal.com
Ernie Morris Enterprises, Inc.	PO Box 818 232 N. Main St.	Bushnell, FL 33513	www.erniemorris.com	352.793.2745	352.793.2778	salesteam@erniemorris.com
Hertz Furniture Systems, LLC	170 Williams Dr., Ste. 201	Ramsey, NJ 07446	www.hertzfurniture.com	800.526-4677	800.842.9290	bids@hertzfurniture.com
Lakeshore Learning Materials	2695 E. Dominguez St.	Carson, CA 90895	www.lakeshorelearning.com	800.421.5354	310.537.7990	biddept@lakeshorelearning.com
MeTEOR Education LLC	690 NE 23rd Ave	Gainesville, FL 32609	www.meteoreducation.com	800.699.7516	877.373.0622	bids@meteoreducation.com
Prison Rehabilitative Industries & Diversified Enterprises (PRIDE)	223 Morrison Rd.	Brandon, FL 33511	www.pride-enterprises.org	877.283.6819	727.570.3449	bid@pride-enterprises.org
R. George & Associates, Inc.	PO Box 2854	Deland, FL 32721-2854	www.rgeorge.com	386.736.2326	386.736.3706	info@rgeorge.com
School Outfitters LLC	3736 Regent Ave	Cincinnati, OH 45212	www.schooloutfitters.com	800.260.2776	800.494.1036	contracts@schooloutfitters.com
School Specialty, Inc.	100 Paragon Pkwy.	Mansfield, OH 44903-8056	www.schoolspecialty.com	786.390.7650	419.589.1449 or 800.818.5537	gleivys.sanchez@schoolspecialty.com
Schoolhouse Products Inc.	13517 Prestige Pl., Ste 101	Tampa, FL 33635-9619	www.schoolhouseproducts.com	800.942.3360	813.855.5414	Erik@schoolhouseproducts.com
Signature Products, Inc.	220 Springview Commerce Dr., Bldg #180	DeBary, FL 32713	www.signatureschoolproducts.com	407.299.0896	407.299.0985	mike@SignatureSchoolProducts.com
United Data Technologies, Inc.	8825 NW 21st Terrace	Doral, FL 33172	www.udtonline.com	305.882.0435	305.882.0436	manny.castro@udtonline.com
Universal Seating Company	10541 Osprey Nest Drive East, Suite 107	Jacksonville, FL 32257-1036	www.universalseating.com	800.330.7328	904.306.1352	barry@universalseating.com
Virco, Inc.	Highway 65 South	Conway, AR 72032	www.virco.com	800.448.4726	800.396.8232	cms@virco.com
Wenger Corporation	555 Park Dr.	Owatonna, MN 55060	www.wengercorp.com		507.774.8575	cathy.hermel@wengercorp.com

NON-RESPONSIVE

Name	Address	City, State, Zip	Contact Person	Telephone Number	Fax Number	Email Address
Marco Office Supply	220 Industrial Blvd.	Naples, FL 34104		239.659.4700	239.775.2335	brett@marcoofficesupply.com

NO AWARD

Name	Address	City, State, Zip	Contact Person	Telephone Number	Fax Number	Email Address
CDW Government, LLC	230 N. Milwaukee Ave.	Vernon Hills, IL 60061	www.cdwg.com	866.339.5852	312.705.9147	toddsho@cdwg.com
Krueger International, Inc.	1330 Bellevue St.	Green Bay, WI 54302	www.ki.com	800.454.9796 or 920.468.8100	920.468.2781	sylvia.walton@ki.com

NO BID

Name	Address	City, State, Zip	Contact Person	Telephone Number	Fax Number	Email Address
Demco	PO Box 7488	Madison, WI 53707-7488				
Global Equipment Company	2505 Mill Center Parkway, Suite 100	Buford, GA 30518-3700				
Troxell	4675 E. Cotton Center Blvd., Ste. 155	Phoenix, AZ 85040				

