



5775 Osceola Trail | Naples, Florida 34109  
 p: 239.377.0047 | f: 239.377.0074  
 e: purchasing@collierschools.com  
 Visit us online: www.collierschools.com

**TABULATION SHEET**

<b># &amp; Title:</b>	#20-054 Classroom Supplies & Equipment Catalog Discounts	<b>Est. Annual Exposure:</b>	\$1,800,000 (annually)
<b>Location:</b>	Districtwide	<b>Funding:</b>	General & Capital
<b>Opening Date:</b>	Renewal	<b>Vendors Notified:</b>	n/a
<b>Term:</b>	July 1, 2024 to June 30, 2026	<b>Bid Documents Obtained:</b>	n/a
		<b>Bids Submitted:</b>	n/a

**PLEASE REFERENCE BID # 20-054 AND ANY NUMBERS SHOWN IN RED IN "VENDOR" COLUMN ON ALL REQUISITION REQUESTS.**

Vendor	Supplies - Disc.	Equip. Disc.	Exceptions/Catalogs	Website	Min. Order	Shipping Terms
Academic Supplier *	varies	15%	None	<a href="http://www.academicssupplier.net">www.academicssupplier.net</a>	\$ 50.00	Free
BackPack Gear Inc *	3%	0%	None	<a href="http://www.backpackgearinc.com">www.backpackgearinc.com</a>	\$ 200.00	50% discount on shipping (contact vendor)
Barnes & Noble Booksellers *	0 - 35%	0%	Contact vendor for quotes	<a href="http://www.bn.com">www.bn.com</a>	None	Free on standard order. Charges apply for expedited orders
Blick Art Materials Ref # QD20000 *	20%	0%	Sales; promo; coupons	<a href="http://www.dickblick.com">www.dickblick.com</a>	None	Free on orders \$49 or more. Charges apply for oversized/overweight items
Cadence Music *	varies	varies	Contact vendor for quotes	<a href="http://www.cadencemusic.com">www.cadencemusic.com</a>	None	Free
Carolina Biological Supply Co Ref # P105721 *	5%	5%	Furniture, distance learning kits & curriculum products	<a href="http://www.carolina.com">www.carolina.com</a>	\$ 250.00	Dock delivery - free; charges apply to orders less than \$250, live or perishable items, hazardous chemicals, inside delivery
Cascade School Supplies *	35%	15%	None	<a href="http://www.cascadeschoolsupplies.com">www.cascadeschoolsupplies.com</a>	None	\$10.95 for orders under \$50 20% on furniture & drop ship
Classroom Plus Inc *	15%	15%	Equipment (shipping)	<a href="http://www.classroom-plus.com">www.classroom-plus.com</a>	None	Free on orders over \$100
Complete Book & Media Supply *	5-50%	5-50%	Net priced items	<a href="http://www.completebook.com/">http://www.completebook.com/</a>	None	Free for orders \$50 or more
Curriculum Associates *	0-29%	0%	Does not include i-Ready		Depends on product	10% of total order
Demco Ref # C01006 *	18%	7%	Security, Software, LittleBits, Dr. Seuss, Pete the Cat, Eric Carle & Mo Willems	<a href="http://www.demco.com">www.demco.com</a>	\$75	Free for orders \$75 or more Charges apply for express & drop ship

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Discount School Supply	*	18%	18%	Promotions	<a href="http://www.discountsschoolsupply.com">www.discountsschoolsupply.com</a>	None	Free for stock items only Drop ship items will have add'l fees
Fisher Scientific Company	*	33%	33%	"ND" items; refrigerated, frozen or live products, Life Tech, expedited or special shipping service	<a href="http://www.fisheredu.com">www.fisheredu.com</a>	None	Free except for: live, hazardous, motor freight, expedited shipping
Flinn Scientific Ref # 219157	*	12%	12%	Live material; lab furniture; technology; e-learning	<a href="http://www.flinnsci.com">www.flinnsci.com</a>	None	Free; FOB destination
Follet School Solutions & Follett Content Solutions	*	5%	0%	None	<a href="http://www.titlewave.com">www.titlewave.com</a>	None	Free
Kaplan Early Learning	*	17%	0%	Sales, gift certificates, playground structures, technology	<a href="http://www.kaplanco.com">www.kaplanco.com</a>	\$ 300.00	FOB Destination
K-Log Inc	*	0%	5%	None	<a href="http://www.k-log.com">www.k-log.com</a>	None	FOB Destination
Lakeshore Learning Materials	*	5%	5%	Sales	<a href="http://www.lakeshorelearning.com">www.lakeshorelearning.com</a>	None	Free
Lightspeed Technology	*	0%	22-27%	Installation		None	Free except for expedited shipping
Mackin Educational Resources	*	5%	0%	A/V media, Makerspace, Playaway, streaming video	<a href="http://www.mackin.com">www.mackin.com</a>	None	Free
Marco Office Supply	*	5% above cost		Furniture	<a href="http://www.shopmarco.com">www.shopmarco.com</a>	None	Free
Nasco Education & Nasco Healthcare Ref # 51259	*	10-20%	0%	None	<a href="http://www.enasco.com">www.enasco.com</a>	\$199	Free except for live material "LM" or truck shipments
Perfection Learning	*	0-30%	none	Proprietary titles: Perfection Learning, AMSCO, Kinetic	<a href="http://www.perfectionlearning.com">www.perfectionlearning.com</a>	None	Orders under \$1000 - 12% + \$5.99 orders over \$1000 - 12%
Pro Audio Services Inc	*	10-25%	10-25%	Repairs		None	Ground shipping
Really Good Stuff	*	3%	0%	Coupons; promotions	<a href="http://www.reallygoodstuff.com">www.reallygoodstuff.com</a>	None	Depends on products ordered

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Rifton Equipment	*	0%	25%	None	<a href="http://www.rifton.com">www.rifton.com</a>	None	Free
S&S Worldwide	*	22%	0%	Sales; internet specials; quantity discounts	<a href="http://www.ssw.com">www.ssw.com</a>	None	Free except for drop ship items
Sallee Promotions Inc	*	10%	10%	None		None	Varies
Sargent Welch	*	33%	33%	All items with the price ending in "9"	<a href="http://www.sargentwelch.com">www.sargentwelch.com</a>	None	Free except: expedited orders, live, hazardous, or temperature sensitive items; motor freight
School Health Corp Ref # 3720565	*	13%	13%	Manufacturer restrictions; promotions	<a href="http://www.schoolhealth.com">www.schoolhealth.com</a>	None	Free on orders over \$125
School Outfitters	*	2%	2%	Must request a quote	<a href="http://www.schooloutfitters.com">www.schooloutfitters.com</a>	None	Varies
School Specialty Inc Ref # 7791600099	*	34%	14%	Net price "N" items; items marked "no discount"	<a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>	None	Prefix 5: \$5 - 12% or order Prefix 9: \$9.95 - free over \$49 Prefix 6: free
SchoolHouse Products Inc	*	0%	varies	None	<a href="http://www.schoolhouseproducts.com">www.schoolhouseproducts.com</a>	None	Varies
TouchMath LLC	*	0-10%	0%	None	see price list	None	Included in price
Wards Science	*	15%	15%	All items with the price ending in "9"	<a href="http://www.wardsci.com">www.wardsci.com</a>	None	Free except: expedited orders, live, hazardous, or temperature sensitive items; motor freight
Wenger Corp	*	0%	5%	None	<a href="http://www.wengercorp.com">www.wengercorp.com</a>	None	FOB destination

\* Recommend approval of renewal as vendors have agreed to renew at the same terms as 22-24 school years. Multiple vendors are awarded to ensure availability and a source of supply is readily available.

Opened By:	Renewal
Witnessed By:	Renewal
Date To Board:	June 3, 2024