



ITN No. N217409ES
Ceiling Tile and Acoustical Walls Installation and Materials
Scoring Summary - Scoring of Responses Meeting

November 10, 2021

Supplier	Total / 100 pts
Acousti Engineering Company of Florida	84.00
Integrity Group of Florida, Inc.	68.25

49 VENDOR(S) WERE NOTIFIED
2 VENDOR(S) SUBMITTED A RESPONSIVE PROPOSAL
47 VENDOR(S) DID NOT RESPOND
0 VENDOR(S) NO BID RESPONSE

Edith Stiller, Procurement Agent
Department of Procurement Services
November 10, 2021

APPROVED BY:

Date

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966		Acousti Engineering Company of Florida Attn: Shawn Kammerer & Al Cook 3610 Work Drive Fort Myers, FL 33916		Integrity Group of Florida, Inc. Attn: Kelly Barnes & Jake Hutto 3820 Colonial Boulevard, #103 Fort Myers, FL 33966	
<u>ITN NO. N217409ES</u>		Phone:	(239) 332-2796	Phone:	(239) 288-4101
CEILING TILE & ACOUSTICAL WALL, INSTALLATION AND MATERIALS		Email:	shawnkammerer@acousti.com	Email:	Kelly@integritybuilders.org
OPENING DATE: WEDNESDAY, NOVEMBER 3, 2021 AT 2:00 PM		Email:	alcook@acousti.com	Email:	Jake@integritybuilders.org
ITEM NO.	ITEM DESCRIPTION	NEGOTIATED PRICE		NEGOTIATED PRICE	
1.	Ceiling Tile: All Materials and Installation with grid: Size 2x2				
	a. Under 5,000 SQ. FT.	\$2.44		\$3.00	
	b. Above 5,000 SQ. FT.	\$2.40		\$2.81	
2.	Ceiling Tile: All Materials and Installation with grid: Size 2x4				
	a. Under 5,000 SQ. FT.	\$2.35		\$2.81	
	b. Above 5,000 SQ. FT.	\$2.32		\$2.62	
3.	Ceiling Tile: All Materials and Installation without grid: Size 2x2				
	a. Under 5,000 SQ. FT.	\$1.10		\$1.37	
	b. Above 5,000 SQ. FT.	\$1.07		\$1.32	
4.	Ceiling Tile: All Materials and Installation without grid: Size 2x4				
	a. Under 5,000 SQ. FT.	\$1.10		\$1.38	
	b. Above 5,000 SQ. FT.	\$1.07		\$1.32	
5.	Ceiling Tile: Removal and Disposal: Size 2x2				
	a. Under 5,000 SQ. FT.	\$0.46		\$0.60	
	b. Above 5,000 SQ. FT.	\$0.43		\$0.52	
6.	Ceiling Tile: Removal and Disposal: Size 2x4				
	a. Under 5,000 SQ. FT.	\$0.46		\$0.60	
	b. Above 5,000 SQ. FT.	\$0.43		\$0.52	
7.	Demo-Disposal of Grid (Suspension of extension light system, demo and removal/disposal of grid)				
	a. Under 5,000 SQ. FT.	\$0.50		\$0.60	
	b. Above 5,000 SQ. FT.	\$0.48		\$0.53	
8.	Acoustical wall-fabric, materials and installation. (Including wall preparation) Price per SQ. FT.	\$15.00			Pricing Specific to job.
9.	Acoustical wall-replace. Fabric only. Price per SQ. FT.	\$6.50			Pricing Specific to job.
10.	Acoustical wall-remove and disposal of fabric only. Price per SQ.FT.	\$1.75			Pricing Specific to job.
11.	Other Materials as may be required to include but not limited to, remove and install electrical.	NO BID			Pricing Specific to job.
12.	Insulation. All materials and installation: Foil faced R-11.				
	a. Under 5,000 SQ. FT.	\$1.61		\$1.06	
	b. Above 5,000 SQ. FT.	\$1.57		\$1.07	

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13.	Insulation. All materials and installation: Foil faced R-13.				
	a. Under 5,000 SQ. FT.		\$1.96		\$1.15
	b. Above 5,000 SQ. FT.		\$1.92		\$1.14
14.	Insulation. All materials and installation: Faced R-19 Batt.				
	a. Under 5,000 SQ. FT.		\$1.36		\$1.29
	b. Above 5,000 SQ. FT.		\$1.32		\$1.29
15.	Insulation. All materials and installation: Unfaced R-19 Batt.				
	a. Under 5,000 SQ. FT.		1.23		\$1.02
	b. Above 5,000 SQ. FT.		\$1.19		\$0.99
16.	Insulation. All materials and installation: Faced R-22 Batt.				
	a. Under 5,000 SQ. FT.		NO BID		\$1.29
	b. Above 5,000 SQ. FT.		NO BID		\$1.29
17.	Insulation. All materials and installation: Unfaced R-22 Batt.				
	a. Under 5,000 SQ. FT.		NO BID		\$1.25
	b. Above 5,000 SQ. FT.		NO BID		\$1.25
18.	Insulation. All materials and installation: Foil faced R-22.				
	a. Under 5,000 SQ. FT.		NO BID		No Bid
	b. Above 5,000 SQ. FT.		NO BID		No Bid
19.	Insulation. All materials and installation: Faced R-30 Batt.				
	a. Under 5,000 SQ. FT.		\$1.99		\$1.49
	b. Above 5,000 SQ. FT.		\$1.95		\$1.46
20.	Insulation. All materials and installation: Unfaced R-30 Batt.				
	a. Under 5,000 SQ. FT.		\$2.03		\$1.46
	b. Above 5,000 SQ. FT.		\$1.99		\$1.44
21.	Insulation. All materials and installation: Foil R-30.				
	a. Under 5,000 SQ. FT.		\$2.96		\$1.80
	b. Above 5,000 SQ. FT.		\$2.92		\$1.74
22.	Insulation. All materials and installation: Spray Foam (Open Cell) "R" Value 3.5 per inch, density ½ pound per cubic foot.				
	a. Under 5,000 SQ. FT.		NO BID		\$1.29

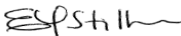
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	b. Above 5,000 SQ. FT.	NO BID		\$1.21	
23.	Insulation. All materials and installation: Spray Foam (Closed Cell) "R" Value 6.0 per inch, density 2 pounds per cubic foot.				
	a. Under 5,000 SQ. FT.	NO BID		\$2.59	
	b. Above 5,000 SQ. FT.	NO BID		\$2.56	
24.	Insulation. Demo and Disposal	\$0.88		\$1.63	
25.	If General Spray Foam Installation Services are required but not provided by your firm, said services may be performed by subcontractor. (Prior approval required). Percentage not to exceed 10% markup. Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor labor rates, or at a fixed rate to be negotiated at the time of work.	10% Table 1: Fixed Fee Rate Schedule (attached) for the aggregate amount.		10% Table 1: Fixed Fee Rate Schedule (attached) for the aggregate amount.	
26.	Wall Protection: Visqueen, Cleaning and etc. at District's discretion Price per SQ. FT.	\$0.73		\$1.27	
27.	Hourly Rates for additional Projects. At the District's discretion, the District may request additional support from the awarded contractor. For each such task the District shall request a written price quote which shall include a description of the scope of work, and deliverables. Provide one or more labor categories and rates for such work.				
	a. Installer	\$65.00		\$59.00	
	b. Laborer	\$45.00		\$50.00	
	c. Superintendent/Supervisor/Foreman	\$85.00		\$78.00	
	d. Project Manager	\$125.00			
28.	Acoustical wall panel materials, back mount, edged framed (no plastic). Material to be rigid glass fiberboard covered with stretched fabric. Core density 4 to 7 pounds per cubic foot. 1" panel thickness and not less than 0.80 N.R.C.				
	a. Acoustical Wall Panel: 1" X 24" X 2"	\$275.00		Pricing specific to job.	
	b. Acoustical Wall Panel: 1" X 24" X 4"	\$301.00		Pricing Specific to job.	
	c. Acoustical Wall Panel: 1" X 24" X 6"	\$344.00		Pricing Specific to job.	
	d. Acoustical Wall Panel: 1" X 24" X 8"	\$379.00		Pricing Specific to job.	
	e. Acoustical Wall Panel: 1" X 24" X 9"	\$389.00		Pricing Specific to job.	
	f. Acoustical Wall Panel: 1" X 24" X 10"	\$394.00		Pricing Specific to job.	
	g. Acoustical Wall Panel: 1" X 48" X 2"	\$301.00		Pricing Specific to job.	
	h. Acoustical Wall Panel: 1" X 48" X 4"	\$362.00		Pricing Specific to job.	
	i. Acoustical Wall Panel: 1" X 48" X 6"	\$428.00		Pricing Specific to job.	
	j. Acoustical Wall Panel: 1" X 48" X 8"	\$481.00		Pricing Specific to job.	
	k. Acoustical Wall Panel: 1" X 48" X 9"	\$494.00		Pricing Specific to job.	

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	I. Acoustical Wall Panel: 1" X 48" X 10"	\$503.00		Pricing Specific to job.	
29.	Ceiling Tile #12 support wires – per 50# bundle	\$74.50		Pricing Specific to job.	
30.	Ceiling Tilemain T's (CMC #1213-01H) 12' – Per Carton	\$263.09		Pricing Specific to job.	
31.	Ceiling Tile Cross T's (CMC #1202-01H) (2' x 4') – Per Carton	2'- \$125.49, 4'- \$250.99		Pricing Specific to job.	
32.	Ceiling Tile Wall Angles (CMC #1420-01) – Per Carton	\$381.84		Pricing Specific to job.	
33.	Ceiling Tile Vinyl Face Gyp Ceiling Tile 2 X 2 X ½ Celetex #1142 CRF-1SV Per Carton	\$41.09		Pricing Specific to job.	
34.	Ceiling Tile Vinyl Face Gyp Ceiling Tile 2 X 4 X ½ Celetex #1410 CRF-1SV Per Carton	\$40.21		Pricing Specific to job.	
35.	Ceiling Tile #1728 Armstrong Ceiling Tile 2 X 2 Per Carton	\$50.11		Pricing Specific to job.	
36.	Ceiling Tile #1729 Armstrong Ceiling Tile 2 X 4 Per Carton	\$74.12		Pricing Specific to job.	
37.	Insulation Material: 3-1/2" X 16" X 96" R11 Foil Faced	\$141.05		\$179.00	
38.	Insulation Material: 3-1/2" X 24" X 96" R11 Foil Faced	\$211.58		\$179.00	
39.	Insulation Material: 3-1/2" X 15" X 93" R19 Unfaced Batts	\$71.76		\$195.00	
40.	Insulation Material: 3-1/2" X 23" X 93" R19 Unfaced Batts	\$107.64		\$199.00	
41.	Insulation Material: 3-1/2" X 15" X 93" R19 Faced Batts	\$76.70		\$252.00	
42.	Insulation Material: 3-1/2" X 23" X 93" R19 Faced Batts	\$115.07		\$257.00	
43.	Sound Board/Sound proofing fiberboard ½" X 4" X 8"	NO BID		No Bid	
44.	Spray applied fire resistive material	NO BID		No Bid	
45.	<p>Additional items as may be required: Percentage markup over vendor's cost (not to exceed 5%) If additional items/alternate products, other than those listed in the specifications, are required, the cost to the District of the alternate products shall be based on the Contractor's wholesale price from the supply house, and shall include a negotiated fixed fee. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract. Invoices must include an aggregate cost for all alternate manufacturer products, including the wholesale price from the supply house, plus the correlated fixed fee identified (below) for the aggregate amount.</p>	<p>5% Table 1: Fixed Fee Rate Schedule (attached) for the aggregate amount.</p>		<p>5% Table 1: Fixed Fee Rate Schedule (attached) for the aggregate amount.</p>	
46.	Ceiling Tile Manufacturer:	Tile- Armstrong, Grid- Rockfon		Armstrong	
47.	Acoustical Wall Manufacturer:	Whisper Wall		Whisper Wall	
48.	Insulation Manufacturer:	Owens Corning		Certainteed	
49.	Spray Applied Fire Resistive Material Manufacturer:	NO BID		NO BID	
50.	Brochure/Literature enclosed (Y/N):	YES		NO	
51.	Labor and Material Warranty Enclosed (Y/N):	YES		NO	
52.	License (provide type of license and license number):	YES		YES	
I understand and have the ability to accept Credit Cards for payments as specified on Page 16 - Section 5. (Yes or No)		YES		YES	

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49 VENDORS WERE NOTIFIED
2 VENDORS SUBMITTED A RESPONSIVE PROPOSAL
0 VENDORS SUBMITTED A NON-RESPONSIVE PROPOSAL
47 VENDORS DID NOT RESPOND

PRIMARY
SECONDARY



 EDITH STILLER
 PROCUREMENT AGENT

 January 11, 2022
 DATE

TABULATION ONLY. THIS IS NOT A PURCHASE ORDER.
 ITN NUMBER, ITEM NUMBER AND DESCRIPTION MUST BE ENTERED ON REQUISITION

TABLE 1: FIXED FEE RATE SCHEDULE

Range of Materials Cost for Billing Period	Fixed Fee Amount for Materials for Billing Period	Fixed Fee Average Markup Percent for the Range
\$0.00 - \$100.00	\$ -	0.0%
\$100.00 - \$500.00	\$ 15.00	5.0%
\$500.00 - \$1,000.00	\$ 40.00	5.3%
\$1,000.00 - \$1,500.00	\$ 65.00	5.2%
\$1,500.00 - \$2,500.00	\$ 100.00	5.0%
\$2,500.00 - \$5,000.00	\$ 200.00	5.3%
\$5,000.00 - \$9,000.00	\$ 375.00	5.4%
\$9,000.00 - \$15,000.00	\$ 675.00	5.6%
\$15,000.00 - \$25,000.00	\$ 1,100.00	5.5%
\$25,000.00 - \$45,000.00	\$ 1,950.00	5.6%
\$45,000.00 - \$75,000.00	\$ 3,100.00	5.2%
\$75,000.00 - \$125,000.00	\$ 5,300.00	5.3%
\$125,000.00 - \$150,00.00	\$ 6,500.00	4.7%
\$150,000.00 - \$200,00.00	\$ 8,700.00	5.0%
\$200,000.00 - \$250,00.00	\$ 10,200.00	4.5%

ALTERNATE PRODUCTS

If alternate products, other than those listed in the specifications, are required, the cost

COST OF MATERIALS

The cost of materials shall be based on the Contractor's wholesale price from the

RENTAL EQUIPMENT

The cost of materials shall be based on the Contractor's wholesale price from the

SUB-CONTRACTED LABOR RATES

Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor