

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966			Animated Display Systems, Inc. d/b/a AD Systems Attn: Jim Thomas/Tell Thomas 5730 Zep Drive Fort Myers, FL 33905	Golden Rule Signs Attn: Ethan Wood/Ben Williamson 2420 Holloway Road Louisville, KY 40290	Gulf Coast Signs of Sarasota, Inc. Attn: Holly/E L. Kates/April Zimmerman 1713 Northgate Boulevard Sarasota, FL 34234	i2 Visual, Inc. Attn: John Hesse/Chelsea Hesse 5760 Zep Drive Fort Myers, FL 33905	Lee Designs, LLC Attn: Michael Johnson/Kip Thomas 3300 Palm Avenue Fort Myers, FL 33901	Municipal Supply & Sign Company Attn: Leonard Ciarruchi/Sharon 1065 5th Avenue N Naples, FL 34102	Sign On, LLC Attn: Gabriel Jacobo/Laurie Jacobs 4525 Del Prado Boulevard S Suite A Cape Coral, FL 33904	Signs by Cranio Fort Myers Attn: Brett Chisick 2180 Andrea Lane, #6 Fort Myers, FL 33912
SIGN - PRODUCTS, INSTALLATION & REPAIR			Phone: (239) 939-7440	Phone: (502) 415-1247	Phone: (941) 355-8841	Phone: (239) 487-3233	Phone: (239) 278-4245	Phone: (239) 262-4639	Phone: (239) 800-9454	Phone: (239) 482-6800
ITN NO. N197366RC			Email: jthomas@messagencenters.com	Email: ethan@goldenrulesigns.com	Email: h.kates@gulfoastsigns.com	Email: sarah@i2visual.com	Email: kip@leedesignsllc.com	Email: sales@municipalsigns.com	Fax:	Fax: (239) 482-6859
OPENING DATE: Wednesday, October 5, 2019 at 2:00 PM			Email: jthomas@messagencenters.com	Email: ben@goldenrulesigns.com	Email: a.zimmerman@gulfoastsigns.com	Email: chelsea.hesse@i2visual.com	Email: michael.johnson@municipalsigns.com	Email: sharon@municipalsigns.com	Email: Frenchie@sigonell.com	Email:
ITEM NO.	DESCRIPTION	UOM	NEGOTIATED UNIT PRICE	UNIT PRICE	UNIT PRICE	NEGOTIATED UNIT PRICE	NEGOTIATED UNIT PRICE	NEGOTIATED UNIT PRICE	NEGOTIATED UNIT PRICE	UNIT PRICE
Sign Products										
Supply and Deliver										
1.	Photopolymer Must Be ADA Compliant	\$ per Sq Ft		NO BID	\$1.50		NO BID	NO BID	NO BID	NO BID
2.	Conditioned Must Be ADA Compliant	\$ per Sq Ft		NO BID	\$2.50		NO BID	NO BID	NO BID	NO BID
3.	Fused & Embedded Must Be ADA Compliant	\$ per Sq Ft		NO BID	\$1.00		NO BID	NO BID	NO BID	NO BID
4.	Adhesive Informational	\$ per Sq Ft		NO BID	\$0.60		NO BID	NO BID	NO BID	NO BID
5.	School District of Lee County approved material furnished by Contractor not listed above. Enter percentage mark-up over actual cost paid by Contractor. Not to exceed 5%.	%		0%	6%	3%	0%	0%	0%	NO BID
6.	Hourly Rate for labor	\$ per Hour		NO BID	\$120.00	\$45.00	NO BID	NO BID	NO BID	NO BID
FINISHES, EMBLEM, SIGNAGE, SIGNAGE, REFLECTIVE, VISIBLE										
7.	STDP, 1/4" Engineer Grade	Each		NO BID	\$25.00		NO BID	NO BID	NO BID	NO BID
8.	STDP, 3/8" Engineer Grade	Each		NO BID	\$74.38		NO BID	NO BID	NO BID	NO BID
9.	Stippled, 1/4" x 1/4"	Each		NO BID	\$74.71		NO BID	NO BID	NO BID	NO BID
10.	Do Not Enter 30" Engineer Grade	Each		NO BID	\$88.12		NO BID	NO BID	NO BID	NO BID
11.	Yield, 30" Engineer Grade	Each		NO BID	\$74.38		NO BID	NO BID	NO BID	NO BID
12.	No Left Turn 30" x 24"	Each		NO BID	\$202.92		NO BID	NO BID	NO BID	NO BID
13.	No Parking 12" x 18"	Each		NO BID	\$33.92		NO BID	NO BID	NO BID	NO BID
14.	Handpainted Parking 12" x 18" Eng. Gr.	Each		NO BID	\$28.71		NO BID	NO BID	NO BID	NO BID
15.	Speed Limit Sign 24" x 30" Eng. Gr.	Each		NO BID	\$78.12		NO BID	NO BID	NO BID	NO BID
16.	One Way 18" x 24" Eng. Gr.	Each		NO BID	\$50.92		NO BID	NO BID	NO BID	NO BID
17.	Children Crossing, 30" x 30" Engineer Grade	Each		NO BID	\$66.97		NO BID	NO BID	NO BID	NO BID
18.	Children Crosswalk, 24" Engineer Grade	Each		NO BID	\$71.00		NO BID	NO BID	NO BID	NO BID
19.	Loading & Unloading Zone 12" x 18"	Each		NO BID	\$33.92		NO BID	NO BID	NO BID	NO BID
20.	No Parking One Lane 12"x18" Engineer Grade	Each		NO BID	\$33.92		NO BID	NO BID	NO BID	NO BID
21.	No Parking Loading 12" x 18" Engineer Grade	Each		NO BID	\$33.92		NO BID	NO BID	NO BID	NO BID
22.	Not Observed Car, Posts (1) Channel, 30"	Each		NO BID	\$22.00		NO BID	NO BID	NO BID	NO BID
23.	Not Observed Car, Posts (1) Channel, 12"	Each		NO BID	\$207.53		NO BID	NO BID	NO BID	NO BID
24.	Pressure Treated Posts 4" x 4" x 10'	Each		NO BID	\$16.97		NO BID	NO BID	NO BID	NO BID
25.	Pressure Treated Posts 4" x 4" x 12'	Each		NO BID	\$26.86		NO BID	NO BID	NO BID	NO BID
26.	One Time Art Work Fee	\$ per Hour		NO BID	\$65.00		NO BID	NO BID	NO BID	NO BID
27.	Hourly Rate for Installation	\$ per Hour		NO BID	\$120.00	\$75.00	NO BID	N/A	NO BID	NO BID
28.	School District of Lee County approved material furnished by Contractor not listed above. Enter percentage mark-up over actual cost paid by Contractor. Not to exceed 5%.	%		0%	6%	3%	0%	5%	NO BID	NO BID
ADA AND INFORMATIONAL SIGNAGE										
29.	Emergency Exit Sign, 6" x 6"	Each		NO BID	\$57.60		NO BID	NO BID	NO BID	NO BID
30.	Emergency Exit Sign, 6" x 6" Vinyl	Each		NO BID	\$40.50		NO BID	NO BID	NO BID	NO BID
31.	Exit Only, 12" x 18" Vinyl	Each		NO BID	\$25.10		NO BID	NO BID	NO BID	NO BID
32.	Exit Numbers, 12" x 4" Plastic Engrad	Each		NO BID	\$10.10		NO BID	NO BID	NO BID	NO BID
33.	Flammable Hazardous Storage, 4" x 6" Vinyl	Each		NO BID	\$22.10		NO BID	NO BID	NO BID	NO BID
34.	Portable Numbers, 6" x 6" Plastic Engrad	Each		NO BID	\$29.54		NO BID	NO BID	NO BID	NO BID
35.	Portable Numbers, 6" x 6" Plastic Engrad	Each		NO BID	\$57.50		NO BID	NO BID	NO BID	NO BID
36.	Teacher of the Year, 12" x 18" Plastic Engrad	Each		NO BID	\$118.16		NO BID	NO BID	NO BID	NO BID
37.	Entry into Restroom, 6" x 6"	Each		NO BID	\$43.10		NO BID	NO BID	NO BID	NO BID
38.	Occupancy by Move, 4" x 6"	Each		NO BID	\$21.60		NO BID	NO BID	NO BID	NO BID
39.	Signpost to Sign, 12" x 18"	Each		NO BID	\$29.00		NO BID	NO BID	NO BID	NO BID
40.	One Time Art Work Fee	\$ per Hour		NO BID	\$65.00		NO BID	NO BID	NO BID	NO BID
41.	Hourly Rate for Installation	\$ per Hour		NO BID	\$12.00		NO BID	NO BID	NO BID	NO BID
42.	School District of Lee County approved material furnished by Contractor not listed above. Enter percentage mark-up over actual cost paid by Contractor. Not to exceed 5%.	%		0%	6%	3%	0%	5%	NO BID	NO BID
HIGH DENSITY URETHANE SIGNS										
43.	Supply and deliver only	\$ per Sq Ft		NO BID	\$44.85		NO BID	NO BID	NO BID	NO BID
44.	Supply, Deliver and install	\$ per Sq Ft		NO BID	\$44.85		NO BID	NO BID	NO BID	NO BID
SANDBLASTED CEDAR WOOD SIGNS										
45.	Supply and deliver only	\$ per Sq Ft		NO BID	N/A		NO BID	NO BID	NO BID	NO BID
46.	Supply, Deliver and install	\$ per Sq Ft		NO BID	N/A		NO BID	NO BID	NO BID	NO BID
OTHER										
47.	Hourly Rate	\$ per labor		NO BID	\$95.00		NO BID	N/A	NO BID	NO BID
48.	Percentage discount or mark-up off all other products	%		NO BID	6%	3%	NO BID	0%	NO BID	NO BID
49.	Warranty for Product	Years		NO BID	1	ADA Lifetime, All other 5 years	NO BID	10 Years	NO BID	NO BID
50.	Warranty for Installation	Years		NO BID	1	ADA Lifetime, All other 5 years	NO BID	N/A	NO BID	NO BID
Special Signs										
51.	Hourly Rate for Installation	\$ per Hour		\$195.00	\$175.00	\$75.00	\$100.00	NO BID	\$75 per man	NO BID
52.	Hourly Labor Rate for Repairs	\$ per Hour		\$195.00	\$150.00	\$90.00	\$100.00	NO BID	\$95 per man	NO BID
53.	Price per foot to run electric (boring)	\$ per Foot		\$95.00	N/A	\$25.00	all phase pricing 0% mu*	NO BID	Starting at \$14 per foot depending on difficulty	NO BID
54.	Price per foot to run electric (underground)	\$ per Foot		\$360.00	\$60.00	\$25.00	all phase pricing 0% mu*	NO BID	Starting at \$3 per to \$9 depending on difficulty	NO BID
55.	Percentage Markup on actual cost for materials and supplies required for sign repairs (not to exceed 10%)	%		10%	9%	5%	10%	0%	3%	NO BID
56.	Warranty for Product	Years		5 years earth	5	5	5	NO BID	5	NO BID
57.	Warranty for Installation	Years		3 year	1	1	1	NO BID	1	NO BID
58.	Proprietary Software? (YES OR NO)			YES	NO	NO	YES	NO BID	Yes - for recommended parts No - for other options	NO BID
Illuminated Marquee Signs										
59.	Hourly Rate for Installation	\$ per Hour		\$195.00	\$150.00	\$75.00	\$100.00	NO BID	\$75.00	NO BID
60.	Hourly Labor Rate for Repairs	\$ per Hour		\$195.00	\$120.00	\$90.00	\$100.00	NO BID	\$95.00	NO BID
61.	Price per foot to run electric (boring)	\$ per Foot		\$95.00	\$60.00	\$25.00	all phase pricing 0% mu*	NO BID	\$8.00	NO BID
62.	Price per foot to run electric (underground)	\$ per Foot		\$360.00	\$60.00	\$25.00	all phase pricing 0% mu*	NO BID	\$7.00	NO BID
63.	Percentage Markup on actual cost for materials and supplies required for sign repairs (not to exceed 10%)	%		10%	8%	5%	10%	0%	3%	NO BID
64.	Warranty for Product	Years		Lifetime	1	1	1	NO BID	1	NO BID
65.	Warranty for Installation	Years		1 year	1	1	1	NO BID	1	NO BID
Understand and have the ability to accept credit cards for payment as specified on page 11 - Section 5.1 (YES OR NO)										
DELIVERY OF PRODUCT ONLY/DAYS										
FUNCTION AND INSTALL PRODUCT/DAYS										
Required Submittal Checklist										
Attachment A - Proposal Response Form										
Attachment B - Reference Form										
Attachment C - Insurance Requirements Form										
Attachment D - Address Acknowledgement Form										
Attachment E - Debarment Form										
Attachment F - Drug Free Workplace Certificate										
Attachment G - Public Entity Crime Form										
Attachment H - Emergency/Storm Related Catastrophe Agreement Form										
Attachment I - Guarantee/Response Time/Compliance Form										
Business License										
Florida State Sign License (if applicable)										
Letter from Surety Company (if applicable)										
Sample Brochure, Literature, or Drawings										
Electronic Copy of Proposal										
Original and (5) copies of proposal										

DID NOT RENEW

DID NOT RENEW

DID NOT RENEW

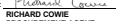
NON RESPONSIVE

NON RESPONSIVE

NON RESPONSIVE

* PRIMARY VENDOR	
73	Vendors Were Notified of ITN
7	Vendors Submitted Responsive Proposals
1	Vendor Was Non-Responsive
1	Vendor Returned a No Bid
64	Vendor Did Not Respond

It is recommended that this ITN be awarded to Animated Display Systems, Inc. d/b/a AD Systems, i2 Visual, Inc., Lee Designs, LLC, Municipal Supply & Sign Company and Sign On, LLC, being the highest ranked, best value firm based on the evaluation committee ranking and negotiated pricing.

APPROVED BY:  DATE: 10/16/19
RICHARD COWIE
PROCUREMENT AGENT

TABULATION ONLY. THIS IS NOT A PURCHASE ORDER.
ATTN: SCHOOL DISTRICT PERSONNEL. BID NUMBER, ITEM NUMBER & DESCRIPTION MUST BE ENTERED ON REQUISITION(S).