

ITN No. N227418LA

Gutters, Fascia, Soffit and Roof Repair/Replacement Scoring of Written Proposals

March 16, 2022

Crowther Roofing and Sheet Metal of Florida, Inc.	81.40
Sutter Roofing Company of Florida	72.00
Tobler Construction, Inc.	66.68
CFS Roofing Services LLC	64.58
Atlas Apex Roofing, LLC	63.20
Advanced Roofing & Sheet Metal, LLC	54.95
Integrity Builders of SWFL	50.80
Crown Roofing & Waterproofing LLC	24.48

71 VENDOR(S) WERE NOTIFIED OF ITN

8 VENDOR(S) SUBMITTED RESPONSE

63 VENDOR(S) DID NOT RESPOND

APPROVED BY:

Tracey Adams CLGPO, Director of Procurement
Department of Procurement Services
Date: March 23, 2022

ITN No. N227418LA**Gutters, Fascia, Soffit and Roof Repair/Replacement
Scoring of Interviews****March 23, 2022**

Advanced Roofing and Sheet Metal, LLC	93.50
Crowther Roofing and Sheet Metal of Florida, Inc.	87.75
Tobler Construction, Inc.	86.00
CFS Roofing Services LLC	62.00
Sutter Roofing Company of Florida	56.75
Atlas Apex Roofing, LLC	53.75

71 VENDOR(S) WERE NOTIFIED OF ITN

8 VENDOR(S) SUBMITTED RESPONSE

63 VENDOR(S) DID NOT RESPOND

Integrity Builders of SWFL did not show for their interview.

APPROVED BY:

Tracey Adams CLGPO, Director of Procurement
Department of Procurement Services
Date: March 23, 2022

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966			Advanced Roofing & Sheet Metal, LLC 2320 Bruner Lane Fort Myers, FL 33912	Crowther Roofing & Sheet Metal of Florida, Inc. 2543 Rockfill Road Fort Myers, FL 33916	Tobler Construction Inc. 3071 Dr. Martin Luther King Jr. Blvd. Fort Myers, FL 33916	Atlas Apex Roofing, LLC 281 NE 32nd Street Fort Lauderdale, FL 33334	CFS Roofing Services LLC 16100 Lee Road Fort Myers, FL 33912	Crown Roofing & Waterproofing LLC 240 Field End Street Sarasota, FL 34240	Integrity Builders of SWFL 3820 Colonial Blvd. #200 Fort Myers, FL 33966	Sutter Roofing Company of Florida 8284 Vico Court Sarasota, FL 34240
Gutters, Fascia, Soffit, and Roof Repair/Replacement ITN No. N227418LA			Phone: (239) 939-4412 Fax: (239) 939-0037	Phone: 239-337-1300 Fax: 239-332-0939	Phone:(239)-337-1320 Fax:(239)-332-7136	954 565-1567 954 563-8556	Phone: 239-561-2600 Fax: 239-208-3530	855-276-9655 844-276-9655	Phone:239-204-9322	Phone: 239-277-9200 Fax: 941-377-4499
OPENING DATE: WEDNESDAY, MARCH 9, 2022			jim.donovan@arismfl.com Ballin@arismfl.com	crowtherservice@crowther.net kevin@crowther.net seanw@crowther.net	jpgrimm@toblerconstruction.com Tracee@toblerconstruction.com	estimating1@atlasapexusa.com	t.hall@cfsroofing.com d.crowther@cfsroofing.com	bids@crownroofing.com billr@crownroofing.com	Jake@integritybuilders.org David@integritybuilders.org	theider@sutterroofing.com ds@sutterroofing.com
ITEM NO.	DESCRIPTION	UOM								
	GUTTERS REPAIRS/REPLACEMENT Labor Rates		BEST AND FINAL OFFER	BEST AND FINAL OFFER	BEST AND FINAL OFFER	BEST AND FINAL OFFER	BEST AND FINAL OFFER	ORIGINAL OFFER	BEST AND FINAL OFFER	BEST AND FINAL OFFER
1	Operator - Routine Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$70.00	\$74.00	\$125.00	\$57.00	\$65.00
2	Operator -Emergency After Hours	Hourly rate	\$52.75	\$80.00	\$75.00	\$90.00	\$90.00	\$150.00	\$69.00	\$75.00
3	Project Manager - Emergency After Hours	Hourly rate	\$52.75	\$125.00	\$100.00	\$95.00	\$124.00	\$95.00	\$69.00	\$65.00
4	Project Manager - Routine Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$80.00	\$99.00	\$85.00	\$57.00	\$75.00
5	Safety - Emergency After Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$75.00	\$119.00	\$95.00	\$69.00	\$75.00
6	Safety - Routine Hours	Hourly rate	\$52.75	\$85.00	\$75.00	\$60.00	\$94.00	\$75.00	\$57.00	\$65.00
7	Sheet Metal Technician - Emergency After Hours	Hourly rate	\$52.75	\$70.00	\$65.00	\$58.00	\$90.00	\$95.00	\$69.00	\$75.00
8	Sheet Metal Technician - Routine Hours	Hourly rate	\$52.75	\$55.00	\$50.00	\$53.00	\$74.00	\$75.00	\$57.00	\$65.00
9	Sheet Metal Helper - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$50.00	\$74.00	\$95.00	\$69.00	\$70.00
10	Sheet Metal Helper- Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	\$59.00	\$85.00	\$57.00	\$60.00
11	Supervisor - Emergency After Hours	Hourly rate	\$52.75	\$105.00	\$80.00	\$85.00	\$119.00	\$95.00	\$69.00	\$75.00
12	Supervisor - Routine Hours	Hourly rate	\$52.75	\$90.00	\$75.00	\$70.00	\$94.00	\$85.00	\$57.00	\$65.00
13	General Laborer - Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	\$55.00	\$75.00	\$57.00	\$60.00
14	General Laborer - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$55.00	\$69.00	\$95.00	\$69.00	\$70.00
	FASCIA/SOFFIT REPAIRS/REPLACEMENT Labor Rates									
14	Operator - Routine Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$75.00	N/A	\$125.00	\$57.00	\$65.00
15	Operator -Emergency After Hours	Hourly rate	\$52.75	\$80.00	\$75.00	\$90.00	N/A	\$150.00	\$69.00	\$75.00
16	Project Manager - Emergency After Hours	Hourly rate	\$52.75	\$125.00	\$100.00	\$95.00	N/A	\$95.00	\$69.00	\$65.00
17	Project Manager - Routine Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$80.00	N/A	\$85.00	\$57.00	\$75.00
18	Safety - Emergency After Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$75.00	N/A	\$95.00	\$69.00	\$75.00
19	Safety - Routine Hours	Hourly rate	\$52.75	\$85.00	\$75.00	\$60.00	N/A	\$75.00	\$57.00	\$65.00
20	Sheet Metal Technician - Emergency After Hours	Hourly rate	\$52.75	\$70.00	\$60.00	\$58.00	N/A	\$95.00	\$69.00	\$75.00
21	Sheet Metal Helper- Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$53.00	N/A	\$75.00	\$57.00	\$65.00
22	Sheet Metal Helper - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$50.00	N/A	\$95.00	\$69.00	\$70.00
23	Sheet Metal Helper - Routine Hours	Hourly rate	\$52.75	\$50.00	\$40.00	\$45.00	N/A	\$75.00	\$57.00	\$60.00
24	Supervisor - Emergency After Hours	Hourly rate	\$52.75	\$105.00	\$75.00	\$85.00	N/A	\$95.00	\$69.00	\$75.00
25	Supervisor - Routine Hours	Hourly rate	\$52.75	\$90.00	\$80.00	\$70.00	N/A	\$85.00	\$57.00	\$65.00
26	General Laborer - Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	N/A	\$75.00	\$57.00	\$60.00
27	General Laborer - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$55.00	N/A	\$95.00	\$69.00	\$70.00
	ROOF REPAIRS/REPLACEMENT Labor Rates									
28	Operator - Routine Hours	Hourly rate	\$52.75	\$65.00	\$60.00	\$75.00	\$74.00	\$125.00	\$57.00	\$65.00
29	Operator -Emergency After Hours	Hourly rate	\$52.75	\$80.00	\$75.00	\$90.00	\$90.00	\$150.00	\$69.00	\$75.00
30	Project Manager - Emergency After Hours	Hourly rate	\$52.75	\$125.00	\$100.00	\$95.00	\$124.00	\$95.00	\$69.00	\$65.00
31	Project Manager - Routine Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$80.00	\$99.00	\$85.00	\$57.00	\$75.00
32	Safety - Emergency After Hours	Hourly rate	\$52.75	\$100.00	\$80.00	\$75.00	\$119.00	\$95.00	\$69.00	\$75.00
33	Safety - Routine Hours	Hourly rate	\$52.75	\$85.00	\$75.00	\$60.00	\$94.00	\$75.00	\$57.00	\$65.00
34	Roofing Technician - Emergency After Hours	Hourly rate	\$52.75	\$95.00	\$85.00	\$57.00	\$90.00	\$95.00	\$69.00	\$72.50
35	Roofing Technician - Routine Hours	Hourly rate	\$52.75	\$82.00	\$80.00	\$52.00	\$74.00	\$75.00	\$57.00	\$62.50
36	Supervisor - Emergency After Hours	Hourly rate	\$52.75	\$105.00	\$85.00	\$85.00	\$119.00	\$95.00	\$69.00	\$75.00
37	Supervisor - Routine Hours	Hourly rate	\$52.75	\$90.00	\$75.00	\$70.00	\$94.00	\$85.00	\$57.00	\$65.00
38	General Laborer - Routine Hours	Hourly rate	\$52.75	\$50.00	\$45.00	\$45.00	\$55.00	\$75.00	\$57.00	\$60.00

39	General Laborer - Emergency After Hours	Hourly rate	\$52.75	\$65.00	\$55.00	\$55.00	\$69.00	\$5.00	\$69.00	\$70.00
	ADDITIONAL MISCELLANEOUS FEES ALL Invoices must be submitted for materials									
40	Mobilization - Equipment Only	Amount	\$375.00	\$1,501.00	\$1,000.00	\$1,500.00	\$1,001.00	\$125.00	\$75.00	\$200.00
41	Rental Equipment - Mark-up not to exceed 5% (all credits for rentals are to be returned to the District)	Percentage		105%	5%	5%	105%	5%	5%	5%
42	Walkway Pads	Per Linear Foot	\$15.00	\$23.00	\$20.00	\$25.00	\$8.50	\$30.00	Job Specific	\$20.00
43	Alternate Manufacturer Products - mark-up over invoice, not to exceed 5%. ALL invoices must be submitted for materials.	Percentage	5%	5%	5%	5%	5%	5%	5%	5%
44	Materials - mark-up over invoice, not to exceed 5%. ALL invoices must be submitted for materials.	Percentage	5%	5%	5%	5%	5%	5%	5%	5%
45	In addition to above items, Proposer agrees to provide quotes for a not to exceed amount on a per project basis as requested by the District.	Yes or No	YES	Yes	YES	YES	Yes	y	Yes	Yes
46	Proposer agrees to respond to requests for estimates and begin work as required in the specifications.	Yes or No	YES	Yes	YES	YES	Yes	y	Yes	Yes
47	Lightning Protection Work	Per Linear Foot	\$11.00	\$6.05	\$10.00	\$50.00	\$5.75	N/A	Job Specific	\$2.00
48	Painting, Soffits	Per Square Feet	\$4.50	\$30.00	\$5.00	\$50.00	\$4.00		\$2.98	\$20.00
49	Painting, Gutters, Downspouts, and Flashing Metals	Per Linear Foot	\$8.00	\$300.00	\$20.00	\$25.00	\$10.00		\$2.25	\$20.00
50	Reseal, Roof	Per Linear Foot	\$5.00	\$300.00	\$10.00	\$25.00	\$7.00		Job Specific	\$5.00
51	Miscellaneous Sub-Contracted Work - mark-up over invoice, not to exceed 5%. All invoices must be submitted for sub-contracted work. All sub-contractors must comply with District badging requirements. (Subcontractor invoices to itemize materials, labors, equipment, etc.)	Percentage	5%	105%	5%	5%	105%	5%	5%	5%
52	Metal roof general inspection, tightening of fasteners, and/or replacement as needed.	Hourly Rate	\$57.95	\$82.00	\$75.00	\$175.00	\$74.00	\$75.00	Job Specific	\$65.00
53	Roof boot repairs.	Each	\$72.00	\$125.00	\$75.00	\$85.00	\$125.00	\$75.00	Job Specific	\$325.00
	CONTRACTOR IS CERTIFIED TO REPAIR ROOFING SYSTEMS BY THE FOLLOWING MANUFACTURERS: All alternates must be preapproved by the District									
	Garland Roofing	Yes or No	YES	YES	YES	YES	YES	YES	NO	YES
	Johns Manville	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	Siplast	Yes or No	NO	YES	YES	YES	NO	NO	NO	NO
	Celotex	Yes or No	YES	YES	YES	YES	NO	YES	YES	NO
	Firestone	Yes or No	YES	YES	YES	YES	NO	YES	NO	YES
	Soprema	Yes or No	YES	YES	YES	YES	YES	YES	NO	YES
	GAF	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	Gulf States Manufacturer	Yes or No	YES	NO	YES	YES	NO	NO	YES	NO
	Berridge Metal Roofing	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	Englert Metal Roofing	Yes or No	YES	YES	YES	YES	YES	YES	YES	YES
	MBCI Roof Wall Systems	Yes or No	YES	YES	through submittal process	YES	NO	NO	YES	YES
	Decra Stone Coated Steel Roofing	Yes or No	YES	YES	through submittal process	YES	YES	NO	YES	NO
	Fabral-Alcan Building Products	Yes or No	YES	YES	through submittal process	YES	NO	NO	YES	YES
	Varco-Pruden Buildings	Yes or No	NO	NO	this is a commercial builder no	YES	NO	NO	NO	NO
	American Buildings Company	Yes or No	YES	NO	NUCOR yes	YES	NO	NO	NO	NO
	Trident Building Systems	Yes or No	YES	NO	Not a manufacture this is a builder	YES	NO	NO	NO	NO
	Monier Roof Tile	Yes or No	YES	YES	through submittal process	YES	YES	YES	YES	YES

	Mule-Hide Products	Yes or No	YES	YES	through submittal process	YES	YES	YES	YES	YES
	Carlisle Syntec	Yes or No	YES	YES	through submittal process	YES	YES	YES	YES	YES
Required Submittal Checklist			YES	YES	YES	NO	YES	YES	YES	YES
Attachment A - Insurance Requirements Form			YES	YES	YES	YES	YES	YES	YES	YES
Attachment B - Addenda Acknowledgement Form			YES	YES	YES	YES	YES	YES	YES	YES
Attachment C - Debarment Form			YES	YES	YES	YES	YES	YES	YES	YES
Attachment D - Drug Free Workplace Certification Form			YES	YES	YES	YES	YES	YES	YES	YES
Attachment E - Public Entity Crimes Form (notarized)			YES	YES	YES	YES	YES	YES	YES	YES
Attachment F - Emergency/Storm Related Catastrophe Agreement			YES	YES	YES	YES	YES	YES	YES	YES
Attachment G - Scrutinized Company Certification Form			YES	YES	YES	YES	YES	YES	YES	YES
Attachment H - Proprietary or Trade Secret Form			YES	YES	YES	YES	YES	YES	YES	YES
General Contractor License			YES	YES	NO	NO	NO	NO	YES	NO
State of FL Contractors License			NO	NO	YES	NO	NO	NO	NO	NO
Roofing Contractors License			NO	YES	YES	YES	YES	YES	NO	YES
Agreed to comply with E-Verify requirements			YES	YES	YES	N/A	N/A	N/A	N/A	N/A

71	VENDORS WERE NOTIFIED	AWARDED VENDOR
8	VENDORS SUBMITTED A RESPONSIVE PROPOSAL	
0	VENDORS SUBMITTED A NO - BID	
63	VENDORS DID NOT RESPOND	

It is recommended that this ITN be awarded to Advanced Roofing and Sheet Metal, LLC; Crowther Roofing and Sheet Metal of Florida, Inc., and Tobler Construction Inc., being the highest ranked, best value firm(s) based on the evaluation committee ranking and negotiated pricing.

03.23.2022
DATE: _____

Lauri Adams
APPROVED BY: Lauri Adams
PROCUREMENT AGENT