

The School District of Lee County Department of Procurement services 2855 Colonial Blvd., Fort Myers, Florida 33966-1012			Buygone, Inc. d/b/a Island Tree Service Attn: Marcus Sphatt 15967 Triple Crown Court Fort Myers, FL 33912	Gulf Lawn Services, Inc. Attn: Steven R. Randolph/ Christine Randolph 2570 Hanson Street Fort Myers, FL 33901	Johnsons Tree Service & Stump Grinding, Inc. Attn: Brian Pope/Dayna Johnson PO Box 366848 Bonita Springs, FL 34136	P & T Lawn and Tractor Service, Inc. Attn: Teena Zielinski 15980 Old Olga Road Alva, FL 33920
ITN NO. N197361RC			Phone: (239) 463-5121	Phone: (239) 939-2070 / (239) 565-2218	Phone: (239)-770-8112	Phone: (239) 694-4848
LANDSCAPING SERVICES			Email: Island_TreeService@comcast.net	Email: gulfawnandtree@gmail.com	Email: Brian@JTSFL.com	Email: ztepet@comcast.net
Friday, June 7, 2019 at 2:00 pm				Email: chrissrandolph67@gmail.com	Email: Dayna@JTSFL.com	
ITEM NO.	DESCRIPTION		UNIT PRICING	NEGOTIATED UNIT PRICING	NEGOTIATED UNIT PRICING	NEGOTIATED UNIT PRICING
Category A - Mowing Services		PER	Category A - Mowing Services	Category A - Mowing Services	Category A - Mowing Services	Category A - Mowing Services
1	Sanibel Elementary School 3840 Sanibel-Captive Road, Sanibel, FL 22957	Site/ Visit	NO BID	NO BID	NO BID	\$1,925.00
2	Fort Myers Beach Elementary School 2751 Oak Street, Fort Myers Beach, FL 33931	Site/ Visit	NO BID	NO BID	NO BID	\$1,100.00
3	The Alva School 17500 Church Avenue, Alva, FL 33920	Site/ Visit	NO BID	NO BID	NO BID	\$825.00
4	Bonita Springs Middle School 10141 W. Terry Street, Bonita Springs, FL 34135	Site/ Visit	NO BID	NO BID	NO BID	\$1,200.00
5	Pine Island Elementary School 5360 Ridgewood Drive, Bokeselia, FL 33922	Site/ Visit	NO BID	NO BID	NO BID	\$1,100.00
6	Additional Locations - Hour rate to be all inclusive, equipment, all personel, travel, litter/debris pick up, edging, string trimming.	Hour	NO BID	NO BID	NO BID	\$275.00
Category B - General Landscaping Services			Category B - General Landscaping Services	Category B - General Landscaping Services	Category B - General Landscaping Services	Category B - General Landscaping Services
7	Specialist	Hour	NO BID	NO BID	NO BID	\$100.00
8	Project Manger	Hour	NO BID	NO BID	NO BID	\$75.00
9	Supervisor	Hour	NO BID	NO BID	NO BID	\$65.00
10	Crew Leader	Hour	NO BID	NO BID	NO BID	\$55.00
11	Laborer	Hour	NO BID	NO BID	NO BID	\$45.00
12	Mark-up over cost for plants, shrubs, trees (must include invoice from distributor)	%	NO BID	NO BID	NO BID	40%
13	Mark-up over cost for mulch/ edging material (must include invoice from distributor)	%	NO BID	NO BID	NO BID	40%
Category C - Tree Trimming Services			Category C - Tree Trimming Services	Category C - Tree Trimming Services	Category C - Tree Trimming Services	Category C - Tree Trimming Services
Shade Tree Removal - All inclusive, including canopy, trunk, surface roots, restore surface irregularity, stump removal and grinding and dump fees.						
14	Arborist	Hour	\$75.00	\$25.00	\$0.00	\$100.00
15	Project Manger	Hour	\$50.00	\$48.00	\$75.00	\$100.00
16	Supervisor	Hour	\$32.00	\$43.00	\$65.00	\$85.00
17	Crew Leader	Hour	\$27.00	\$38.00	\$55.00	\$75.00
18	Laborer	Hour	\$16.00	\$36.00	\$45.00	\$55.00
Palm Tree Removal - All inclusive, including canopy, trunk, surface roots, restore surface irregularity, stump removal and grinding and dump fees.						
19	Arborist	Hour	\$75.00	\$25.00	\$0.00	\$100.00
20	Project Manger	Hour	\$50.00	\$48.00	\$75.00	\$100.00
21	Supervisor	Hour	\$32.00	\$43.00	\$65.00	\$85.00
22	Crew Leader	Hour	\$27.00	\$38.00	\$55.00	\$75.00
23	Laborer	Hour	\$16.00	\$36.00	\$45.00	\$55.00
STUMPS AND SURFACE ROOT GRINDING OR REMOVAL						
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.						
24	Arborist	Hour	\$50.00	\$25.00	\$0.00	\$100.00
25	Project Manger	Hour	\$35.00	\$48.00	\$75.00	\$100.00
26	Supervisor	Hour	\$25.00	\$43.00	\$0.00	\$85.00
27	Crew Leader	Hour	\$10.50	\$38.00	\$0.00	\$75.00
28	Laborer	Hour	\$10.50	\$36.00	\$45.00	\$55.00
MAINTENANCE PRUNING, TREE LIMBS						
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.						
29	Arborist	Hour	\$125.00	\$25.00	\$85.00	\$100.00
30	Project Manger	Hour	\$50.00	\$48.00	\$75.00	\$100.00
31	Supervisor	Hour	\$35.00	\$43.00	\$65.00	\$85.00
32	Crew Leader	Hour	\$35.00	\$38.00	\$55.00	\$75.00
33	Laborer	Hour	\$20.00	\$36.00	\$45.00	\$55.00
SELF SHEDDING PALM TREES, MAINTENANCE PRUNING						
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.						
34	Arborist	Hour	\$75.00	\$25.00	\$85.00	\$100.00
35	Project Manger	Hour	\$50.00	\$48.00	\$75.00	\$100.00
36	Supervisor	Hour	\$50.00	\$43.00	\$65.00	\$85.00
37	Crew Leader	Hour	\$35.00	\$38.00	\$55.00	\$75.00
38	Laborer	Hour	\$15.00	\$36.00	\$45.00	\$55.00
NON SELF SHEDDING PALM TREES, MAINTENANCE PRUNING						
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.						
39	Arborist	Hour	\$75.00	\$25.00	\$85.00	\$100.00
40	Project Manger	Hour	\$50.00	\$48.00	\$75.00	\$100.00
41	Supervisor	Hour	\$35.00	\$43.00	\$65.00	\$85.00
42	Crew Leader	Hour	\$25.00	\$38.00	\$55.00	\$75.00
43	Laborer	Hour	\$15.00	\$36.00	\$45.00	\$55.00
ANCILLARY STRUCTURE CLEARING, TRIMMING AND UNDER BRUSHING						
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.						
44	Arborist	Hour	\$125.00	\$25.00	\$0.00	\$100.00
45	Project Manger	Hour	\$75.00	\$48.00	\$75.00	\$100.00
46	Supervisor	Hour	\$35.00	\$43.00	\$65.00	\$85.00
47	Crew Leader	Hour	\$35.00	\$38.00	\$55.00	\$75.00
48	Laborer	Hour	\$20.00	\$36.00	\$45.00	\$55.00

DEBRIS REMOVAL						
50	Hourly rate, per crew including equipment for chipping and debris removal	Hour	\$375.00	\$302.00	\$150.00	\$300.00
51	Crew Size	#		7	3	4
52	Hourly rate for additional employee	Hour	\$20.00	\$36.00	\$50.00	\$75.00
TREE STAKING						
53	Tree staking or re-staking including material	per tree	\$75.00	\$48.00	\$150.00	\$150.00
FENCE LINE CLEARING						
54	Fence line clearing per linear foot	Linear Ft	\$25.00	\$2.70	\$1.85	\$10.00
Required Submittal Checklist			Yes	Yes	Yes	Yes
Attachment A - Proposal Response Form			Yes	Yes	Yes	Yes
Attachment B - Reference Form			Yes	Yes	Yes	Yes
Attachment C - Insurance Requirements Form			Yes	Yes	Yes	Yes
Attachment D - Addenda Acknowledgement Form			Yes	Yes	Yes	Yes
Attachment E - Debarment Form			Yes	Yes	Yes	Yes
Attachment F - Drug Free Workplace Certificate			Yes	Yes	Yes	Yes
Attachment G - Public Entity Crimes Form			Yes	Yes	Yes	Yes
Attachment H - Emergency/Storm Related Catastrophe Agreement			Yes	Yes	Yes	Yes
Attachment I - Guarantee/Warranty/Compliance			Yes	Yes	Yes	Yes
List of Equipment			Yes	Yes	Yes	Yes
SunBiz			Yes	Yes	Yes	Yes
Arborist License (if applicable B&C)			Yes	Yes	Yes	Yes
Ornamental Spray License (if applicable A&C)			No	No	No	No
Electronic, Original and 6 Copies			No electronic & original only	Yes	Yes	Yes

= Awarded Vendors

75 VENDORS WERE NOTIFIED

7 VENDORS SUBMITTED A PROPOSAL

1 VENDORS SUBMITTED A NO BID

67 VENDORS DID NOT RESPOND

IT IS RECOMMENDED THAT THIS ITN BE AWARDED AS FOLLOWS: CATEGORY A - P&T LAWN AND TRACTOR SERVICES, INC. AND SUPERIOR LANDSCAPING & LAWN SERVICE, INC.; CATEGORY B - P&T LAWN AND TRACTOR SERVICES, INC. AND SUPERIOR LANDSCAPING & LAWN SERVICE, INC. AND; CATEGORY C - GULF LAWN SERVICES, INC., JOHNSON TREE SERVICE & STUMP GRINDING, INC., P&T LAWN AND TRACTOR SERVICES, INC. AND SUPERIOR LANDSCAPING & LAWN SERVICE, INC. BEING THE HIGHEST RANKED, BEST VALUE FIRMS BASED ON THE EVALUATION COMMITTEE RANKING AND NEGOTIATED PRICING.

APPROVED BY: Richard Cowie Date: June 20, 2019
Richard Cowie, Procurement Agent
Department of Procurement Services

BID TABULATION ONLY. THIS IS NOT A PURCHASE ORDER

ATTN: SCHOOL DISTRICT PERSONNEL BID NUMBER, ITEM NUMBER AND DESCRIPTION MUST BE ENTERED ON REQUISITION

The School District of Lee County Department of Procurement services 2855 Colonial Blvd., Fort Myers, Florida 33966-1012			Signature Tree Care, LLC Attn: Ian Orlikoff/Stephanie Orlikoff 15275 Collier Boulevard, Suite 201-276 Naples, FL 34119	Southeast Spreading Company, LLC Attn: Shane Shirey/Kevin Cook 17473A Jean Street Fort Myers, FL 33967	Superior Landscaping & Lawn Service, Inc. Attn: Jesenia Otero/Maria Valdes 6220-2 Topaz Court Fort Myers, FL 33966
ITN NO. N197361RC			Phone: (239) 348-1330	Phone: (239) 250-0792	Phone: (305) 634-0717
LANDSCAPING SERVICES			Email: info@SignatureTreeCare.com	Email: Kevin@southeastspreading.com	Email: superlandscape@bellsouth.net
Friday, June 7, 2019 at 2:00 pm					
ITEM NO.	DESCRIPTION		UNIT PRICING	UNIT PRICING	NEGOTIATED UNIT PRICING
Category A - Mowing Services		PER	Category A - Mowing Services	Category A - Mowing Services	Category A - Mowing Services
1	Sanibel Elementary School 3840 Sanibel-Captive Road, Sanibel, FL 22957	Site/ Visit	NO BID	NO BID	\$1,476.00
2	Fort Myers Beach Elementary School 2751 Oak Street, Fort Myers Beach, FL 33931	Site/ Visit	NO BID	NO BID	\$890.00
3	The Alva School 17500 Church Avenue, Alva, FL 33920	Site/ Visit	NO BID	NO BID	\$1,192.00
4	Bonita Springs Middle School 10141 W. Terry Street, Bonita Springs, FL 34135	Site/ Visit	NO BID	NO BID	\$1,469.00
5	Pine Island Elementary School 5360 Ridgewood Drive, Bokeselia, FL 33922	Site/ Visit	NO BID	NO BID	\$1,181.00
6	Additional Locations - Hour rate to be all inclusive, equipment, all personel, travel, litter/debris pick up, edging, string trimming.	Hour	NO BID	NO BID	\$35.00
Category B - General Landscaping Services			Category B - General Landscaping Services	Category B - General Landscaping Services	Category B - General Landscaping Services
7	Specialist	Hour	NO BID	NO BID	\$95.00
8	Project Manger	Hour	NO BID	NO BID	\$85.00
9	Supervisor	Hour	NO BID	NO BID	\$70.00
10	Crew Leader	Hour	NO BID	NO BID	\$55.00
11	Laborer	Hour	NO BID	NO BID	\$45.00
12	Mark-up over cost for plants, shrubs, trees (must include invoice from distributor)	%	NO BID	NO BID	75%
13	Mark-up over cost for mulch/ edging material (must include invoice from distributor)	%	NO BID	NO BID	100%
Category C - Tree Trimming Services			Category C - Tree Trimming Services	Category C - Tree Trimming Services	Category C - Tree Trimming Services
Shade Tree Removal - All inclusive, including canopy, trunk, surface roots, restore surface irregularity, stump removal and grinding and dump fees.					
14	Arborist	Hour	\$200.00	\$100.00	\$95.00
15	Project Manger	Hour	\$200.00	\$50.00	\$85.00
16	Supervisor	Hour	\$200.00	\$50.00	\$70.00
17	Crew Leader	Hour	\$200.00	\$50.00	\$55.00
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Palm Tree Removal - All inclusive, including canopy, trunk, surface roots, restore surface irregularity, stump removal and grinding and dump fees.					
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SELF SHEDDING PALM TREES, MAINTENANCE PRUNING					
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.					
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36	Supervisor	Hour	NO BID	\$50.00	\$70.00
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NON SELF SHEDDING PALM TREES, MAINTENANCE PRUNING					
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.					
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ANCILLARY STRUCTURE CLEARING, TRIMMING AND UNDER BRUSHING					
All inclusive, including equipment, surface roots, restore surface irregularity, debris removal and dump fees.					
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45	Project Manger	Hour	\$200.00	\$50.00	\$85.00
46	Supervisor	Hour	\$200.00	\$50.00	\$70.00
47	Crew Leader	Hour	\$200.00	\$50.00	\$55.00
48	Laborer	Hour	\$200.00	\$50.00	\$45.00

DEBRIS REMOVAL					
50	Hourly rate, per crew including equipment for chipping and debris removal	Hour	\$300.00	\$250.00	\$220.00
51	Crew Size	#	2	5	
52	Hourly rate for additional employee	Hour	\$100.00	\$50.00	\$45.00
TREE STAKING					
53	Tree staking or re-staking including material	per tree	NO BID	\$50.00	\$350.00
FENCE LINE CLEARING					
54	Fence line clearing per linear foot	Linear Ft	NO BID	\$2.00	\$0.95
Required Submittal Checklist			Yes	Yes	Yes
Attachment A - Proposal Response Form			Yes	Yes	Yes
Attachment B - Reference Form			Yes	Yes	Yes
Attachment C - Insurance Requirements Form			Yes	Yes	Yes
Attachment D - Addenda Acknowledgement Form			Yes	Yes	Yes
Attachment E - Debarment Form			Yes	Yes	Yes
Attachment F - Drug Free Workplace Certificate			Yes	Yes	Yes
Attachment G - Public Entity Crimes Form			Yes	Yes	Yes
Attachment H - Emergency/Storm Related Catastrophe Agreement			Yes	Yes	Yes
Attachment I - Guarantee/Warranty/Compliance			Yes	Yes	Yes
List of Equipment			Yes	Yes	Yes
SunBiz			Yes	Yes	Yes
Arborist License (if applicable B&C)			Yes	Yes	Yes
Ornamental Spray License (if applicable A&C)			No	No	No
Electronic, Original and 6 Copies			Yes	Yes	Yes

Category A award	P&T Lawn and Superior Landscaping are awarded equal. The locations to be mowed will be split by pricing and territory. P&T Lawn will cover Alva, Bonita and Pine Island. Superior wil mow Sanibel and Fort Myers Beach. If new locations are added or requests for one-time cuts, both vendors will be given the opportunity to quote based on their proposal responses. Both are also awarded equally should one either vendor not be able to makle their regular schedule cut.
Category B award	P&T Lawn and Superior Landscaping are awarded equal. It was decided by the committee to award equally to give District sites options for service.
Category C award	All 4 vendors are awarded equal. It was decided by the committee to award P&T Lawn as an equal based on their equipment and abilities. The other 3 vendors may be utilized more on a day to day basis due to lower pricing. Should a significant storm affect our area, the committee wanted to have as many vendors awarded in case some can not handle major projects in multiple locations.