THE SCHOOL DISTRICT OF LEE COUNTY, FLORIDA

Date: September 13, 2016 Section: Consent Action Item

Subject: Approval to Award RFP No. R167266TA - Group Critical

Illness and Accident Insurance

Item No: IV. E. 4. Presenter(s): Dr. Angela J. Pruitt

Ms. Bonnie McFarland Ms. Susan M. Malay

SCHOOL BOARD ACTION

Strategic Plan:

Focus Areas: 3. Ensure a safe and healthy environment for all; 4. Hire and retain the best talent; 7. Allocate resources strategically.

Background Information:

The School District of Lee County offers employees working 20 or more hours per week a menu of voluntary (employee paid) benefits. RFP No. R167266TA is for group critical illness and accident insurance, two new plans that will be added to the menu of the District's voluntary benefits programs.

The Insurance Task Force (ITF) Subcommittee, comprised of ITF members, including representatives from Insurance and Benefits Management and the Florida Education Association, evaluated proposals and conducted proposer interviews. The ITF Subcommittee presented its recommendation to the ITF to award the RFP to Allstate Benefits. The ITF voted unanimously to recommend awarding the RFP to Allstate Benefits. This same recommendation is being brought before the Board today.

The District received a total of 12 responses from proposers. The responses were evaluated by the Subcommittee, resulting in the following proposers being invited to interview and negotiate:

- Accident Insurance
 - o Allstate Benefits
 - o Bay Bridge Administrators, LLC
 - o Metropolitan Life
- Critical Illness Insurance
 - o Aflac

Arjende Hem No: IV.E. H

Approved: Budget: _____ Attorney: _____

- o Allstate Benefits
- o Metropolitan Life

The ITF Subcommittee evaluators of proposals, interviews and negotiations, determined that the proposal offered by Allstate Benefits, for both Accident and Critical Illness, best met the needs of the District.

It is recommended that the award be made to Allstate Benefits as indicated on the attached bid tabulation sheets. It is recommended that the award be effective for a five year period beginning April 1, 2017 through March 31, 2022, with renewal options for two additional two-year periods upon the written agreement of the vendor and the District. There is no cost to the District since employees who elect this coverage pay for it themselves through payroll deduction. Twenty-three vendors were invited to submit a response; 12 vendors submitted a response, one vendor submitted a "no bid" and 10 vendors did not respond.

Fiscal Impact:

There is no cost to the District for voluntary critical illness and accident insurance. Employees who elect this benefit pay for it themselves through payroll deduction.

The action requested is within the current budget allocated to the department or area: Yes $_$ No $_$ N/A

Superintendent's Recommendation:

I recommend Board approval to award RFP No. R167266TA for group critical illness and accident insurance, to Allstate Benefits, as indicated on the attached tabulation sheets. This contract will be effective for a five year period beginning April 1, 2017 through March 31, 2022, with renewal options for two additional two-year periods, upon the written agreement of the vendor and the District, at no cost to the District. Approval authorizes the Superintendent to execute all related documents.