

<p align="center">The School District of Lee County Department of Procurement Services 2855 Colonial Blvd., Fort Myers, FL 33966-1012</p> <p align="center">RFP No. R167266TA GROUP CRITICAL ILLNESS AND GROUP ACCIDENT INSURANCE Wednesday May 18, 2016</p>	<p>Combined Insurance Co. of America-a Chubb Co. 1000 N. Milwaukee Avenue Glenview, IL 60025 Attn: Henry Trevor</p> <p>Henry.Trevor@Combined.com Phone: 847-953-8277 Fax: 847-953-8100</p>	<p>Humana (Kanawha Insurance Co.) 210 South White Street Lancaster, S.C. 29720 Attn: Richard D. Remmers</p> <p>bward@humana.com Phone: 813-287-6159 Fax: N/A</p>	<p>Metropolitan Life Insurance CO. Two Galleria Tower, 13455 Noel Road, Suite 2110 Dallas, TX 75240 Attn: Robert T. Johnson, III</p> <p>rtjohnson@metlife.com Phone: 972-246-3880 Fax: 972-934-8745</p>	<p>ReliaStar Life Ins. Co. 20 Washington Ave.S. Minneapolis, M.N. 55401 Attn: Erik Rasmussen</p> <p>Erik.Rasmussen@voya.com Phone: 813-281-3701 Fax: 515-698-3389</p>	<p>Securian Life Ins. Co. 400 Robert Street N. St. Paul, MN 55101 Attn: Brian C. Anderson</p> <p>Brian.Anderson@securian.com Phone: 651-665-3500 Fax: 651-665-1541</p>	<p>Trustmark Ins. Co. 400 N. Field Drive Lake Forest, IL 60045</p>	<p>UnitedHealthcare Insurance Co. 185 Asylum Street Hartford, CT 06103 Attn: Rob Brommer</p> <p>rob_brommer@uhc.com Phone: 952-979-6518 Fax: 952-979-7836</p>	
Required Submittal Checklist	Y	Y	Y	Y	Y	Y	NO BID	Y
Attachment A - Questionnaire and Rate Exhibit	Y	Y	Y	Y	Y	Y		Y
Attachment B - Reference Form	N	Y	Y	Y	Y	Y		N
Attachment C - Insurance Requirements Form	Y	Y	Y	Y	Y	Y		N
Attachment D - Addenda Acknowledgement Form	Y	Y	Y	Y	Y	Y		Y
Attachment E - Debarment Form	Y	Y	Y	Y	Y	Y		Y
Attachment F - Drug Free Workplace Certification	Y	Y	Y	Y	Y	Y		Y
Attachment G - Public Entity Crimes Form	Y	Y	Y	Y	Y	Y		Y
Attachment H - Conflict of Interest Form	Y	Y	Y	Y	Y	Y		Y
Attachment I - Waiver of Trade Secret Form	Y	Y	Y	Y	Y	Y		Y
State of Florida Critical Illness and Accident Insurance License	Y	Y	Y	Y	Y	Y		Y
Printout AM Best Rating OR 3 years of independently auditing financial statements	Y	Y	Y	Y	Y	Y		Y
Six copies of proposal	Y	Y	Y	Y	Y	Y		Y
Electronic copy of proposal	Y	Y	Y	Y	Y	Y		Y

23 Vendors Were Notified of RFP = AWARDED VENDOR
12 Vendors Submitted Proposals
1 Vendor Returned a No Bid
10 Vendors Did Not Respond

IT IS RECOMMENDED THIS RFP BE AWARDED TO ALLSTATE BENEFITS BEING THE HIGHEST RANKED, BEST VALUE FIRM BASED ON THE EVALUATION COMMITTEE RANKING AND PRICING.

Tracey Adams

8/16/2016

Tracey N. Adams, CLGPO
Procurement Agent

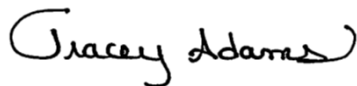
BID TABULATION ONLY. THIS IS NOT A PURCHASE ORDER.
ATTN: SCHOOL DISTRICT PERSONNEL. BID NUMBER, ITEM NUMBER & DESCRIPTION MUST BE ENTERED ON REQUISITION(S).

Group Accident and Critical Illness Insurance
ACCIDENT
RFP No. R167266TA

Evaluation Committee
Scoring of Written Proposals
June 20, 2016

	<u>TOTAL POINTS</u>	<u>RANK</u>
1 - Aetna Life Insurance Company	264	4
2 - Aflac	224	8
3 - Allstate Benefits	273	3
4 - American Fidelity Assurance Co.	124	12
5 - Bay Bridge Administrators, LLC	292	1
6 - Colonial Life & Accident Insurance Co.	232	7
7 - Combined Insurance Co. of American	201	10
8 - Humana (Kanawha Ins. Co.)	172	11
9 - Metropolitan Life Insurance Co.	291	2
10 - ReliStar Life Insurance Co.	264	4
11 - Securian Life Insurance Co.	204	9
12 - UnitedHealthcare Insurance Co.	255	6

23 Vendor(s) were notified
12 Vendor(s) submitted a responsive proposal
1 Vendor(s) returned a no bid
10 Vendor(s) did not respond



APPROVED BY: _____ DATE: June 20, 2016

Group Accident and Critical Illness Insurance
CRITICAL ILLNESS
RFP No. R167266TA

Evaluation Committee
Scoring of Written Proposals
June 20, 2016

	<u>TOTAL POINTS</u>	<u>RANK</u>
1 - Aetna Life Insurance Company	185	8
2 - Aflac	281	2
3 - Allstate Benefits	306	1
4 - American Fidelity Assurance Co.	136	12
5 - Bay Bridge Administrators, LLC	193	7
6 - Colonial Life & Accident Insurance Co.	155	11
7 - Combined Insurance Co. of American	170	10
8 - Humana (Kanawha Ins. Co.)	184	9
9 - Metropolitan Life Insurance Co.	258	3
10 - ReliStar Life Insurance Co.	232	5
11 - Securian Life Insurance Co.	248	4
12 - UnitedHealthcare Insurance Co.	196	6

23 Vendor(s) were notified
12 Vendor(s) submitted a responsive proposal
1 Vendor(s) returned a no bid
10 Vendor(s) did not respond

Gracey Adams

APPROVED BY: _____ DATE: June 20, 2016

Group Critical Illness and Accident Insurance

ACCIDENT

RFP No. R167266TA

Evaluation Committee

Final Scoring of Interviews/Negotiations

August 1, 2016

RANK

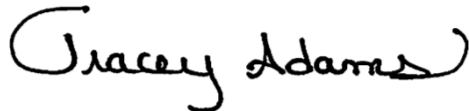
		<u>RANK</u>
1 - Allstate Benefits	341	1
2 - Bay Bridge Administrators, LLC	233	3
3 - Metropolitan Life Insurance Co.	314	2

23 Vendor(s) were notified

12 Vendor(s) submitted a responsive proposal

1 Vendor(s) returned a no bid

10 Vendor(s) did not respond



APPROVED BY: _____ DATE: August 1, 2016

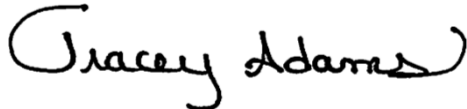
Group Critical Illness and Accident Insurance
CRITICAL ILLNESS
RFP No. R167266TA

Evaluation Committee
Final Scoring of Interviews/Negotiations
August 1, 2016

RANK

1 - Aflac	294	3
2 - Allstate Benefits	342	1
3 - Metropolitan Life Insurance Co.	295	2

23 Vendor(s) were notified
12 Vendor(s) submitted a responsive proposal
1 Vendor(s) returned a no bid
10 Vendor(s) did not respond



APPROVED BY: _____ DATE: August 1, 2016