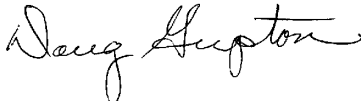


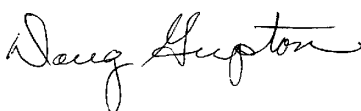
<p style="text-align: center;"><u>E-Rate Consulting Services</u> ITN No. N207389DG</p> <p style="text-align: center;">Evaluation Committee Scoring of Interviews</p>		
		<u>RANK</u>
CSM Consulting, Inc.	351	1
E-Rate Elite Services, Inc.	327	2

23 PROPOSERS WERE NOTIFIED OF ITN
6 PROPOSERS SUBMITTED A PROPOSAL
17 PROPOSERS DID NOT NOT RESPOND

APPROVED BY: _____  _____ DATE: _____ December 3, 2020 _____

<p style="text-align: center;"><u>E-Rate Consulting Services</u> ITN No. N207389DG</p> <p style="text-align: center;">Evaluation Committee Scoring of Proposals</p>		
		<u>RANK</u>
CSM Consulting, Inc.	342	1
E-Rate Consulting, Inc.	300	3
E-Rate Elite Services, Inc.	326	2
Infinity Communications & Consulting	287	5
Learningtech.org	264	6
Solix, Inc.	299	4

23 PROPOSERS WERE NOTIFIED OF ITN
6 PROPOSERS SUBMITTED A PROPOSAL
17 PROPOSERS DID NOT NOT RESPOND

APPROVED BY: _____  _____ DATE: _____ November 17, 2020

The School District of Lee County Department of Procurement Services 2855 Colonial Blvd., Fort Myers, Florida 33966-1012		CSM Consulting, Inc. Attn: David Cichella/Kimberly Friends 4671 Golden Foothill Parkway, Suite 101 El Dorado Hills, CA 95762		E-Rate Consulting, Inc. Attn: Vincent LaForgia 130 Valley Road, Suite 8 Montclair, NJ 07042		E-Rate Elite Services, Inc. Attn: David LeNard/Chris Lenhardt 10989 Red Run Boulevard, Suite 202 Owings Mills, MD 21117		Infinity Communications & Consulting Attn: Kyle Gallemore PO Box 999 Bakersfield, CA 93302		Learningtech.org (The Miller Institute for Learning with Technology) Attn: Mark L. Miller/Eileen Miller 751 Laurel Street, #411 San Carlos, CA 94070		Solix, Inc. Attn: Eric D. Seguin 10 Landex Plaza West, Suite 300 Parsippany, NJ 07054	
ITN No. N207389DG		Phone:	(888) 944-7798	Phone:	(973) 200-4815 (x101)	Phone:	(410) 902-5800 (x103)	Phone:	(661) 716-1840 (661) 525-6959	Phone:	(650) 598-0105 (x252)	Phone:	(973) 581-7676
E-Rate Consulting Services		Email:	dcichella@csmcntral.com	Email:	vince@erateconsulting.com	Email:	dlenard@erateelite.com	Email:	kgallemore@infinitycomm.com	Email:	proposals@learningtech.org	Email:	Eric.Seguin@solixinc.com
Opens: Thursday, November 12, 2020 at 2:00 PM		Email:	sfrieds@csmcntral.com	Email:		Email:	clenhardt@erateelite.com	Email:		Email:		Email:	
ITEM #	ITEM DESCRIPTION	NEGOTIATED PRICE		PRICE		NEGOTIATED PRICE		PRICE		PRICE		PRICE	
1.	Firm fixed fee for year 1 annual support	\$53,000.00		\$24,000.00		\$32,000.00		\$35,000.00		\$49,125.00		\$18,250.00	
2.	Firm fixed fee for year 2 annual support	\$53,000.00		\$24,000.00		\$40,000.00		\$35,000.00		\$49,125.00		\$18,750.00	
3.	Firm fixed fee for year 3 annual support	\$53,000.00		\$24,000.00		\$40,000.00		\$35,000.00		\$49,125.00		\$19,400.00	
4.	Firm fixed fee for year 4 annual support	\$51,000.00		\$24,000.00		\$40,000.00		\$35,000.00		\$49,125.00		\$21,000.00	
5.	Firm fixed fee for year 5 annual support	\$51,000.00		\$24,000.00		\$40,000.00		\$35,000.00		\$49,125.00		\$21,000.00	
6.	Firm fixed fee for year 6 annual support	\$51,000.00		\$24,000.00		\$40,000.00		\$35,000.00		\$49,125.00		\$21,000.00	
7.	Hourly consultant rate	\$125.00				\$125.00		\$125.00		\$190.00		\$119.00	
8.	Total proposed firm fixed fee for 6 years	\$312,000.00		\$144,000.00		\$232,000.00		\$210,000.00		\$294,750.00		\$119,400.00	
	ABILITY TO ACCEPT CREDIT CARDS FOR PAYMENT	YES		YES		YES		NO		YES		YES	
	Required Submittal Checklist	Yes		Yes		Yes		No		Yes		Yes	
	Attachment A - Proposal Response Form	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment B - Reference Form	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment C - Insurance Requirements Form	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment D - Addenda Acknowledgement Form	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment E - Debarment Form	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment F - Drug Free Workplace Certificate	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment G - Public Entity Crimes Form (Notarized)	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment H - Emergency/Storm Related Catastrophe Agreement	Yes		Yes		Yes		Yes		Yes		Yes	
	Attachment I - Waiver of Trade Secret Form	Yes		Yes		Yes		Yes		Yes		Yes	
	Letter of Transmittal	Yes		Yes		Yes		Yes		Yes		Yes	
	Corporate Overview, Project Approach and Related Experience	Yes		Yes		Yes		Yes		Yes		Yes	
	Valid and Current Consultant Registration Number (CRN)	Yes		Yes		Yes		Yes		Yes		Yes	
	Statement that Proposer is not an agent of an eligible E-Rate service provider	Yes		Yes		Yes		Yes		Yes		Yes	
	One Original and Five (5) Copies of Proposal	Yes		Yes		Yes		Yes		Yes		Yes	
	Electronic Copy of Proposal	Yes		Yes		Yes		Yes		Yes		Yes	

= Awarded Vendor(s)

23 VENDORS WERE NOTIFIED
6 VENDORS SUBMITTED A RESPONSIVE PROPOSAL
0 VENDOR SUBMITTED A NON-RESPONSIVE PROPOSAL
17 VENDORS DID NOT RESPOND

IT IS RECOMMENDED THIS ITN BE AWARDED TO CSM Consulting, Inc. HAVING SUBMITTED THE LOWEST OVERALL AND BEST RESPONSE MEETING SPECIFICATIONS.

APPROVED BY:



Doug Guplon, Procurement Agent
 Department of Procurement Services

12/3/2020

Date

TABULATION ONLY. THIS IS NOT A PURCHASE ORDER

ATTN: SCHOOL DISTRICT PERSONNEL
 ITN NUMBER, ITEM NUMBER AND DESCRIPTION MUST BE ENTERED ON REQUISITION