

The School District of Lee County Department of Procurement Services 2855 Colonial Blvd., Fort Myers, Florida 33966-1012			General Elevator Solutions Attn: John Atherton/Allen Dennison 2620 NE 9th Avenue Cape Coral, FL 33909		Mowrey Elevator Company of Florida, Inc. Attn: Tim Mowrey, Jr./Andrew Grabin 3300 SW 50th Avenue Davie, FL 33314		Kone, Inc. 1440 Railhead Drive, Suite 4 Naples, FL 34110		Oracle Elevator Company Attn: Pete Lewkowicz/Chris Marzec 1076 Business Lane, Unit 9 Naples, FL 34110		Otis Elevator Company Attn: Gage Essman/Carissa Staub 12730 Commonwealth Drive, Suite 4 Fort Myers, FL 33913		Thyssenkrupp Elevator Attn: Derrick Sant/Jack Kelley 2829 Cargo Street Fort Myers, FL 33916			
ITN NO. N197364RC			Phone: (239) 257-0074		Phone: (954) 581-8900 x112		Phone: (239) 598-9310		Phone: (239) 204-0194		Phone: (239) 210-3815		Phone: (239) 334-2511			
Elevator Equipment, Maintenance and Repair			Fax: (239) 260-4855		Fax:		Fax: (239) 598-9335		Email: pete.lewkowicz@oracleelevator.com		Email: Gage.Essman@Otis.com		Email: derrick.sant@thyssenkrupp.com			
OPENS: Tuesday, October 8, 2019			Email: Allen.Dennison@generalelevatorfl.co		Email: Andrew@mowreyelevator.com		Email: Seaby.bess@kone.com		Email: christopher.marzec@oracleelevator.com		Email: Carissa.Staub@Otis.com		Email: jack.kelley@thyssenkrupp.com			
ITEM NO.	DESCRIPTION	PER	NEGOTIATED UNIT COST		NEGOTIATED UNIT COST		NO BID		NEGOTIATED UNIT COST		UNIT COST		UNIT COST			
1	Maintenance cost for each elevator	Monthly	\$58.00		\$78.50				\$115.00		\$100.00		\$89.65			
2	Certified Elevator Tech Hourly rate (business hours)	Hourly	\$95.00		\$110.00				\$220.00		\$200.00		\$118.00			
3	Certified Elevator Tech Hourly rate (after hours/overtime)	Hourly	\$105.00		\$145.00				\$135.00		\$200.00		\$140.00			
4	Mechanic Helper hourly rate (business hours)	Hourly	\$76.00		\$95.00				\$320.00/hour (team)		\$200.00		\$83.00			
5	Mechanic Helper Hourly rate (after hours/overtime)	Hourly	\$81.00		\$110.00				\$420.00/hour (team)		\$200.00		\$98.00			
6	Mark up for Contractor Retail Price for Contractor Direct-Furnished OEM Parts	%	N/A		5%				15%		5%		10%			
7	Mark up for Contractor Cost for Non-Manufacturer Replacement Parts	%	5%		5%				15%		5%		10%			
I understand and have the ability to accept credit cards for payment as specified on page 15 – Section 6. (YES OR NO)			YES		YES				YES		YES		YES		YES	
Required Submittal Checklist			Yes		Yes				Yes		Yes		Yes		Yes	
Attachment A - Bid Response Form			Yes		Yes				Yes		Yes		Yes		Yes	
Attachment B - Reference Form			Yes		Yes				Yes		Yes		Yes		Yes	
Attachment C - Insurance Requirements Form			Yes		Yes				Yes		Yes		Yes		Yes	
Attachment D - Addenda Acknowledgement Form			Yes		Yes				Yes		Yes		Yes		Yes	
Attachment E - Debarment Form			Yes		Yes				Yes		Yes		Yes		Yes	
Attachment F - Drug Free Workplace Certificate			Yes		Yes		Yes		Yes		Yes		Yes			
Attachment G - Public Entity Crimes Form			Yes		Yes		Yes		Yes		Yes		Yes			
Attachment H - Emergency/Storm Related Catastrophe Agreement Form			Yes		Yes		Yes		Yes		Yes		Yes			
Attachment I - Guarantee/Reponse Time/Compliance Form			Yes		Yes		Yes		Yes		Yes		Yes			
Sample Preventative Maintenance Plan, Checklists and Agreements			Yes		Yes		Yes		Yes		Yes		Yes			
Current copy of Certificate of Competency			Yes		Yes		Yes		Yes		Yes		Yes			
Current copy of Certified Elevator Technician (CET) Licenses			Yes		Yes		Yes		Yes		Yes		Yes			
Business License			Yes		Yes		Yes		Yes		Yes		Yes			
Florida State Contractors License			Yes		Yes		Yes		Yes		Yes		Yes			
Electronic Copy of Bid			Yes		Yes		Yes		Yes		Yes		Yes			
(1) Original and (5) copies of bid			Yes		Yes		Yes		Yes		Yes		Yes			

- 15 Vendor(s) Were Notified of ITN
 - 5 Vendor(s) Submitted Proposals
 - 1 Vendor(s) Returned a No Bid
 - 9 Vendor(s) Did Not Respond
- = AWARDED VENDORS

It is recommended that this ITN be awarded to **General Elevator Solutions and Mowrey Elevator Company of Florida, Inc.**, being the highest ranked, best value firms based on the evaluation committee ranking and negotiated pricing.

APPROVED BY: Richard Cowie DATE: 10/18/19
 RICHARD COWIE
 PROCUREMENT AGENT

TABULATION ONLY. THIS IS NOT A PURCHASE ORDER.
 ATTN: SCHOOL DISTRICT PERSONNEL. BID NUMBER, ITEM NUMBER & DESCRIPTION MUST BE ENTERED ON REQUISITION(S).

Elevator Equipment, Maintenance and Repair
ITN No. N197364RC

Evaluation Committee Scoring of
Presentations
October 18, 2019

CONTRACTOR	<u>FINAL SCORE</u>	<u>FINAL RANK</u>
Mowrey Elevator Company of Florida	478	1
General Elevator Solutions	475	2
Oracle Elevator Company	381	3

- 15 Vendors invited to submit a proposal
5 Vendor submitted a responsive proposal
0 Vendor submitted a non-responsive proposal
1 Vendor submitted a NO BID
9 Vendors did not respond

It is recommended that this ITN be awarded to General Elevator Solutions and Mowrey Elevator Company of Florida, Inc., being the highest ranked, best value firms based on the evaluation committee ranking and negotiated pricing.

APPROVED BY: Richard Cowie DATE: 10/18/2019

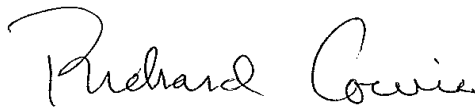
Elevator Equipment, Maintenance and Repair
ITN No. N197364RC

Evaluation Committee Review and Scoring of
Proposals
October 11, 2019

CONTRACTOR	<u>FINAL</u> <u>SCORE</u>	<u>FINAL</u> <u>RANK</u>
General Elevator Solutions	464	1
Mowrey Elevator Company of Florida	459	2
Oracle Elevator Company	429	3
Thyssenkrupp Elevator	404	4
Otis Elevator Company	372	5

- 15 Vendors invited to submit a proposal
5 Vendor submitted a responsive proposal
0 Vendor submitted a non-responsive proposal
1 Vendor submitted a NO BID
9 Vendors did not respond

APPROVED BY:



DATE:

10/11/2019