

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966		All Digital Technology Attn: Gerry Jeffries/Tim Filpatrick 5750 Zep Drive Fort Myers, FL 33905			Commercial Electrical Systems Company Attn: James Dilaranto 4415 Independence Court Sarasota, FL 34234			Integrated Fire & Security Solutions, Inc. Attn: Justin Peterson 1970 Diana Drive, Suite 1 Fort Myers, FL 33907			Iowa Fire Equipment Company Attn: Brett Pruitt 16461-B Old US 41 Fort Myers, FL 33912						
ITN NO. N217403ES		Phone:	(239) 278-4111			Phone:	(941) 358-3303			Phone:	(239) 415-4374			Phone:	(239) 594-0592		
FIRE ALARM SYSTEMS - MAINTENANCE AND REPAIRS		Fax:	(239) 278-4192			Fax:				Fax:				Fax:	(239) 476-9631		
OPENING DATE: WEDNESDAY, SEPTEMBER 29, 2021 AT 2:00 PM REVISED: November 27, 2023		Email:	gjaffries@alldigitaltechnology.com tfilepatrick@alldigitaltechnology.com			Email:	jamesd@ces-co.com			Email:	jupeterson@ifssi.com			Email:	office@iifire.com		
ITEM NO.	DESCRIPTION	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	
<b>REPAIR TECHNICIAN</b>																	
1.	Repair Technician (Hourly Rate)	All Systems	N/A	\$75.00			\$120.00	Notifier Fire-Lite	Yes No	\$75.00			Varies	No		\$95.00	
2.	Repair Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) **	All Systems	N/A	\$110.00			\$120.00	Notifier Fire-Lite	Yes No	\$112.50			Varies	No		\$142.50	
<b>PROGRAMMING TECHNICIAN</b>																	
3.	Programming Technician (Hourly Rate)	EST Silent Knight Fire Lite	EST - Yes	\$80.00			\$120.00	Notifier Fire-Lite	Yes No	\$75.00			Varies	No		\$95.00	
4.	Programming Technician (Overtime Hourly Rate) *** On-Site Service Exceeding One-Hour Outside the Hours of M-F, 8 am - 5 pm (Excluding District Observed Holidays) ***	EST Silent Knight Fire Lite	EST - Yes	\$110.00			\$120.00	Notifier Fire-Lite	Yes No	\$112.50			Varies	No		\$142.50	
5.	Percentage Mark-Up or Discount on Parts (Not to Exceed 5%)	Markup 0% Discount 5%			Markup 0% Discount 10%			Markup 0% Discount 30%			Markup 5% Discount 0%						
<b>INSTALLATION - FIRE ALARM SYSTEMS</b>																	
6.	Supervisor (Hourly Rate)	EST Silent Knight, Fire Lite	Yes/No	\$110.00				Notifier Fire/Lite Silent Knight	Yes / No	\$100.00							
7.	Repair Technician (Hourly Rate)	EST Silent Knight, Fire Lite	Yes/No	\$100.00				Notifier Fire/Lite Silent Knight	Yes / No	\$75.00							
8.	Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One-Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) ***	EST Silent Knight, Fire Lite	Yes/No	\$165.00				Notifier Fire/Lite Silent Knight	Yes / No	\$112.50							
9.	Programming Technician (Hourly Rate)	EST Silent Knight, Fire Lite	Yes/No	\$100.00				Notifier Fire/Lite Silent Knight	Yes / No	\$85.00							
10.	Laborer (Overtime Hourly Rate) ***On-Site Service Exceeding One-Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) ***	EST Silent Knight, Fire Lite	Yes/No	\$165.00				Notifier Fire/Lite Silent Knight	Yes / No	\$127.50							
I understand and have the ability to accept Credit Cards for payments as specified on Page 16 - Section 5. (Yes or No)		YES			YES			YES			YES						
<b>PROPOSAL</b>																	
Proposer Information Sheet		Yes			Yes			Yes			Yes						
Letter of Transmittal		Yes			Yes			Yes			Yes						
Current copy of Certificate of Competency as an Electrical Master/Journey person or an Electrical Specialty Master/Journey person in the Fire Alarm Category OR		Florida Electrical Contractor License was provided			Florida Electrical Contractor License was provided			Florida Electrical Contractor License was provided			Florida Electrical Contractor License was provided						
Current copy of Florida EF or EC license as a Fire Alarm Contractor		Yes			Yes			Yes			Yes						
Current copy of Certificate in Engineering Technologies (NICET) Alarm Level II or higher in Fire Alarms. A factory certification will satisfy this requirement.		Yes			Yes			Yes			Yes						
Current copy of Fire Alarm Systems Agent Certification (FASA) and badge		Yes			Yes			Yes			Yes						
Letter from each manufacturer bid stating your company is the proprietary vendor for that brand		Yes			Yes			Yes			Yes						
Sample copy of company service ticket		Yes			Yes			Yes			Yes						
Copy of business license or SunBiz webpage (5 years)		Yes			Yes			Yes			Yes						
Corporate Overview		Yes			Yes			Yes			Yes						
Project Approach		Yes			Yes			Yes			Yes						
Related Experience		Yes			Yes			Yes			Yes						
Account Representation		Yes			Yes			Yes			Yes						
<b>RESPONSE FORM</b>																	
Proposal Response Form		Yes			Yes			Yes			Yes						
<b>FILLABLE FORMS</b>																	
Required Submittal Checklist		Yes			Yes			Yes			Yes						
Attachment A - Insurance Requirements Form		Yes			Yes			Yes			Yes						
Attachment B - Addenda Acknowledgement Form		Yes			Yes			Yes			Yes						
Attachment C - Debarment Form		Yes			Yes			Yes			Yes						
Attachment D - Drug Free Workplace Certificate		Yes			Yes			Yes			Yes						
Attachment E - Public Entity Crimes Form		Yes			Yes			Yes			Yes						
Attachment F - Emergency/Storm Related Catastrophe Agreement		Yes			Yes			Yes			Yes						
Attachment G - Scrutinized Company Certification Form		Yes			Yes			Yes			Yes						
Attachment H - Reference Request Form		Yes			Yes			Yes			Yes						
Attachment I - Guarantee/Warranty/Compliance Forms		Yes			Yes			Yes			Yes						

53 VENDORS WERE NOTIFIED  
7 VENDORS SUBMITTED A RESPONSIVE PROPOSAL  
2 VENDORS SUBMITTED A NON-RESPONSIVE PROPOSAL  
44 VENDORS DID NOT RESPOND

11/16/2021  
DATE:

APPROVED BY: EDITH STILLER  
PROCUREMENT AGENT  
TABULATION ONLY. THIS IS NOT A PURCHASE ORDER. ITN NUMBER, ITEM NUMBER AND DESCRIPTION MUST BE ENTERED ON REQUISITION

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2655 COLONIAL BLVD. FORT MYERS, FLORIDA 33966					Johnson Controls Fire Protection Attn: Joe Philbrook/Peter Ealey 6450 Metroplex Drive Fort Myers, FL 33966			Naples Fire Protection, Inc. Attn: Joe Bronco/Jason Miner 28741 South Diesel Drive Bonita Springs, FL 34135			Sprinkermatic Fire Protection Systems, Inc. Attn: Robb Collier/Clint Reed 1945 Ortiz Avenue Fort Myers, FL 33905			Summit Fire & Security, LLC Attn: Jennifer Stanley/Rich King 12320 Crystal Commerce Loop Fort Myers, FL 33966			Total Fire Protection, Inc. d/b/a Total Fire Protection of Michigan Attn: Ryan Goossens/Chad Burns 5610 Zip Drive Fort Myers, FL 33905		
ITN NO. N217403ES					Phone: (239) 939-4456			Phone: (239) 514-7155			Phone: (239) 299-0100			Phone: (239) 337-4142			Phone: (239) 208-8424		
FIRE ALARM SYSTEMS - MAINTENANCE AND REPAIRS					Fax: (239) 939-7537			Fax: (239) 514-7154			Fax:			Fax:			Fax: (239) 789-1131		
OPENING DATE: WEDNESDAY, SEPTEMBER 29, 2021 AT 2:00 PM REVISED: November 27, 2023					Email: Todd.Schuchmann@JCI.com			Email: JoeB@naplesfireprotection.com Jason.M@naplesfireprotection.com			Email: robin@sprinkermatic.net clint@sprinkermatic.net			Email: Rking@Summitfiresecurity.com			Email: rgoossens@totalfire.biz Chad.burns@totalfire.biz		
ITEM NO.	DESCRIPTION	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)	LIST SOFTWARE	PROPRIETARY YES/NO	HOURLY RATE (NEGOTIATED)			
<b>REPAIR TECHNICIAN</b>																			
1.	Repair Technician (Hourly Rate)	Simplex	Yes	\$148.00															
2.	Repair Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) **	Simplex	Yes	\$148.00															
<b>PROGRAMMING TECHNICIAN</b>																			
3.	Programming Technician (Hourly Rate)	Simplex	Yes	\$148.00															
4.	Programming Technician (Overtime Hourly Rate) *** On-Site Service Exceeding One-Hour Outside the Hours of M-F, 8 am - 5 pm (Excluding District Observed Holidays) ***	Simplex	Yes	\$148.00															
5.	Percentage Mark-Up or Discount on Parts (Not to Exceed 5%)		Markup 0% Discount 30%																
<b>INSTALLATION - FIRE ALARM SYSTEMS</b>																			
6.	Supervisor (Hourly Rate)	NO BID	NO BID	NO BID															
7.	Repair Technician (Hourly Rate)	NO BID	NO BID	NO BID															
8.	Technician (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) ***	NO BID	NO BID	NO BID															
9.	Programming Technician (Hourly Rate)	NO BID	NO BID	NO BID															
10.	Laborer (Overtime Hourly Rate) ***On-Site Service Exceeding One - Hour Outside the Hours of M-F, 8am - 5 pm (Excluding District Observed Holidays) ***	NO BID	NO BID	NO BID															
I understand and have the ability to accept Credit Cards for payments as specified on Page 16 - Section 5. (Yes or No)					YES									YES					
<b>PROPOSAL</b>																			
Proposer Information Sheet					Yes									Yes					
Letter of Transmittal					Yes									Yes					
Current copy of Certificate of Competency as an Electrical Master/Journey person or an Electrical Specialty Master/Journey person in the Fire Alarm Category OR					Florida Electrical Contractor License was provided									Florida Alarm System Contractor License was provided					
Current copy of Florida EF or EC license as a Fire Alarm Contractor					Yes									Yes					
Current copy of Certificate in Engineering Technologies (NICET) Alarm Level II or higher in Fire Alarms. A factory certification will satisfy this requirement.					Yes									Yes					
Current copy of Fire Alarm Systems Agent Certification (FASA) and badge					Yes									Yes					
Letter from each manufacturer bid stating your company is the proprietary vendor for that brand					Yes									Yes					
Sample copy of company service ticket					Yes									Yes					
Copy of business license or SunBiz webpage (5 years)					Yes									Yes					
Corporate Overview					Yes									Yes					
Project Approach					Yes									Yes					
Related Experience					Yes									Yes					
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<b>RESPONSE FORM</b>																			
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Attachment A - Insurance Requirements Form					Yes									Yes					
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Attachment E - Public Entity Crimes Form					Yes									Yes					
Attachment F - Emergency/Storm Related Catastrophe Agreement					Yes									Yes					
Attachment G - Scrutinized Company Certification Form					Yes									Yes					
Attachment H - Reference Request Form					Yes									Yes					
Attachment I - Guarantee/Warranty/Compliance Forms					Yes									Yes					

NO BID

53 VENDORS WERE NOTIFIED

7 VENDORS SUBMITTED A RESPONSIVE PROPOSAL

2 VENDORS SUBMITTED A NO - BID

44 VENDORS DID NOT RESPOND

APPROVED BY: EDITH STILLER      DATE: 11/16/2021  
 PROCUREMENT AGENT

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