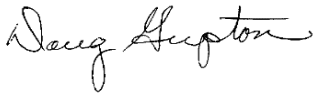


<p>The School District of Lee County, Florida Department of Procurement Services 2855 Colonial Blvd., Fort Myers, Florida 33966</p>			<p>S Graham Enterprises, Inc 209 Parktowne Blvd., Suite 3 Edgewater, FL 32132</p>	<p>Trident Surfacing, Inc. 5399 NW 161 Street Miami, FL 33014</p>
			<p>Contact: Stephanie Graham</p>	<p>Contact: Jose Diaz</p>
<p>WOOD FLOOR INSTALLATION AND REFINISHING</p>			<p>Phone: 877-426-1076</p>	<p>Phone: 305-620-4220</p>
<p>ITN No. N237470DG</p>			<p>Fax: 407-956-3803</p>	<p>Fax: 305-620-9311</p>
<p>OPENING DATE: FRIDAY, SEPTEMBER 15, 2023 AT 2:00 PM</p>			<p>Email: stephanie@sgraham.com</p>	<p>Email: jd@tridentsurfacing.com</p>
			<p>Negotiated Price</p>	<p>Negotiated Price</p>
Item No.	Item Description	Type of Wood		
1a.	INSTALLATION: Price per square foot for sanding and finishing including labor, material and equipment - oil base product	Hard Maple	\$18.55	\$7.00
1b.	INSTALLATION: Price per square foot for sanding and finishing including labor, material and equipment - oil base product	Oak	\$18.55	\$7.00
1c.	INSTALLATION: Price per square foot for sanding and finishing including labor, material and equipment - oil base product	Yellow Pine	\$18.25	\$7.00
2a.	INSTALLATION: Price per square foot for sanding and finishing including labor, material and equipment - water base product	Hard Maple	\$19.00	\$8.00
2b.	INSTALLATION: Price per square foot for sanding and finishing including labor, material and equipment - water base product	Oak	\$19.00	\$8.00
2c.	INSTALLATION: Price per square foot for sanding and finishing including labor, material and equipment - water base product	Yellow Pine	\$18.85	\$8.00
3a.	REFINISHING: Price per square foot for sanding and finishing including labor, material and equipment - oil base product	Hard Maple	\$1.55	\$1.25
3b.	REFINISHING: Price per square foot for sanding and finishing including labor, material and equipment - oil base product	Oak	\$2.55	\$1.25
3c.	REFINISHING: Price per square foot for sanding and finishing including labor, material and equipment - oil base product	Yellow Pine	\$2.55	\$1.25
4a.	REFINISHING: Price per square foot for sanding and finishing including labor, material and equipment - water base product	Hard Maple	\$1.90	\$1.75
4b.	REFINISHING: Price per square foot for sanding and finishing including labor, material and equipment - water base product	Oak	\$2.85	\$1.75
4c.	REFINISHING: Price per square foot for sanding and finishing including labor, material and equipment - water base product	Yellow Pine	\$2.85	\$1.75
5a.	Price per square foot for screening & applying two coats of finish including labor, material and equipment - oil base product	N/A	\$0.39	\$0.35
5b.	Price per square foot for screening & applying two coats of finish including labor, material and equipment - water base product	N/A	\$0.63	\$0.65/LF
6a.	Price per linear foot for court/game lines including labor, material and equipment - oil base product	N/A	\$1.57	\$1.25
6b.	Price per linear foot for court/game lines including labor, material and equipment - water base product	N/A	\$1.75	\$1.75/LF

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			Contact: Stephanie Graham	Contact: Jose Diaz
WOOD FLOOR INSTALLATION AND REFINISHING			Phone: 877-426-1076	Phone: 305-620-4220
ITN No. N237470DG			Fax: 407-956-3803	Fax: 305-620-9311
OPENING DATE: FRIDAY, SEPTEMBER 15, 2023 AT 2:00 PM			Email: stephanie@sgraham.com	Email: jd@tridentsurfacing.com
7a.	Logos/Graphics: Price per square foot for one color	N/A	\$14.00	\$3.00
7b.	Logos/Graphics: Price per square foot for two colors	N/A	\$18.00	\$4.00
7c.	Logos/Graphics: Price per square foot for three colors	N/A	\$22.00	\$5.00
8a.	Add New Logo: One color	N/A	\$14.00	\$4.00/SF
8b.	Add New Logo: Two colors	N/A	\$18.00	\$5.00/SF
8c.	Add New Logo: Three Colors	N/A	\$22.00	\$6.00/SF
9	Lettering: Price each	N/A	\$45.00	\$45.00
10	Additional price for removal and reinstallation of two volleyball support sleeves	N/A	\$1,675.00	\$750.00
11	Cost per man hour for labor for repairing floors (for District approved minor repairs)	N/A	\$53.00	\$35.00
OTHER WORK AS NEEDED				
12	Labor-Flat Hourly Rate	Per Hour	\$53.00	\$35.00
13	Removal/Demolition Hourly Rate	Per Hour	\$53.00	\$35.00

	Primary Awarded Vendor
	Secondary Awarded Vendor
28	Vendors notified of the ITN
2	Vendors Submitted Proposal
25	Vendors Non-Responsive
1	Vendor(s) Returned a No Bid

It is recommended that this ITN be awarded to Trident Surfacing, Inc. of Miami, FL as the primary awarded vendor, and S. Graham Enterprises, Inc. of Edgewater, FL as the secondary awarded vendor, being the highest ranked, best value firm(s) based on the evaluation committee ranking and negotiated pricing.



APPROVED BY: Doug Gupton

DATE: September 22, 2023

TABLE 1: FIXED FEE RATE SCHEDULE		
Range of Materials Cost for Billing Period	Fixed Fee Amount for Materials for Billing Period	Fixed Fee Average Markup Percent for the Range
\$0.00 - \$100.00	\$ -	0.0%
\$100.00 - \$500.00	\$ 15.00	5.0%
\$500.00 - \$1,000.00	\$ 40.00	5.3%
\$1,000.00 - \$1,500.00	\$ 65.00	5.2%
\$1,500.00 - \$2,500.00	\$ 100.00	5.0%
\$2,500.00 - \$5,000.00	\$ 200.00	5.3%
\$5,000.00 - \$9,000.00	\$ 375.00	5.4%
\$9,000.00 - \$15,000.00	\$ 675.00	5.6%
\$15,000.00 - \$25,000.00	\$ 1,100.00	5.5%
\$25,000.00 - \$45,000.00	\$ 1,950.00	5.6%
\$45,000.00 - \$75,000.00	\$ 3,100.00	5.2%
\$75,000.00 - \$125,000.00	\$ 5,300.00	5.3%
\$125,000.00 - \$150,00.00	\$ 6,500.00	4.7%
\$150,000.00 - \$200,00.00	\$ 8,700.00	5.0%
\$200,000.00 - \$250,00.00	\$ 10,200.00	4.5%
ALTERNATE PRODUCTS		
<p>If alternate products, other than those listed in the specifications, are required, the cost to the District of the alternate products shall be based on the Contractor's wholesale price from the supply house, and shall include a negotiated fixed fee. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract. Invoices must include an aggregate cost for all alternate manufacturer products, including the wholesale price from the supply house, plus the correlated fixed fee identified (above) for the aggregate amount.</p>		
COST OF MATERIALS		
<p>The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above) for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.</p>		
RENTAL EQUIPMENT		
<p>The cost of rental equipment will be reimbursed at the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above). Invoices must include an aggregate cost for all rental equipment, including the cost from the supplier, plus the negotiated fixed rate. All credits for rentals are to be returned to the District.</p>		
SUB-CONTRACTED LABOR RATES		
<p>Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor labor rates, or at a fixed rate to be negotiated at the time of work.</p>		

ITN No. N237470DG
Wood Floor Installation and Refinishing
September 22, 2023

Trident Surfacing, Inc.	81.63
S. Graham Enterprises Inc.	75.50

28 VENDOR(S) WERE NOTIFIED OF ITN
2 VENDOR(S) SUBMITTED RESPONSE
1 VENDORS(S) SUBMITTED NO BID
25 VENDOR(S) DID NOT RESPOND

APPROVED BY: Doug Gupton, Senior Procurement Agent
Department of Procurement Services
Date: September 22, 2023